Submitter: Michael Barthmus

On Behalf Of:

Committee: Joint Committee On Ways and Means Subcommittee On Transportation and Economic Development

Measure: SB5524

Sivetz Roasting Machines, LLC - Hood River, OR (www.sivetz.com)
We are a small manufacturing company that is reviving a brand of coffee roasters that enjoyed worldwide success for over 3 decades starting in 1976. The company was based in Corvallis from 1976-2012, and we have been operating in Hood River since 2019.
Reviving an industrial commercial roaster was a serious challenge to begin with, but the supply chain disruptions and lack of demand that resulted from the pandemic lasted years and made it even more difficult. We received considerable assistance from both the SBDC and Business Oregon, and I can honestly say we wouldn't have made it without the grants we received from Business Oregon in 2022. Furthermore, various resources within the Business Oregon network were essential in helping out with questions concerning financing, export regulations and documentation, succession planning, and trade show assistance to name a few. The amount of experience and knowledge amassed there was surprising and extremely helpful!
Sales have started to pick up and we are now fabricating and assembling our increasing number of roasters at AAA Metal Fabrication in Beaverton.
There are many more resources I look forward to visiting as we grow our export business over the coming years. Most of them are not easily accessible or affordable for smaller companies, and only thriving successful small companies can grow and expand to become larger and more successful companies!
We are the success story, and the very reason these entities exist. Thank you Business Oregon!