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# Human-Centered Oversight for Health Care Enrollment and Eligibility

## Presentation to the Oregon State Senate Health Care Committee



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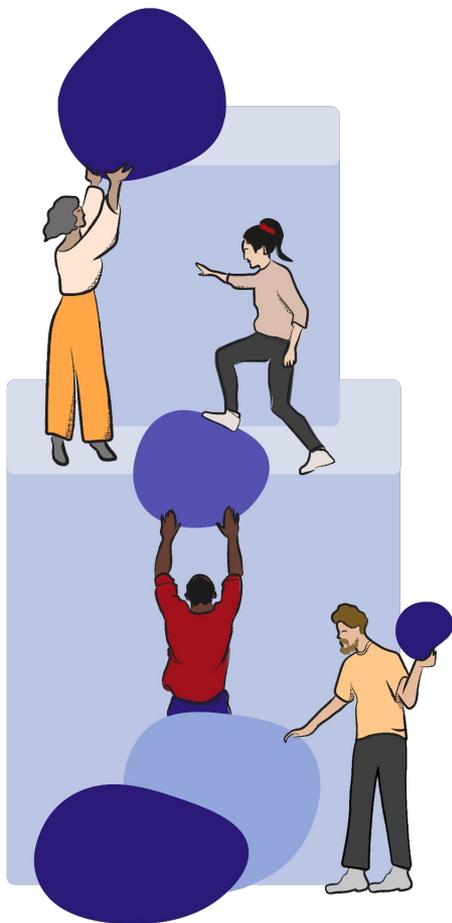


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Associate Director of Safety Net Policy

**CODE** *for*  
**AMERICA**

Helping government work well for *everyone*



# About Code for America

We use human-centered technology to improve public services that reduce poverty and advance equity.

# Our national safety net track record

● Current and former partners

● Consultative visits

## MINNESOTA (Cohort 1)

**Improve benefits renewals & caseworker efficiency:** improve renewals for Medicaid, SNAP, and cash programs.

## NEW YORK (Cohort 2)

**Implement customer feedback loops** to improve the WIC application and benefits maintenance experience.

## CONNECTICUT (Cohort 1)

**Reduce SNAP churn** by launching texting and improving the Department of Social Services website.

## CALIFORNIA (Cohort 1)

**Increase equitable access to SNAP** through government adoption of best practices.

## WASHINGTON, D.C. (Cohort 2)

**Improve timeliness:** Improve caseworker efficiency & usability, to improve timeliness & error rate

## COLORADO (Cohort 1)

**Integrated benefits application:** Reimagine the experience of applying for multiple benefits.

## MARYLAND (Cohort 2)

**Integrated benefits application:** Reimagine the experience of applying for multiple benefits.

## ARIZONA (Cohort 3)

**Design a new integrated benefits application experience**

## NEW MEXICO (Cohort 2)

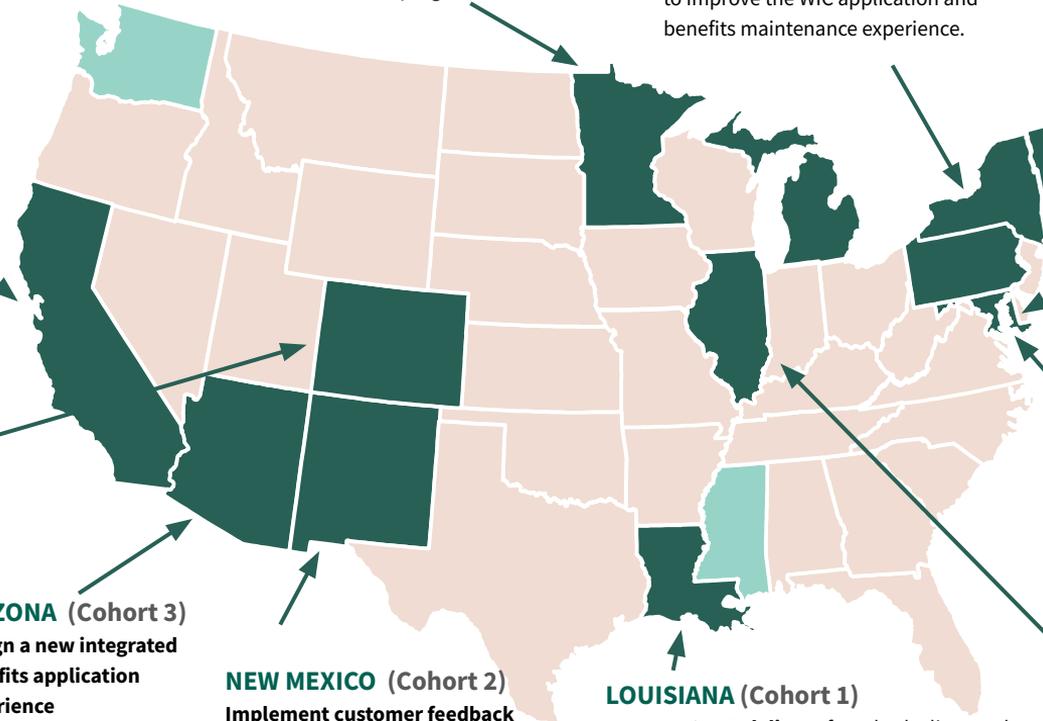
**Implement customer feedback loops** to improve the integrated benefits application experience.

## LOUISIANA (Cohort 1)

**Improve SNAP delivery** from both client and caseworker perspectives.

## ILLINOIS (Cohort 2)

**Supporting child care assistance programming (CCAP) access** for families and providers.



# Our Values

**1**

Listen first

**2**

Include those who've  
been excluded

**3**

Act with  
intention

**We're people-centered problem solvers**

showing that with the mindful use of technology  
government can work well for *everyone*

# We Believe:

- Services can be simple, accessible, and easy to use
- Outcomes can be measurably better
- Better can cost less
- We can serve everyone with respect and dignity



**Of all government software development contracts over \$6 million, only 11% are successful.**

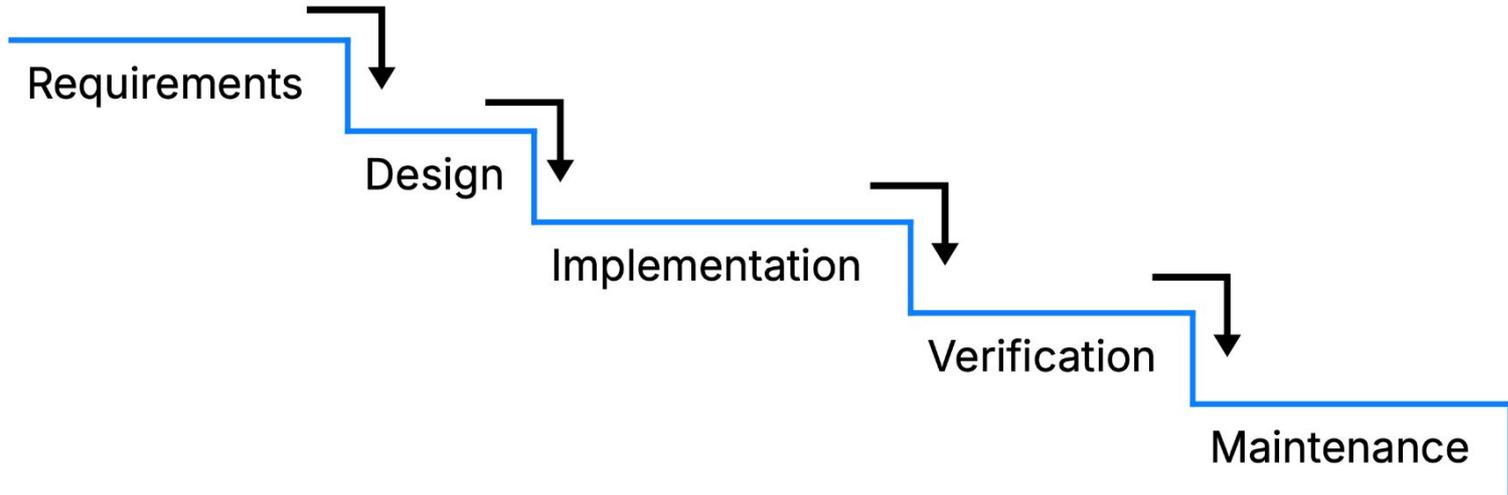
-Source: [The Standish Group](#)

**The average government IT project costs 310% of the estimated price.**

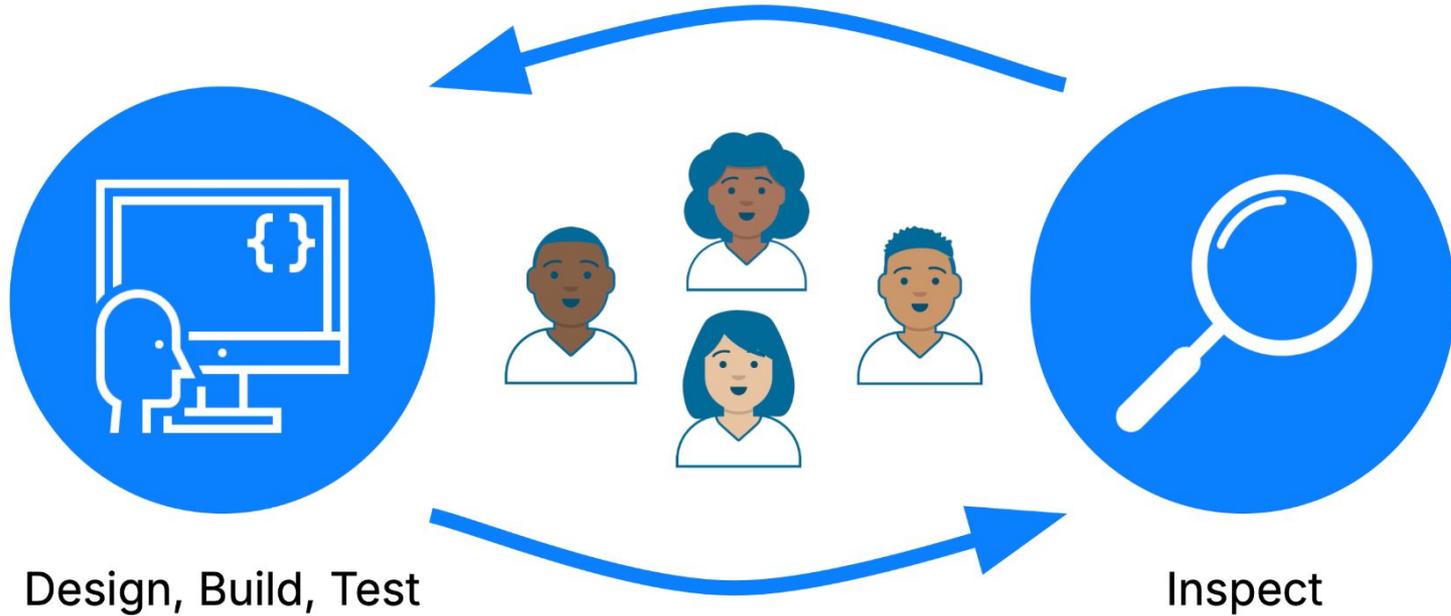
-Source: [Flyvbjerg et al.](#), “The Empirical Reality of IT Project Cost Overruns: Discovering a Power-Law Distribution,” 2022

**The status quo for government  
technology procurement is  
full of risk.**

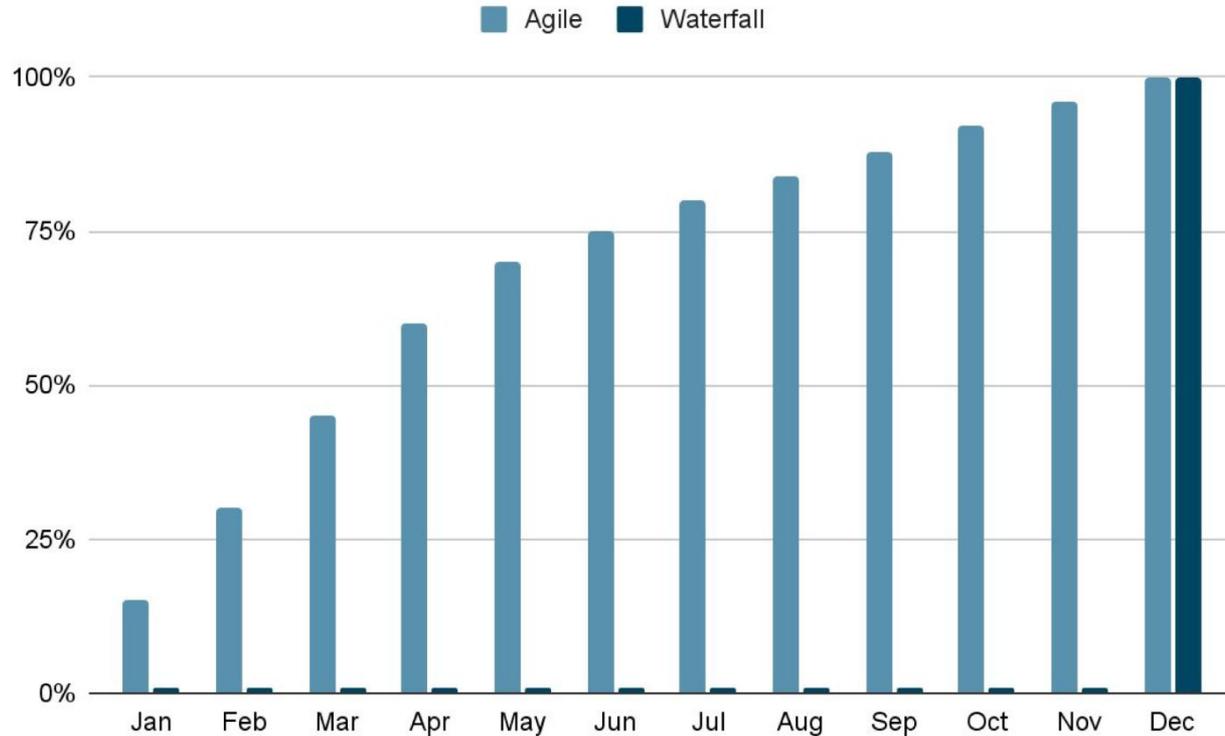
# Waterfall development model



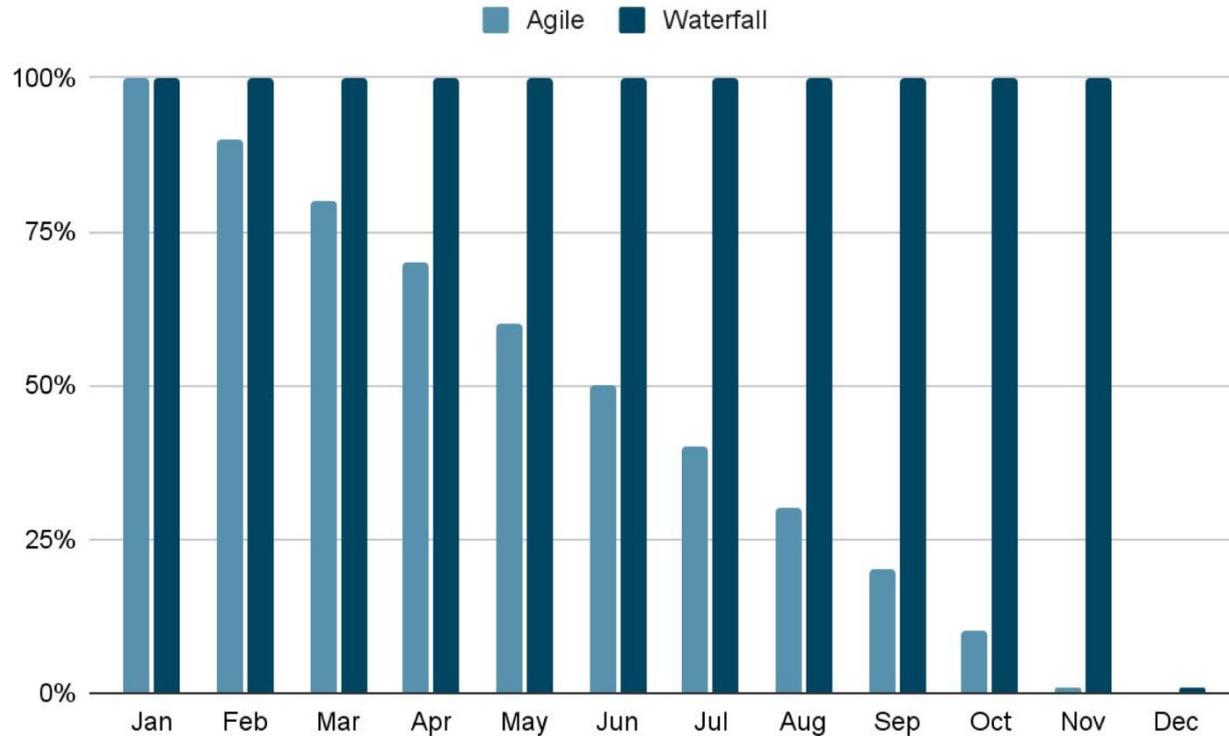
# The premise of Agile



# Value delivered over time



# Risk of failure over time



# Common problems in state systems

- States have someone responsible for a contract, but not someone who owns the process.
- Process and monitoring fall into black holes.
- Automated processes run with insufficient feedback loops.



**Baseline data isn't enough if the  
person looking at it doesn't know  
what to look for**

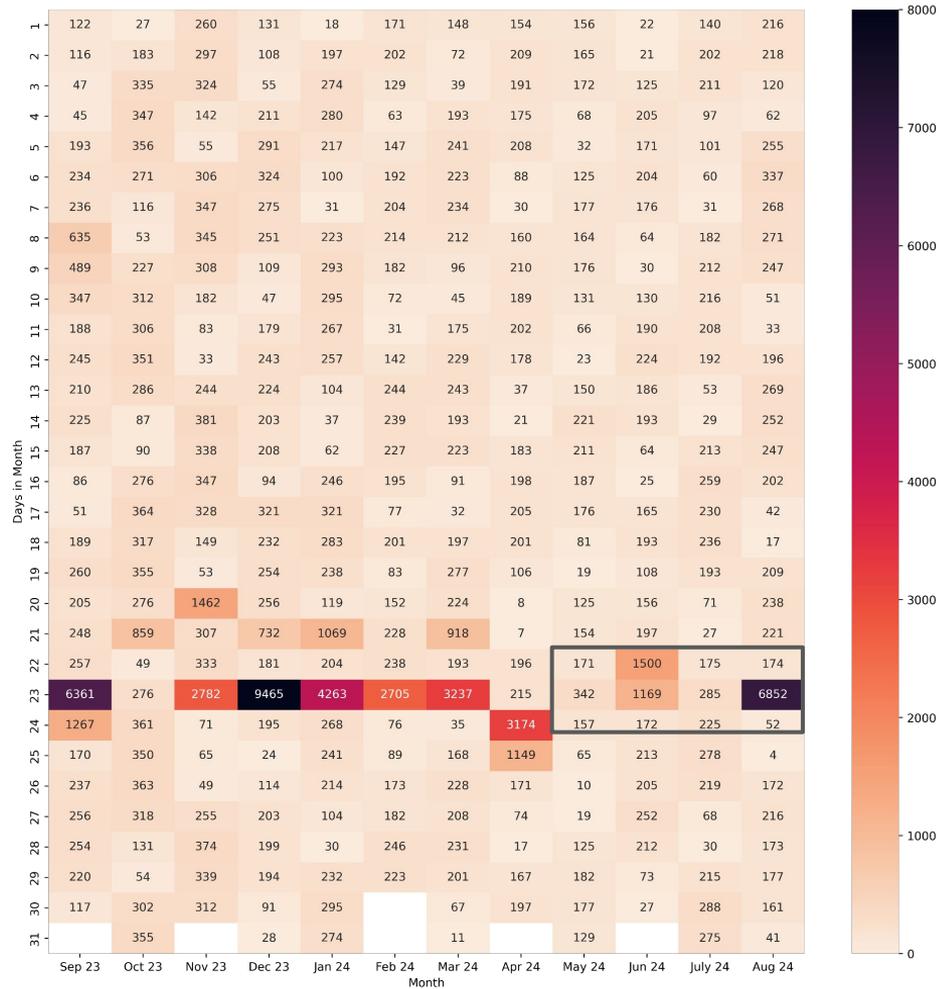
Example

# **The automation that wasn't automating**

## **Goal of a recent state engagement:**

Identify, prioritize, and align on opportunities to keep eligible people on Medicaid by improving *ex parte* processes.

Day										
1	233	112	154	84	72	240	143	276	122	69
2	270	210	241	219	158	74	250	93	188	290
3	59	290	118	136	84	48	135	119	122	249
4	47	209	182	54	57	103	140	75	254	273
5	191	45	229	128	208	243	220	279	248	110
6	202	79	226	236	298	139	170	66	138	294
7	161	80	172	58	236	253	43	268	81	108
8	172	208	55	200	269	119	61	129	299	162
9	233	159	256	198	277	175	141	253	225	229
10	182	144	55	128	295	171	102	225	189	161
11	217	114	43	247	199	187	225	156	53	289
12	138	260	164	248	235	209	215	65	295	196
13	108	216	186	174	146	179	219	240	242	202
14	48	255	100	191	245	93	104	262	145	83
15	82	51	216	64	137	152	129	150	191	242
16	202	53	42	233	126	212	85	86	273	254
17	178	267	232	66	137	269	298	290	173	49
18	285	116	76	153	176	275	238	167	294	77
19	244	528	69	395	44	123	54	240	69	44
20	180	182	153	299	116	104	294	905	247	213
21	161	397	239	259	194	570	181	182	95	70
22	203	83	265	40	189	147	233	53	79	237
23	6714	3723	3366	3641	6713	2896	5844	3611	4964	6464
24	279	84	44	153	100	186	52	69	55	181
25	209	44	51	49	180	43	208	206	637	131
26	94	118	57	213	220	288	224	285	104	294
27	126	249	51	292	205	224	155	103	218	78
28	291	201	57	199	206	299	265	248	250	213
29	122	138	274	170	217		246	115	96	58
30	217	120	228	298	187		228	223	178	169
31		124		68	293		156		242	
Month	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June



# Key questions to ask about new technologies

- What outcomes do we expect?
- Are they happening?
- What were our goals?
- Is the technology meeting those goals several months after go-live, and on an ongoing basis?





## Elements of human-centered oversight

- **High-level goals**
- **Visibility** into the right data
- **Expertise at the state level**, (not only vendors!) to interpret that data
- **Empowered state product owners** who can prioritize fixes and who can be **accountable for delivery**



**Human-centered design is a creative and strategic problem solving process.**

It helps teams respond to complex problems by asking **users to lead the way.**

← Thanks to our friends at Civilla for this photo!

**Human-centered design asks users to lead the way.** This requires direct engagement with the people intended to use what you're creating.

**Start**

**with**

**user**

**needs.**

~~Start with  
business  
constraints.~~

Start with  
user needs.

TELL ME MORE

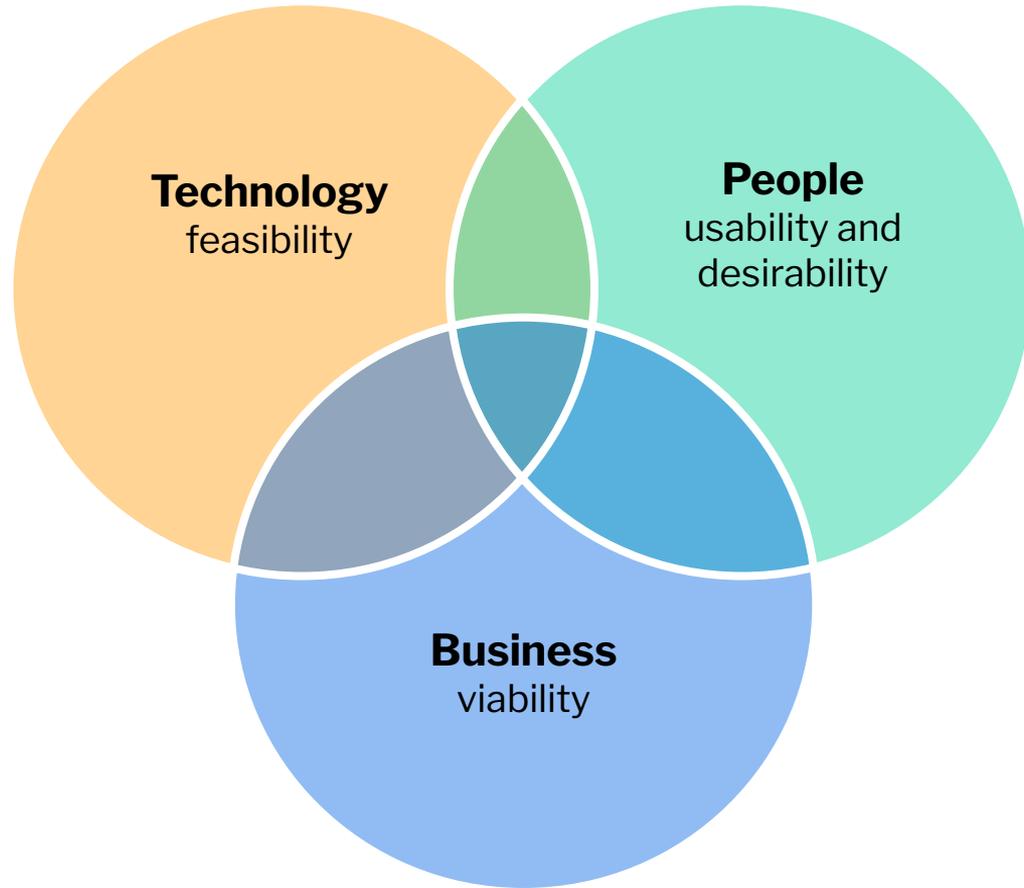
**A user need** is a statement that describes who the user\* is, what they are trying to do, and why it's important to them.

*\*Once a user is identified, we recommend using more specific words: caseworkers, clients, etc.*

**WHY IS IT IMPORTANT?**

**If you focus on what your users need,  
then you will never build the wrong thing.**

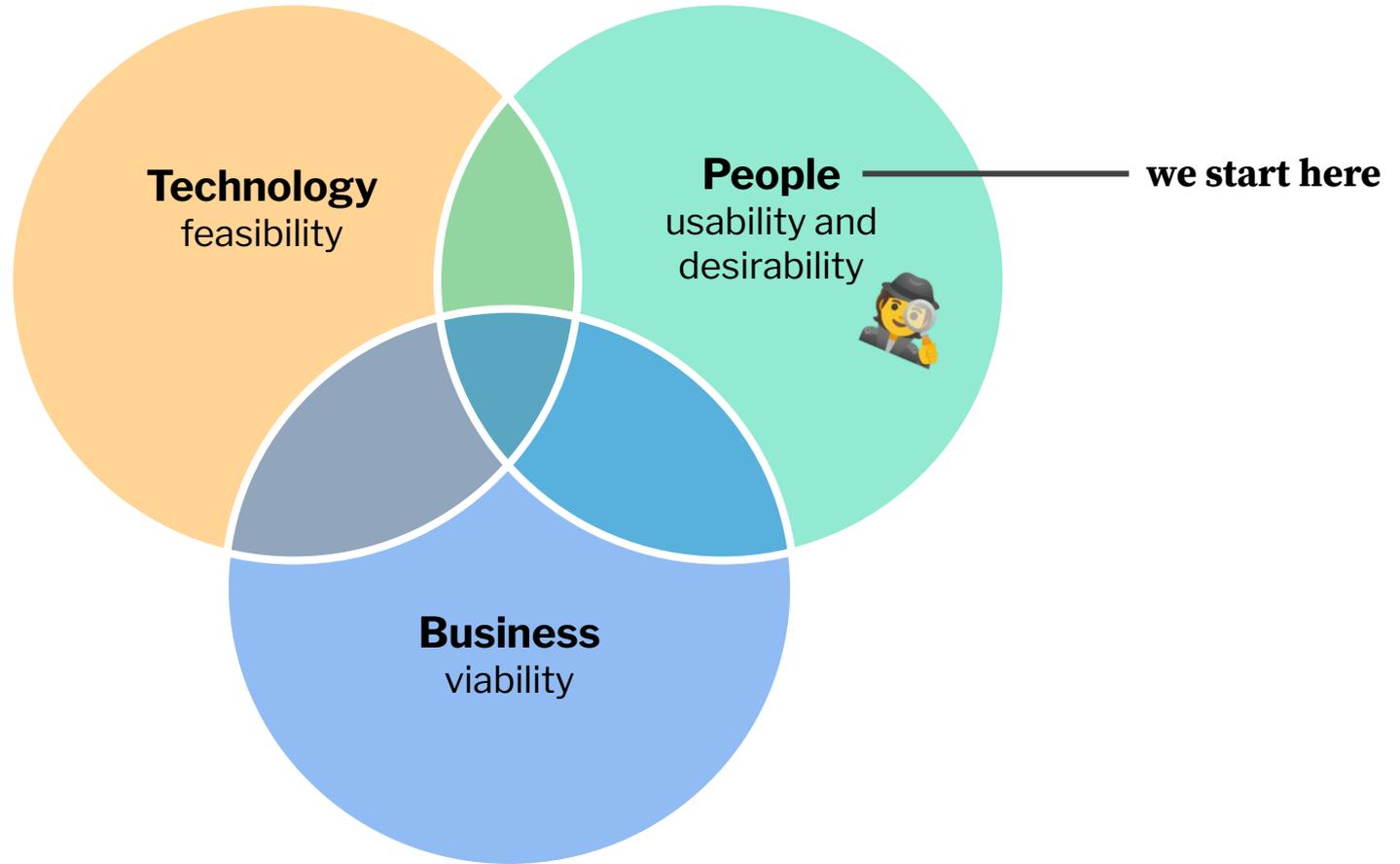
**If you let your business constraints guide  
what you build, you risk building the  
wrong thing.**

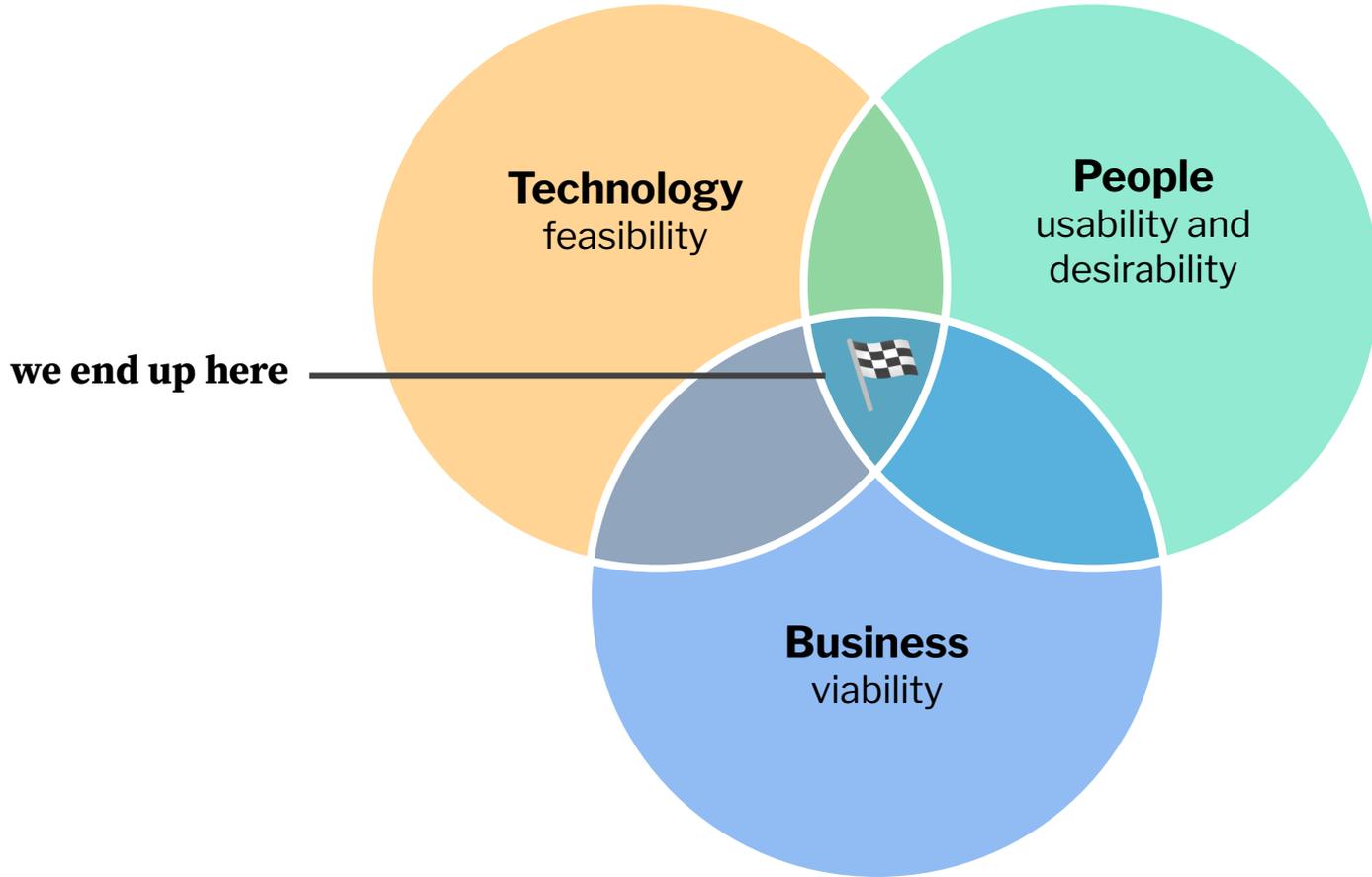


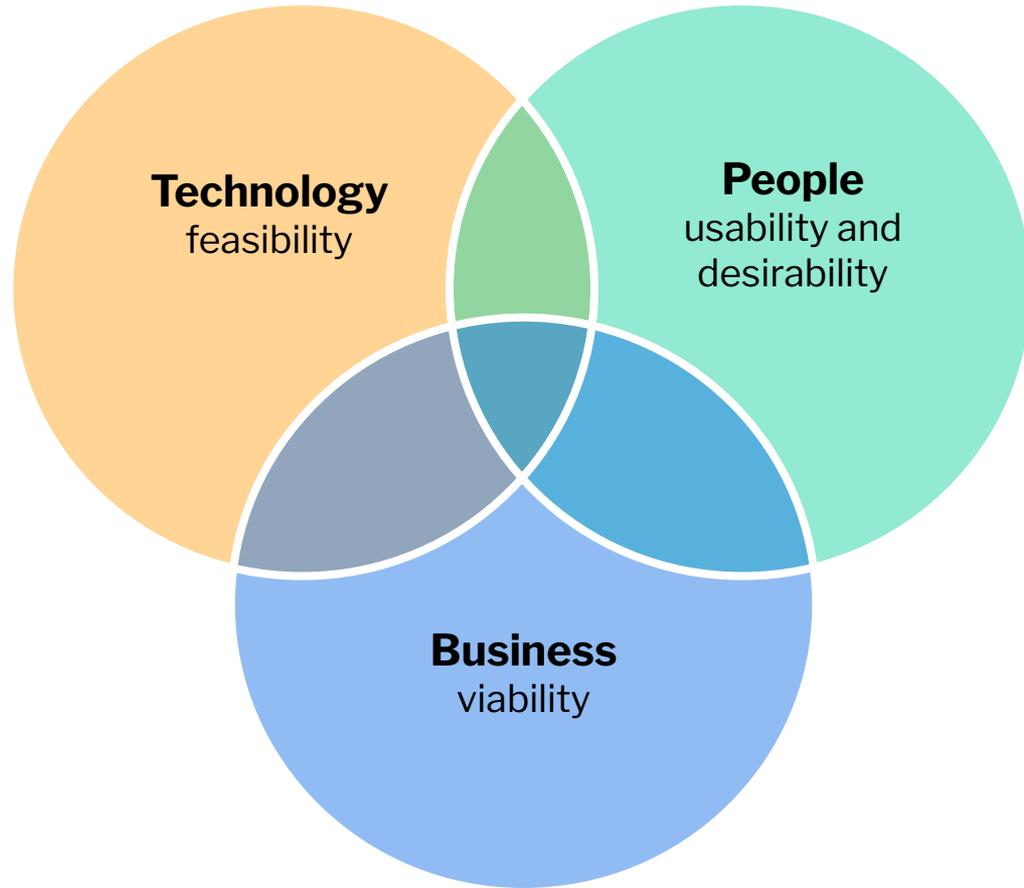
**Technology**  
feasibility

**People**  
usability and  
desirability

**Business**  
viability



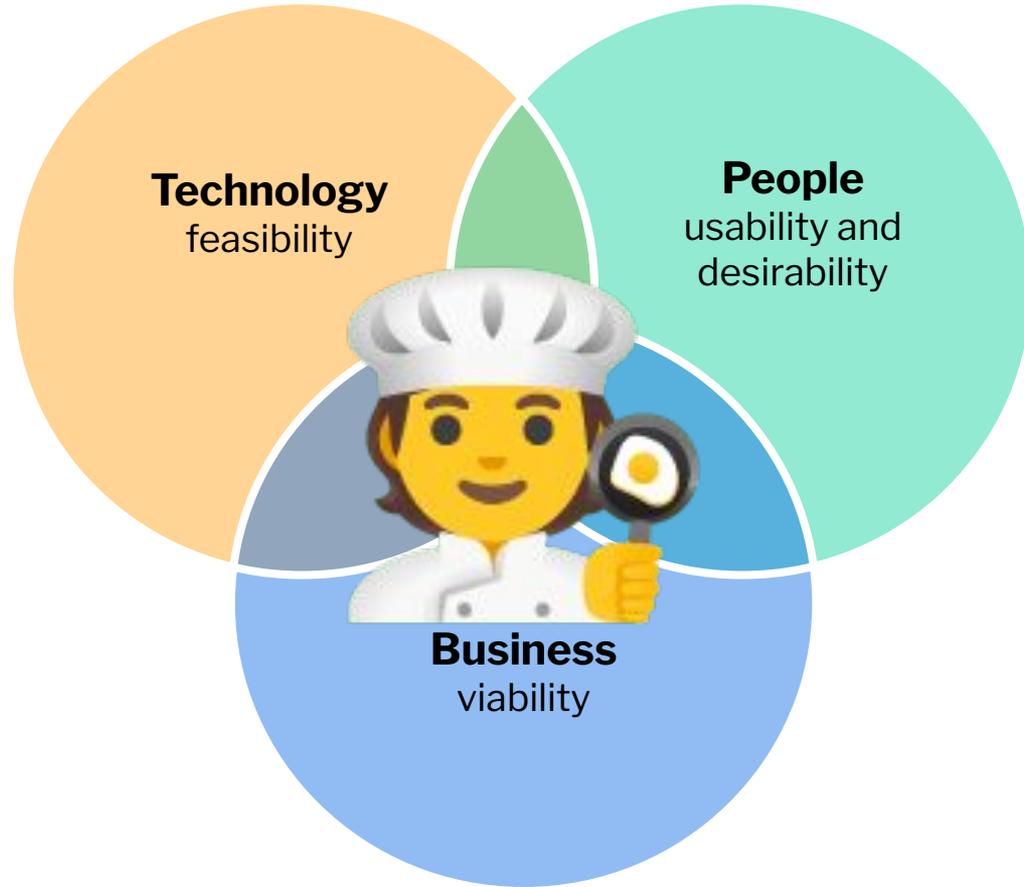




**Technology**  
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**Empowered product owner**

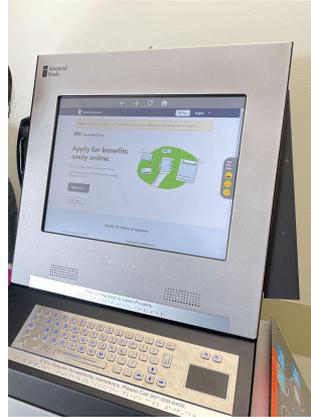
**Product teams are groups  
of people that build  
things.**

**Government agencies are product and service delivery organizations.**

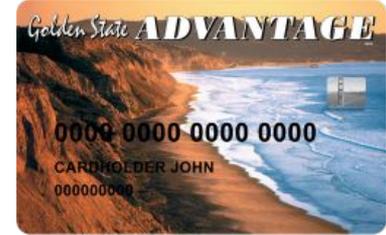
# Government agencies build and deliver...



Websites



Tools



Services

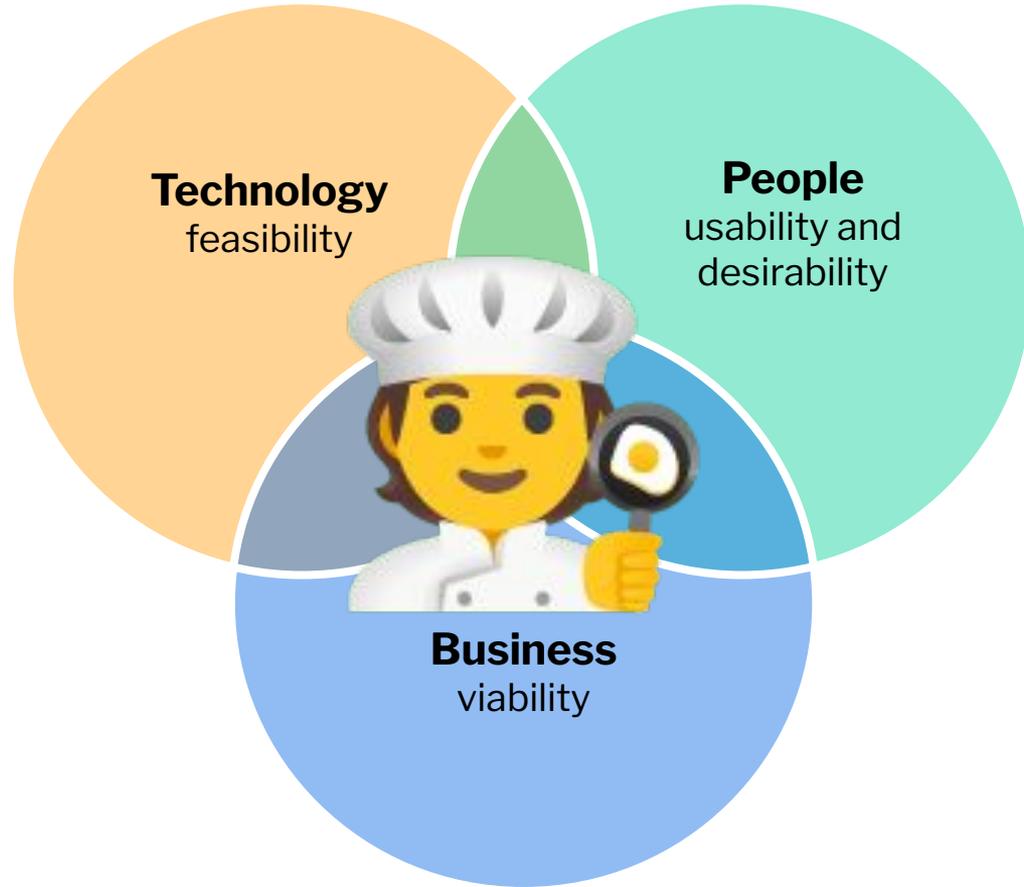
**But government agencies rarely function like product and service delivery organizations.**

**This can change.**

# An outcomes driven team needs....

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1. Someone **accountable to progress** towards outcomes
2. Someone who **advocates for the end user's** real-world experience
3. Someone who can make **designs based on user needs**
4. Someone who can **facilitate compromises** between policy and operational needs and end user needs, to translate into requirements
5. Someone who can **design technical approaches** that enable the outcome



# What leadership can do:

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1. Demos, not memos
2. Demand interrogatable budget requests
3. Require user research to prove claimed needs
4. Fund incrementally
5. Fund product teams, not projects

# Tools for more effective delivery

1. Demos, not memos
2. Budget requests you can interrogate
3. Require user research to prove claimed needs
4. Fund projects incrementally
5. Fund product teams, not projects

Credit: Waldo Jaquith, US Dept. of Treasury / US Digital Response

# Thank you!

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Helping government work well for *everyone*