



HB 4130 is a dangerous bill that will undermine the ability of independent medical practices to partner with management services organizations that help them expand access to high quality care in communities across Oregon.

By partnering with an MSO, we at Frontier Dermatology have been able to....

Expand Access to Care

With the ongoing support of our MSO, we see Medicaid patients at all 35 of Frontier Dermatology's locations across Oregon and Washington. We have 10 locations throughout Oregon, most of which serve rural areas.

Many of our locations are in semi-rural or rural communities where there are very few dermatology providers, if any. Our clinics in McMinnville, Gresham, and Astoria have made a particularly significant impact in expanding access to care for Medicaid beneficiaries.

- Lacey Roybal, D.O. (McMinnville, Ore.)

Since partnering with our MSO, we've begun offering same-day appointments for urgent and semi-urgent cases as well as access to telehealth services for patients that are unwilling or unable to travel. By offering round-the-clock access to virtual and in-person care, we've been able to keep our patients out of the emergency room -- and save them and the healthcare system money.

- Sterling Farrer, D.O. (Albany, Corvallis, and Eugene, Ore.)

Advancements in Clinical Research

The operational, financial, and infrastructure support provided by our MSO partner has allowed us to launch a clinical trials center. We offer free medications for patients with orphan diseases that lack FDA-approved treatments, for those who have failed conventional therapy, and for those who are uninsured or have insurance plans that won't cover expensive, experimental treatments. These medications would normally cost payers between \$40,000 and \$80,000 per year per patient.



Patients with complex diseases who are very ill have been historically underserved given the time that must be devoted to their care. By improving the efficiency with which our clinics operate, our MSO has given our doctors the time and resources to treat these patients, who often struggle to find providers who can help them outside an academic setting. We're providing university-level care in a community-based setting.

- James Song, M.D., Co-Chief Medical Officer, Director of Clinical Research

Provide High-Quality Care at Lower Cost

Our MSO partner has given us the financial backing to recruit and retain more board-certified dermatologists and other dermatology providers than we could have possibly recruited without that support. Through our physician leadership team, our providers' depth of expertise results in more appropriate lab and pathology work-ups, a greater likelihood of arriving at a correct diagnosis initially, fewer unnecessary biopsies and other procedures, and the use of more evidence-based treatments.

The upshot is better care for patients at lower cost.

- Todd Knapp, M.D. (Eugene, Ore.)

After partnering with our MSO, we, the physician leadership, created a Medical Advisory Board to oversee the integrity and quality of our clinical program. This board, which is staffed exclusively by physicians, has established clinical guidelines for our providers to not only improve the quality of care but reduce its cost. We've developed evidence-based best practices for when to prescribe expensive medicines or tests -- and when not to. These guidelines have resulted in the practice of better, safer medicine -- and have reduced costs for our patients.

Before partnering with an MSO, the smaller practices that now make up the Frontier Dermatology network did not have the scale or collective expertise to undertake these quality-improvement initiatives that also enable us to deliver care more cost-efficiently. This is also reflected in our patient satisfaction scores. Through investment in centralized operations and an improved patient contact center, we have been able to move our google reviews from an average of 3.2 to 4.2 stars -- a change that is very difficult to obtain and reflects our improved operations team.

- Lauren Boudreaux, D.O., Co-Chief Medical Officer and Regional Medical Director for Oregon