



Legislative Fiscal Office
 83rd Oregon Legislative Assembly
 2025 Regular Session

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 Reviewed by: Michelle Deister
 Date: March 31, 2025

Bill Title: Relating to retail sales agents; declaring an emergency.

Government Unit(s) Affected: Oregon Liquor and Cannabis Commission

Summary of Fiscal Impact

2025-27 Biennium	General Fund	Lottery Funds	Other Funds	Federal Funds	Total Funds	Positions	FTE
Oregon Liquor and Cannabis Commission	\$ -	\$ -	\$ 1,656,748	\$ -	\$ 1,656,748	-	-
Total Fiscal Impact	\$ -	\$ -	\$ 1,656,748	\$ -	\$ 1,656,748	-	-

2027-29 Biennium	General Fund	Lottery Funds	Other Funds	Federal Funds	Total Funds	Positions	FTE
Oregon Liquor and Cannabis Commission	\$ -	\$ -	\$ 2,659,931	\$ -	\$ 2,659,931	-	-
Total Fiscal Impact	\$ -	\$ -	\$ 2,659,931	\$ -	\$ 2,659,931	-	-

Measure Description

Oregon’s contract liquor agents receive a monthly base compensation, which is determined based on the sales volume of the store, store location, and an annual consumer price index inflationary adjustment. The measure removes the inflationary index applied to annual sales used to classify liquor stores for purposes of determining liquor agent compensation levels, and increases liquor store agent base compensation rates for class two through 10 stores, while maintaining the annual inflationary index applied to base compensation rates.

Fiscal Analysis

The total estimated fiscal impact of the measure is \$1,656,748 Other Funds in the 2025-27 biennium and \$2,659,931 Other Funds in the 2027-29 biennium. Removing the inflation factor applied to class of store and increasing base payments is anticipated to increase agent compensation rates. These costs reflect the increase in Oregon Liquor and Cannabis Commission expenditures to cover the change in liquor store agent compensation.

Relevant Dates

The measure declares an emergency and takes effect on passage.

The compensation changes apply to commission paid to an agent on or after July 1, 2025.