

## 14 February 2023

To: Joint Committee on Information Management and Technology Senator Woods and Representative Nathanson, co-chairs

Re: Letter of support for HB-2049

Dear Senator Woods and Representative Nathanson:

Netskope is pleased to support House Bill 2049 to establish the Oregon Cybersecurity Center of Excellence (OCCoE). We appreciate the state's future-oriented perspective and its focus on particular aspects of the cybersecurity industry in dire need of well-developed and on-going improvement.

Technology is only one dimension of any successful cybersecurity initiative. People and processes are the other two dimensions. It remains the case that the people dimension typically receives less attention than the others. HB 2049's clear emphasis on the people dimension—including cross-sector collaboration—urgently addresses critical shortcomings in the cybersecurity industry. Netskope admires OCCoE's goals of bolstering the state's cyber defenses and raising awareness among the general population of how to remain secure online. OCCoE's programs will play a significant role in preparing individuals for meaningful contributions to Oregon's cybersecurity readiness.

Regularly recognized by industry analysts, Netskope is a crucial partner to many agencies and companies as they progress along their journeys to the cloud. Netskope began as a leading provider of services that helped organizations protect data in and govern their use of cloud-based software-as-a-service (SaaS) applications. Over time, Netskope developed and added capabilities in related markets, anticipating the converged platforms now known as security service edge (SSE) and secure access service edge (SASE). Today, Netskope is redefining cloud, data, and network security. Federal and state agencies and companies of all sizes and industries trust the Netskope platform to provide optimized access and security built with zero trust principles for people, devices, and data anywhere they go.

Netskope endorses and encourages legislative passage of HB 2049. Furthermore, and in the commitment to cybersecurity being a team sport, Netskope looks forward to supporting and collaborating with the state and OCCoE in an innovative public-private partnership that best supports the citizens we're all charged to serve.

Thank you for your consideration.

Steve Riley, Vice President and Field CTO, Chief Strategy Office, Netskope

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