

March 21, 2023

Chair Nosse and Members of the Committee,

While the idea of a "flavor ban" is appealing to stop youth from being interested in nicotine vaping, I can tell you from my 12 years of experience that a vast majority of adult ex-smokers are utilizing these flavors to transition from combustible cigarettes. Most adults use flavors to get away from the taste and smell of tobacco.

When the temporary misguided ban on all flavors except tobacco was implemented due to the EVALI from to illegal THC cartridges cut with Vitamin E Acetate, our adult only stores ended up with an 85% drop in revenue, we would expect the same or more should the legislature ban flavored nicotine vaping products.

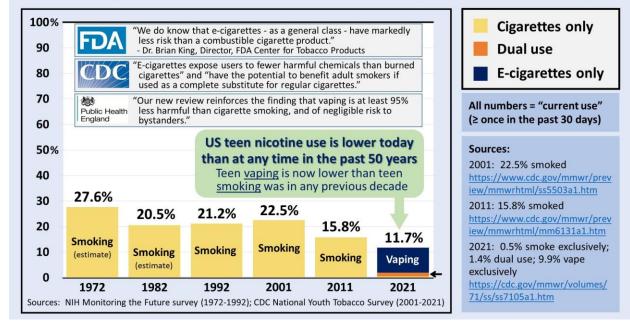
The latest numbers NYTS, which shows teenage smoking at around 1.9%, which includes exclusive smokers at .5% and dual users at 1.4% which is the lowest ever recorded. Total teen vaping is lower than smoking has been at any time over the past decade and the total usage of nicotine (smoking and vaping) is the lowest seen in 50 years.

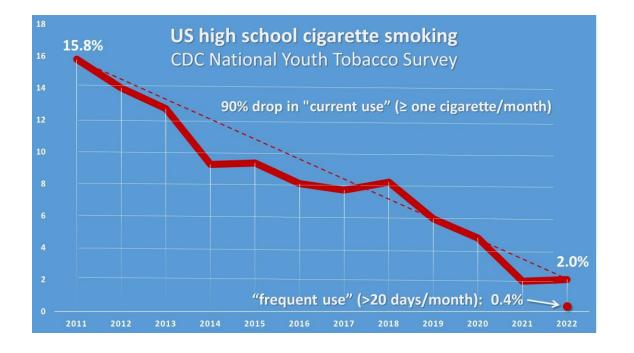
Even the head of the FDA, Dr. Brian King has stated that they do not use the term "epidemic" regarding youth usage of nicotine vaping. This is the organization in charge of all tobacco products saying that the language being used by our opponents is flat out incorrect.

There are 31,000,000 adult smokers in the country who would benefit from a safer alternative and 15 million adult vapers who have started down the path to ending their use of combustible cigarettes. A flavor ban would have unintended consequences of pushing many ex-smokers back to cigarettes.

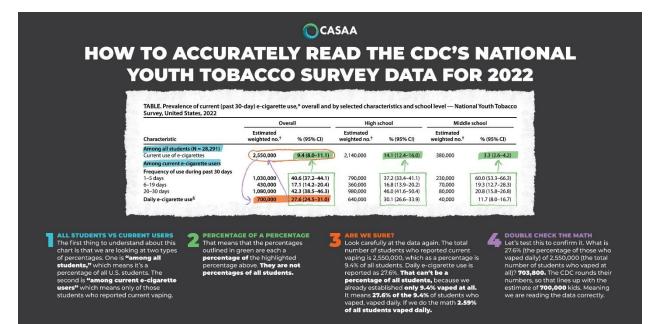


## Total US high school nicotine "current use" (cigarettes and/or e-cigs)

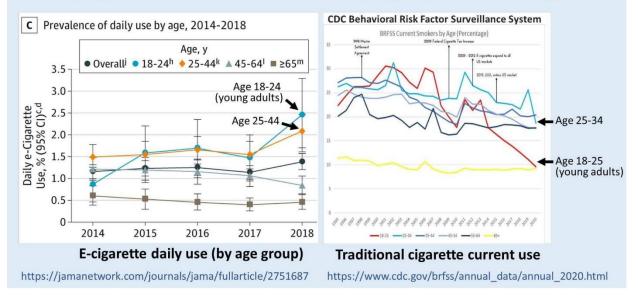








## Among all US adults, the age group with the steepest rate of smoking decline is the one with the highest rate of ecig use





The unintended consequence of a flavor will drive users to look at the black market and purchase unregulated products unregulated and most likely will lead to an increase in smoking with underage kids that we have seen in San Francisco and Massachusetts, along with driving some adults back to cigarettes.

I urge you to vote no on HB3090 as it would hurt adults who have chosen a safer off ramp from combustible cigarettes.

Regards,

Shaun D'Sylva Owner – Fatboy Vapors - Gresham