LC 2211 2025 Regular Session 11/14/24 (ASD/ps)

DRAFT

SUMMARY

Digest: The Act would allow the state to aid sponsors with the financing of industrial land projects. (Flesch Readability Score: 63.6).

Authorizes the Oregon Business Development Department to provide financial assistance to projects related to industrial land. Establishes the Industrial Site Loan Fund in the State Treasury. Allocates lottery funds for deposit in the fund for the purpose of funding financial assistance to industrial land projects.

A BILL FOR AN ACT

- 2 Relating to industrial development; creating new provisions; and amending
- 3 ORS 285B.012.

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- 4 Be It Enacted by the People of the State of Oregon:
- 5 SECTION 1. Sections 2 to 12 of this 2025 Act are added to and made 6 a part of ORS chapter 285B.
- 7 SECTION 2. Findings. The Legislative Assembly finds that:
 - (1) Traded sector industries are the foundation of state and regional economic development strategies for long-term job creation and prosperity. Because traded sector jobs typically pay higher than average wages and generate higher than average income tax revenues, such jobs play an important role in supporting critical state services.
 - (2) Industrial development that provides new traded sector jobs reinforces the economies of local and regional communities and contributes to the economic vitality of the State of Oregon.
 - (3) There is a shortage of market-ready industrial land in this state. Public and private project sponsors have limited financial tools to facilitate development of significant and complex industrial land that is

- 1 appropriate for traded sector industrial use.
- 2 (4) Public assistance is necessary to overcome development-related 3 constraints and to incentivize industrial land development in this 4 state.
- 5 (5) The purpose of sections 2 to 12 of this 2025 Act is to provide fi-6 nancial assistance to project sponsors for development and planning 7 projects related to industrial land development, in an amount deter-8 mined on a case-by-case basis by the Oregon Business Development 9 Department.
- SECTION 3. Definitions. As used in sections 2 to 12 of this 2025 Act:
- 11 (1) "Administrative costs" includes, but is not limited to, the direct 12 and indirect costs incurred by the Oregon Business Development De-13 partment for:
- (a) Investigating and processing applications submitted under section 8 of this 2025 Act;
- 16 (b) Negotiating agreements for the purposes of sections 2 to 12 of this 2025 Act;
- 18 (c) Monitoring the use of moneys provided to project sponsors under 19 sections 2 to 12 of this 2025 Act;
- 20 (d) Closing a project; and

- 21 (e) Providing financial assistance to a project sponsor.
- 22 (2) "Brownfield" has the meaning given that term in ORS 285A.185.
- (3)(a) "Development project" means a project for the acquisition, improvement, construction, demolition or redevelopment of publicly or privately owned utilities, buildings, land, transportation facilities or other facilities that assist the economic and community development of a municipality.
- (b) "Development project" includes planning project activities that are necessary or useful to a development project as determined by the department.
 - (4) "Eligible project" means a development project or a planning

- 1 project.
- 2 (5) "Environmental action" has the meaning given that term in 3 ORS 285A.188.
- 4 (6) "Industrial land" means land planned and zoned for industrial 5 use that:
- 6 (a) Is suitable for new industrial uses, or the expansion of existing 7 industrial uses, that can provide significant additional employment in 8 Oregon;
- 9 (b) Has land characteristics that provide significant competitive 10 advantages that are difficult or impossible to replicate; and
- 11 (c) Has access to transportation and freight infrastructure, includ-12 ing, but not limited to, rail, port, airport, multimodal freight or 13 transshipment facilities and other major transportation facilities or 14 routes.
- 15 (7)(a) "Industrial use" means a use that generates income from the 16 production, handling or distribution of goods or services, including 17 goods or services in the traded sector.
- (b) "Industrial use" includes, but is not limited to, manufacturing, assembly, fabrication, processing, storage, logistics, warehousing, importation, distribution, transshipment and research and development.
- 22 (8) "Planning project" means:
- 23 (a) A project related to a potential development project for prelim-24 inary and final land use planning and engineering;
- 25 (b) A survey, land investigation or environmental action;
- 26 (c) A financial, technical or other feasibility report, study or plan; 27 or
- 28 (d) Any activity that the department determines to be necessary or 29 useful in planning for a potential development project.
- 30 (9) "Private owner" means a private business entity or property 31 owner that has entered into an agreement with a local jurisdiction for

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- 1 the development of public infrastructure to serve a private site.
- 2 (10) "Project sponsor" means:
- 3 (a) A public entity or private owner of industrial land that is in-
- 4 vesting in the preparation of the land for industrial use by a third
- 5 party; or
- 6 (b) A public entity that has entered into a development or other
- 7 agreement with the private owner of industrial land to prepare the
- 8 land for industrial use.
- 9 (11) "Public entity" means:
- 10 (a) A city or county in Oregon;
- 11 **(b)** A port formed under ORS 777.005 to 777.725;
- 12 (c) The Port of Portland created by ORS 778.010;
- 13 (d) The tribal council of a federally recognized Indian tribe in this
- 14 state; or
- 15 (e) An airport district established under ORS chapter 838.
- SECTION 4. Financial assistance for development projects. (1)(a)
- 17 The Oregon Business Development Department may provide financial
- 18 assistance to a project sponsor, for allowable costs expended for an
- 19 industrial land development project, from moneys in the Industrial
- 20 Site Loan Fund established under section 12 of this 2025 Act, in ac-
- 21 cordance with this section.
- 22 (b) The financial assistance may be in the form of a loan to the
- 23 project sponsor or the purchase of bonds issued by the project sponsor.
- 24 (c) The department shall determine the amount of the financial
- 25 assistance on a case-by-case basis.
- 26 (2) Financial assistance may be provided only with respect to a de-
- 27 velopment project that is:
- 28 (a) Directly owned and operated by the project sponsor; or
- 29 (b) The subject of a management contract or an operating agree-
- 30 ment to which the project sponsor is a party.
- 31 (3)(a) If a development project consists solely of the purchase or

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- acquisition of land, financial assistance may be provided only if the land is:
- 3 (A) Identified in the applicable land use or capital plan as necessary 4 for a potential industrial land development project; or
 - (B) Zoned solely for industrial use.
- 6 (b) Notwithstanding paragraph (a) of this subsection, financial as7 sistance may not be denied under this subsection solely because the
 8 costs of the development project include the costs of acquiring off-site
 9 property for purposes that are directly related to the development
 10 project, including, but not limited to, wetland mitigation.
- 11 (4) Financial assistance provided to a project sponsor under this 12 section may not be used for:
- 13 (a) The payment of:

- 14 (A) A penalty or fine; or
- (B) Environmental remediation activities conducted at an industrial land site that is listed or proposed to be listed as a national priority pursuant to the Comprehensive Environmental Response, Compensation, and Liability Act of 1980 (42 U.S.C. 9605), for which the project sponsor, or any party to the loan agreement entered into pursuant to section 9 of this 2025 Act to which the project sponsor is a party, is liable under 42 U.S.C. 9607;
- 22 **(b) Retirement of debt;**
- (c) Projects that primarily focus on relocating business or economic activity from one part of this state to another, except in cases where the business or economic activity would otherwise be located outside Oregon; or
- 27 (d) Ongoing operations or maintenance expenses of any person.
- 28 (5) The department shall adopt rules to administer and implement 29 the provisions of this section.
- SECTION 5. Forgivable loans for planning projects. (1)(a) The Oregon Business Development Department may make a forgivable

- 1 loan to a project sponsor, for allowable costs related to a planning
- 2 project, from moneys in the Industrial Site Loan Fund established
- 3 under section 12 of this 2025 Act, in accordance with this section.
- 4 (b) The department shall determine the amount of a forgivable loan on a case-by-case basis.
- 6 (2) The department may not expend in any biennium more than one 7 percent of the value of the Industrial Site Loan Fund for planning 8 projects.
- 9 (3) A planning project eligible for a forgivable loan under this sec-10 tion may:
- 11 (a) Be a stand-alone project that is not intended to lead to a devel-12 opment project.
 - (b) Be a project that is intended to lead to a development project.
- 14 (c) Include planning or investigation for an environmental action 15 on a brownfield.

- SECTION 6. Other forms of financial assistance. (1) The Oregon
 Business Development Department may directly or indirectly expend
 or loan moneys in the Industrial Site Loan Fund established under
 section 12 of this 2025 Act or extend credit to:
- 20 (a) Provide to project sponsors of an eligible project related to in-21 dustrial land any form of financial assistance that the department 22 considers appropriate, including the refinancing of temporary project 23 financing.
- 24 (b) Purchase goods or services related to an eligible project on be-25 half of the project sponsor.
- (c) Finance guaranty agreements that are issued to guarantee any portion of the obligation of a project sponsor to finance an industrial land development project and that are not sold to the State of Oregon. Guaranty agreements under this subsection shall be payable solely from moneys in the fund and shall not constitute a debt or obligation of the State of Oregon.

- (2)(a) The department may, on behalf of the state, establish a spe-1 cial account in the fund and commit to deposit into the special ac-2 count specified portions of current and future moneys credited to the 3 fund.
- (b) The commitments shall be made by rule of the department and 5 shall constitute covenants of the state for the benefit of the owners 6 of obligations guaranteed by the state pursuant to this section. 7
- SECTION 7. Allowable costs. For purposes of sections 2 to 12 of this 8 2025 Act: 9
 - (1) The allowable costs of a development project include:
- (a) Property acquisition and assembly costs associated with creating 11 12 large development parcels, including any easement or right of way directly related to and necessary for a development project. 13
- (b) Transportation improvements such as access roads, rail spurs 14 and sidings, marine facility access, airport facilities necessary to pro-15 vide industrial land access, intersections, turning lanes, signals, side-16 walks, curbs, transit stops and storm drains. 17
- (c) Infrastructure for providing broadband, electric power, natural 18 gas, water and sewer service. 19
- (d) Natural resource mitigation. 20
- 21 (e) Land grading activities.

- (f) Environmental remediation and mitigation activities to address 22 brownfield issues, in accordance with state and federally approved re-23 mediation plans. 24
- (g) Interest-carrying costs incurred by a project sponsor for 25 amounts borrowed to develop industrial land and financing costs, in-26 cluding capitalized interest. 27
- (h) Direct project management costs. 28
- (i) Costs of consultant services and expenses. 29
- (j) Construction costs and expenses. 30
- (k) Costs of acquiring off-site property for purposes directly related 31

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- to a development project, including, but not limited to, wetland miti-2 gation.
- 3 (L) Other costs that the Oregon Business Development Department 4 determines to be necessary or useful for the project.
 - (2) The allowable costs of a planning project include:

- 6 (a) Necessary planning, engineering, legal and other professional 7 services associated with:
- 8 (A) The preparation of applications for local, state and federal per-9 mits and related administrative costs.
- 10 (B) Carrying out the project and related administrative costs.
- 11 (b) Other costs that the department determines to be necessary or 12 useful for the project.
- SECTION 8. Application process for financial assistance. (1)(a) A project sponsor seeking financial assistance from the Industrial Site Loan Fund must submit an application in the manner and form required by the Oregon Business Development Department.
- 17 (b) At a minimum, each application must include:
- 18 (A) The name and nature of the project sponsor;
- 19 (B) A description of the nature of the project;
- 20 (C) The provisions of sections 2 to 12 of this 2025 Act under which 21 the project is eligible for financial assistance;
- 22 **(D)** The proposed activities to be funded;
- 23 **(E)** A description and estimate of the allowable costs to be incurred 24 for the project; and
- 25 **(F) All other information and documentation that the department** 26 **requires.**
- (2)(a) The department shall review all timely and complete applications and approve or reject each application in accordance with rules adopted by the department.
- 30 (b) The department shall notify each applicant of its decision. The 31 rejection of an application may not be appealed.

- 1 SECTION 9. Agreement for financial assistance. (1) Upon approval of an application submitted under section 8 of this 2025 Act, the 2 Oregon Business Development Department, notwithstanding any other 3 provision of law or any restriction on indebtedness contained in a charter, and the project sponsor of the eligible project to which the 5 application relates may enter into an agreement for financial assist-6 ance based on the application. The department shall determine the 7 maximum amount of financial assistance based on a reasonable and 8 prudent expectation of the ability of the project sponsor to repay the 9 financial assistance. 10
- 11 (2) An agreement entered into pursuant to this section must in-12 clude:
- 13 (a) A provision that the obligation of the state under the agreement 14 is contingent on the availability of moneys in the Industrial Site Loan 15 Fund for the financial assistance agreed upon.
- (b) A provision that grants the department a lien on, or a security interest in, collateral to secure repayment of a loan made to, or bonds issued by, the project sponsor, in a form and amount determined by the department and specified in the agreement.
- (c) Provisions that the department considers necessary to ensure expenditure of the funds for the purposes set forth in the approved application.
- 23 (d) Any other provision the department considers necessary or ap-24 propriate.
- 25 (3) For an eligible project owned by a public entity, a loan agree-26 ment entered into pursuant to this section must be authorized by an 27 ordinance, resolution or order adopted by the governing body of the 28 project sponsor.
- 29 (4) In making a determination to enter into a loan agreement with 30 the project sponsor for an industrial land development project, the 31 department shall consider the reasonableness of the project sponsor's

- estimated costs to prepare the land for industrial use, including, but 1 not limited to, allowable costs for land preparation. 2
- (5) Financial assistance approved by the department for an eligible 3 project shall be paid, in accordance with the terms of the agreement entered into pursuant to this section, from the Industrial Site Loan 5 Fund established under section 12 of this 2025 Act. 6
 - (6) In assisting project sponsors with eligible projects, and to meet the goals of sections 2 to 12 of this 2025 Act, the department and other state agencies shall cooperate to the maximum extent possible with each other and federal agencies.
- SECTION 10. Repayment. (1) A project sponsor may repay financial 11 12 assistance provided for an eligible project under sections 2 to 12 of this 2025 Act from any source, including, but not limited to: 13
- (a) Revenues generated by the eligible project, including special 14 assessment revenues.
- (b) Amounts withheld under section 11 of this 2025 Act. 16
- (c) The general fund of the project sponsor. 17

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- (2) A plan for repayment to the Industrial Site Loan Fund of fi-18 nancial assistance provided for an industrial land development project: 19
- (a) Shall provide for repayment by the project sponsor of the fi-20 nancial assistance with interest to begin no later than seven years 21after the date of project completion or at such other time as the 22 Oregon Business Development Department may provide. 23
- (b) Shall provide for such evidence of debt assurance of, and secu-24 rity for, repayment by the project sponsor as is considered necessary 25 by the department. 26
- (c) Shall set forth a schedule of payments and the period of the 27 loan, not to exceed the useful life of the contracted project or 30 years 28 from the date of project completion, whichever is less, and the manner 29 of determining when loan payments are delinquent. 30
 - (d) May provide for a reasonable extension of the time for making

- any repayment as set forth under paragraph (c) of this subsection in emergency or hardship circumstances, if approved by the department.
- (e) Shall include repayment of interest that accrues during any period of delay in repayment authorized under paragraph (a) of this subsection. The repayment of accrued interest may be in varying amounts.
- (f) Shall allow for other forms of payment than principal and interest payments on loans, in accordance with rules adopted by the department.
- SECTION 11. Breach; default. (1) If a project sponsor fails to comply with an agreement entered into under section 9 of this 2025 Act, the Oregon Business Development Department may seek appropriate legal remedies to secure any repayment of obligations due from the project sponsor to the Industrial Site Loan Fund.
 - (2)(a) If a project sponsor defaults on payments of obligations to the fund under sections 2 to 12 of this 2025 Act, the State of Oregon may withhold any amounts otherwise due to the project sponsor to offset against the obligations. The department may waive this right to withhold.

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- 20 (b) Moneys withheld under paragraph (a) of this subsection shall 21 be deposited in the fund and shall be used to repay any account in the 22 fund from which moneys were expended to pay obligations upon which 23 the project sponsor defaulted.
- SECTION 12. Industrial Site Loan Fund. (1)(a) The Industrial Site
 Loan Fund is established in the State Treasury, separate and distinct
 from the General Fund. Interest earned by the Industrial Site Loan
 Fund shall be credited to the fund.
- 28 (b) Moneys in the fund are continuously appropriated to the Oregon
 29 Business Development Department for the purposes set forth in
 30 sections 2 to 12 of this 2025 Act. In addition, the department may fi31 nance administrative costs incurred by the department under sections

- 1 2 to 12 of this 2025 Act.
- 2 (c) The department may establish other accounts within the fund
- 3 for the payment of project costs, reserves, debt service payments,
- 4 credit enhancement, administrative costs and operation expenses or
- 5 any other purpose necessary to carry out sections 2 to 12 of this 2025
- 6 Act.
- 7 (2) Moneys in the fund may be invested as provided by ORS 293.701
- 8 to 293.857, and the earnings from the investments shall be credited to
- 9 the account in the fund designated by the department.
- 10 (3) The fund shall consist of moneys credited to the fund, including:
- 11 (a) Moneys appropriated to the fund by the Legislative Assembly;
- 12 **(b) Moneys transferred to the fund by the department;**
- 13 (c) Earnings on moneys in the fund;
- 14 (d) Repayment of financial assistance, including interest, under
- 15 sections 10 and 11 of this 2025 Act;
- 16 (e) Moneys received from the federal, state or local governments;
- 17 and
- 18 (f) Moneys from any other source, including, but not limited to,
- 19 grants and gifts.
- 20 (4)(a) The department may commit moneys in the fund, or reserve
- 21 future income of the fund, for expenditure in future years in accord-
- 22 ance with this section.
- 23 (b) The department may commit moneys or reserve future income
- 24 under this subsection only after:
- 25 (A) Allowing for contingencies; and
- 26 (B) Determining that there will be sufficient unobligated net mon-
- 27 eys in the fund to make the future payments, consistent with the re-
- 28 quirements of this section.
- 29 SECTION 13. There is allocated for the biennium beginning July 1,
- 30 2025, from the Administrative Services Economic Development Fund,
- 31 to the Oregon Business Development Department, the amount of

- \$40,000,000 for deposit in the Industrial Site Loan Fund established under section 12 of this 2025 Act.
- 3 **SECTION 14.** ORS 285B.012 is amended to read:
- 4 285B.012. (1) The Oregon Business Development Department may directly
- 5 or indirectly expend or loan moneys in the Industrial Lands Loan Fund es-
- 6 tablished under ORS 285B.030 or extend credit to:
- 7 [(1)] (a) Provide to project sponsors of an [industrial land] eligible project
- 8 related to industrial land any allowable form of financial assistance that
- 9 the department considers appropriate, including the refinancing of temporary
- 10 project financing.
- 11 [(2)] (b) Purchase goods or services related to an eligible project on behalf
- 12 of the project sponsor.
- [(3)(a)] (c) Finance guaranty agreements that are issued to guarantee any
- 14 portion of the obligation of a project sponsor to finance an industrial land
- 15 development project and that are not sold to the State of Oregon.
- [(b)] Guaranty agreements under this subsection shall be payable solely
- 17 from moneys in the fund and shall not constitute a debt or obligation of the
- 18 State of Oregon.
- 19 [(c)] (2)(a) The department may, on behalf of the state, establish a special
- 20 account in the fund and commit to deposit into the special account specified
- 21 portions of current and future moneys credited to the fund.
- [(d)] (b) The commitments shall be made by rule of the department and
- 23 shall constitute covenants of the state for the benefit of the owners of obli-
- 24 gations guaranteed by the state pursuant to this section.
- 25 SECTION 15. The section captions used in this 2025 Act are provided
- 26 only for the convenience of the reader and do not become part of the
- 27 statutory law of this state or express any legislative intent in the
- 28 enactment of this 2025 Act.