

George R. Shepley, D.D.S.
President

April 4, 2023

Ms. Jennifer Lewis-Goff
Associate Executive Director
Oregon Dental Association
8699 SW Sun Place
Wilsonville, OR 97070

Re: Third Party Payer Contracting Practices (Trans.2022:XXX)

Dear Ms. Lewis-Goff,

In response to your question about the formal position of the American Dental Association (ADA), in regards to opt-in or opt-out of network leasing arrangements, I am sharing the following information about ADA policy passed at the ADA's 2022 House of Delegates.

In 2022, delegates at the ADA House of Delegates, our governing body, voted to approve Resolution 305H which creates policy supporting opt-in provisions to network leasing legislation. The resolution language is listed below for your reference.

Resolved, that the ADA urge that any amendments to existing third party payer contracts between a dentist and a third party payer, dental benefits administrator or a dental network leasing company require signature by the dentist, and be it further

Resolved, that such amendments with any and all changes to the contract terms, policy manual and fee schedule be communicated to the dentist via certified mail at least 90 days prior to the date of implementation and to require the dentist's signature to opt in, and be it further

Resolved, that when third party payers choose to establish a new network using the name, image and likeness of dentists participating in the carrier's existing network, then dentists should be provided the opportunity to opt-in to such new networks.

We hope this is helpful as Oregon discusses this important issue.

Sincerely,



George R. Shepley, D.D.S.
President

cc: Dr. Linda J. Edgar, ADA president-elect
Dr. Raymond A. Cohlma, ADA executive director
Mr. Paul O'Connor, senior legislative liaison, Department of State Government Affairs
Mr. Chad Olson, director, Department of State Government Affairs