UNITEDWEHEAL

Lifting Voices, Improving Care







Proposal to use Federal Medicaid Funding to support Training for Behavioral Health

Overview

COVID-19 worsened Oregon's existing behavioral health (BH) workforce shortages, shrinking by 10-30%

1/5 of BH employers have indicated it takes at least 6 months to fill vacancies

Improving Oregon's BH system is a State priority but cannot be achieved without the needed workforce

- Low wages, barriers to advancement, & lack of support contribute to burnout and high turnover among BH workers:
 - 35% of BH professionals are considering leaving the field for various reasons
 - 27% would like to explore opportunities for advancement in the field

These shortages create cascading impacts for Oregon residents.

Long waits to receive needed treatments, unequitable and unsustainable practices, and poor patient outcomes

United We Heal (UWH) is an ideal training partner

- Workers earn while they learn and receive supports to address barriers to entry so workers can earn a living wage while advancing their career.
- Reduces student debt and provides additional supports for trainees, like access to childcare or transportation.
- Recruits and retains people from marginalized backgrounds to increase access to culturally-specific care throughout Oregon.





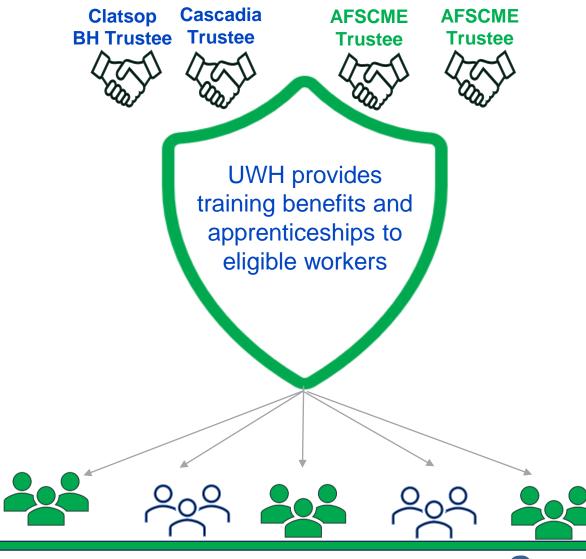




United We Heal

UWH is a labor-management partnership with AFSCME Council 75 and high-quality behavioral health providers across the state.

- Equal decision-making between union/employee and employers
- Focused on workforce solutions that actively promote diversity, equity, and inclusion in the workplace











UWH Supports the Entire Behavioral Health Career Pathway

State appropriation of \$4.7M general revenue matched with federal
 Medicaid funding results in \$11.5M to train more than 400 BH workers



24+ Months

Masters Graduate

> Qualified Mental Health Professional (QMHP)

QMHP

\$70-80K annual salarv

Requires:

- Graduate degree in psychology, social work, or behavioral science
- 4,000 supervised experience hours

High School Graduate

9 Months

Post-Graduation Employment

 9 months of optional experience prior to entry into apprenticeship

12 Months

CADC or **QMHA Apprenticeship**

\$40-50k annual salary

- CADC = Certified Alcohol and Drug Counselor
- QMHA = Qualified
 Mental Health Associate
- Certificate program to provide services

24 Months

Applied Baccalaureate

Work as CADC/QMHA

Leverage existing credits for Bachelor's degree on way to QMHP

24 Months

Masters Program

Work as MH intern, \$22-\$25/hour while completing graduate coursework



High

School

Student

11th – 12th Grade

Coursework

pipeline

Pre-Apprenticeship

providing dual high

school and college

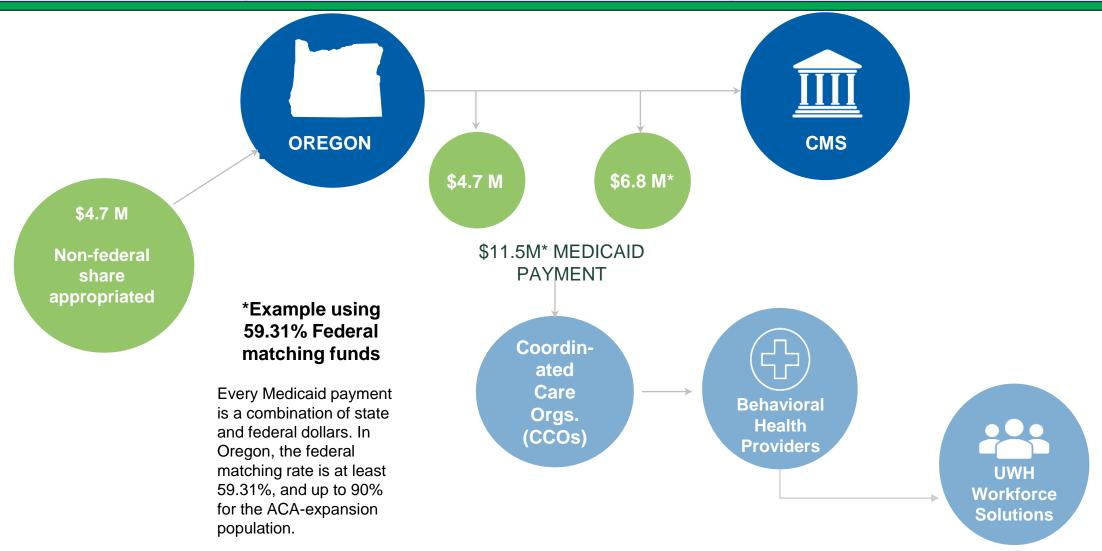
credit to build the







Targeted Medicaid Training Payments











Targeted Medicaid Training Payments

Behavioral health providers continue to receive the base payments.

OHA provides funding to and directs CCOs and/or counties to pay a percentage rate increase quarterly to providers participating in qualified apprenticeship programs with wrap-around services.

Participating providers defined as those who sign a Memorandum of Understanding (MOU) that:

- Certifies their participation in a qualified apprenticeship program
- Agrees to use the supplemental payment to pay for the apprenticeship services
 - Ensures the state's policy goals are met

Uses similar foundation as Essential Workforce Healthcare Program and labor-management trusts in HB 3396 (2023)









\$4.7M State GR Appropriation Funds Programs until 2027 Session

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Pre-			50-100 students	50-100 students	50-100 students		
apprenticeships					70 students	70 students	70 students
CADC		30 CADC	30 CADC	30 CADC	30 CADC	25 CADC	25 CADC
QMHA	20 QMHA	40 QMHA	50 QMHA	50 QMHA	30 QMHA	20 QMHA	20 QMHA
				9 QMHPs in 2	9 QMHPs in 2 year program		
QMHP					37 QMHPs in 2	year program	
						37 QMHPs in 2	2 year program
Employer Spending	\$800k QMHA wages	\$2.9M QMHA & CADC wages	\$3.2M QMHA & CADC wages	\$3.2M QMHA, CADC, QMHP wages	\$2.4M QMHA & CADC wages	\$3.9M QMHA, CADC, QMHP wages	\$3.9 M QMHA, CADC, QMHP wages

Assumptions

- 1. First dollars paid to UWH in winter 2024/2025, assuming fee-for-service payments, not CCO
- 2. Next budget ask summer 2026
- 3. Next dollars appropriated by June 2027
- 4. Next Medicaid payments in spring 2028

Blue programs already exist and funded

Green - planned use for \$11.7M in new funding









Next Steps and Discussion

UWH will be seeking a \$4.7M appropriation to OHA for these efforts in the 2024 legislative session.

To be further developed

Work to determine successful measures of program design with OHA

Questions?







