

Submitter: Amy Stahl

On Behalf Of:

Committee: House Committee On Economic Development, Small
Business, and Trade

Measure, Appointment or Topic: HB2350

Business Oregon has been a major support to Metolius Tea for years before, during, and after we worked with them to secure a grant to expand our production capabilities. Their belief in us and mentorship have given me confidence and a real sense that growing my business has a meaningful impact in our economy. The grant through Business Oregon allowed us to buy a labeling machine so we could label our Metolius Chai as quickly as demand for our product was growing. Before the labeling machine we had a semi-automatic, one-at-a-time label machine. We could brew and bottle enough chai to keep up with demand, but we couldn't label it fast enough to get it out the door to make more. We now sell our Metolius Chai and other organic teas coast to coast, with an excellent reputation for superb customer service and a fantastic company culture. We have 22 employees on our payroll and we are continuing to push for growth with the goal of growing career wages for working people in Bend. Business Oregon's partnership with us and belief in us has been instrumental in our growth and our belief in the impact of our work.

Thank you,

Amy Stahl,

Metolius Tea Founder