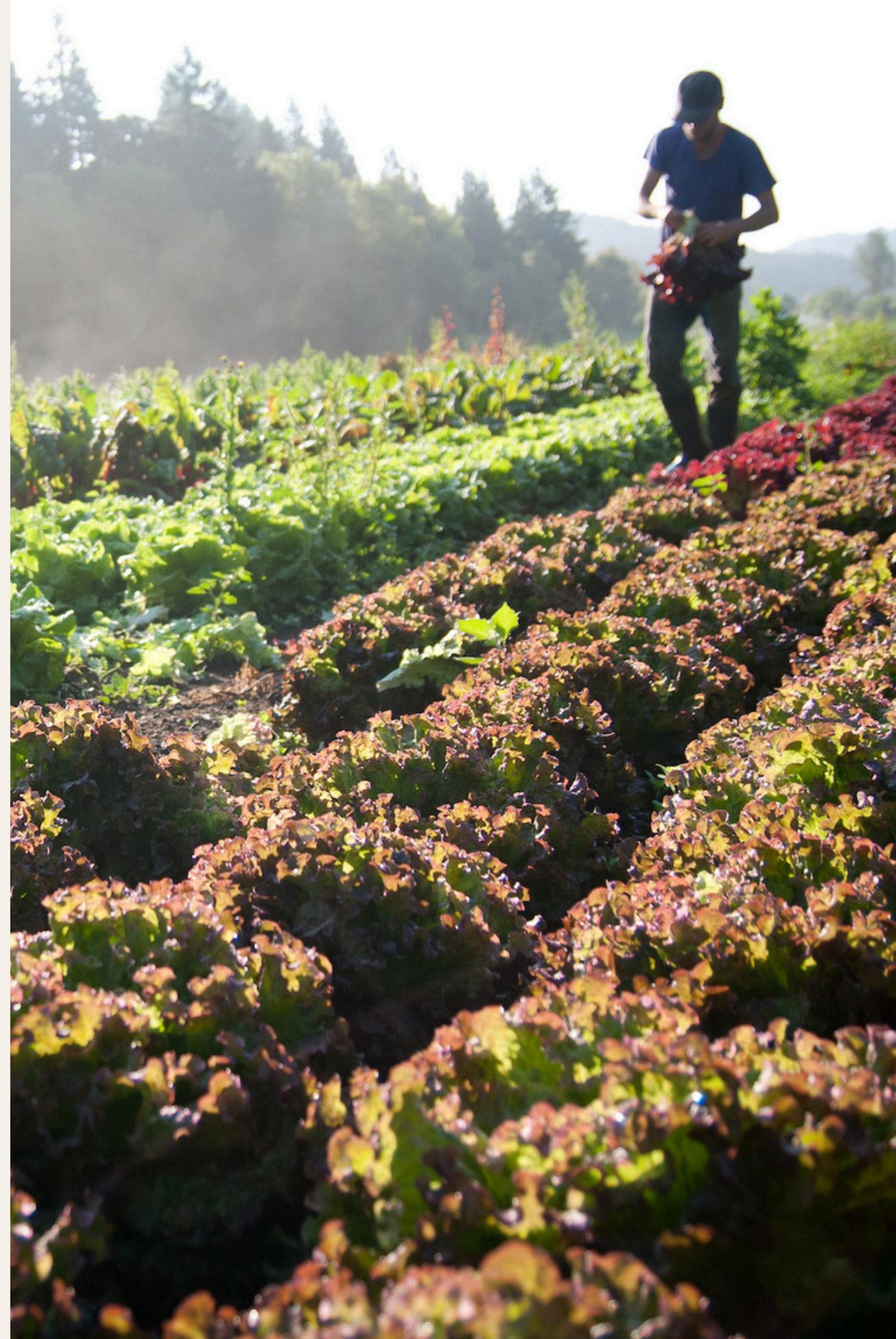


# Problems and Opportunities with Farm Stands



**FRIENDS OF FAMILY  
FARMERS**

Alice Morrison  
Co-Executive Director



# The Problem with Farm Stands

Current Law



Problems and Opportunities with Farm Stands

# FoFF Farmers want more opportunities at Farm Stands

- Clarity on Value Added products
- More flexibility in event types
- Certainty on what requires a permit and what does not



# Ongoing Conversations



**FoFF has heard  
about this in our  
focus groups and  
surveys for years**

**2025 Legislative  
Working Group**

**2025 DLCD  
Rulemaking  
Advisory  
Committee**

**Process  
Breakdown**

# Larger implications than only diversified farm income

**Sub-1 vs Sub-2 use of EFU zoned land**

**Competition from Non-Farm Buyers driving up prices**

**Impacts on neighboring farms from Agritourism**

# HB 4153A is not the Solution



# **HB 4153A goes FAR beyond previous discussion and does harm to farm communities**

## **Parallel permitting burdens counties**

This process began to simplify the way farm stands are permitted. Now counties will have 2 pathways, have to make many more subjective decisions, and do not have the capacity to manage parallel processes.

## **New opportunities not available to small farms**

Small farms have asked repeatedly for clarification on farm to table dinners, educational events and value added product definitions. These improvements are now only open to farms meeting the acreage and revenue requirements.

## **Unlimited event income will increase speculation on farmland**

Under HB 4153A there is no limit on fee-based event income. This means that speculators who want that to be their main source of income on farmland have a path forward. More competition from non-farm buyers prices out farmers and ranchers.

# M65 - We need to get this right NOW

Measure 56 requires the DLCD to reimburse counties and local governments for the cost of informing land owners if any uses are removed from their land through state law.

If we go too far in this bill, the state will have to pay an estimated \$1.5M in Measure 56 notices and process to walk back anything included in this bill.

# Not an inclusive Process



**FoFF and other stakeholders were not involved in drafting this bill**

**None of our suggestions were taken after drafting**

**We wrote a compromise amendment (-6) that was not discussed**

**The governor's office has not ever met with us on this topic**

# Proposed Alternative

| FoFF's -6 Amendment



**Problems and Opportunities with Farm Stands**

# FoFF Proposes a Middle Path

Please consider a solution that uplifts ALL farmers, protects existing farm operations, and increases opportunities



# The -6 Amendment

1

Increase the  
sales cap in  
promotional  
activity to 35%

2

Keep all  
expanded event  
categories

3

Limit festivals and  
farm-to-table  
dinners to 18 72-  
hour events per  
year

# The -6 Amendment

4

Requires  
adherence to  
the Good  
Neighbor Test

5

Outlines when a  
stand doesn't  
need a permit at  
all

6

Makes sure selling  
farm product is  
still the dominant  
income source for  
retail on farms

# A better solution is possible

This discussion is not complete  
Future fixes will waste taxpayer dollars through M65  
Reasonable solutions were proposed and not considered