

Problems and Opportunities with Farm Stands



FRIENDS OF FAMILY
FARMERS

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The Problem with Farm Stands

| Current Law



Problems and Opportunities with Farm Stands

FoFF Farmers want more opportunities at Farm Stands

- Clarity on Value Added products
- More flexibility in event types
- Certainty on what requires a permit and what does not



Ongoing Conversations



Larger implications than only diversified farm income

Sub-1 vs Sub-2 use of EFU zoned land

**Competition from Non-Farm Buyers
driving up prices**

**Impacts on neighboring farms from
Agritourism**

We do not need a hasty solution



New proposals go FAR beyond previous discussion and does harm to farm communities

Parallel permitting burdens counties

This process began to simplify the way farm stands are permitted. Now counties will have 2 pathways, have to make many more subjective decisions, and do not have the capacity to manage parallel processes.

New opportunities not available to small farms

Small farms have asked repeatedly for clarification on farm to table dinners, educational events and value added product definitions. These improvements are now only open to farms meeting the acreage and revenue requirements.

Unlimited event income will increase speculation on farmland

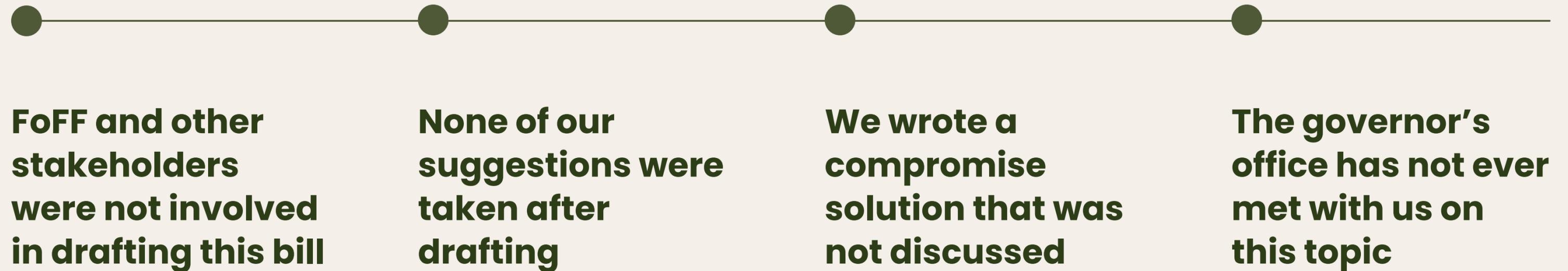
Under the new proposal there is no limit on fee-based event income. This means that speculators who want that to be their main source of income on farmland have a path forward. More competition from non-farm buyers prices out farmers and ranchers.

M56 – Future fixes will cost the state millions

Measure 56 requires the DLCD to reimburse counties and local governments for the cost of informing land owners if any uses are removed from their land through state law.

If we go too far in this bill, the state will have to pay an estimated \$1.5M in Measure 56 notices and process to walk back anything included in this bill.

Not an inclusive Process



Proposed Alternative

FoFF's solution



FoFF Proposes a Middle Path

Please consider a solution that uplifts ALL farmers, protects existing farm operations, and increases opportunities



FoFF's Solution

1

Increase the sales cap in promotional activity to 35%

2

Keep all expanded event categories

3

Limit festivals and farm-to-table dinners to 18 72-hour events per year

FoFF's Solution

4

Requires adherence to the Good Neighbor Test

5

Outlines when a stand doesn't need a permit at all

6

Makes sure selling farm product is still the dominant income source for retail on farms

A better solution is possible

This discussion is not complete
Future fixes will waste taxpayer dollars through M65
Reasonable solutions were proposed and not considered