

Port of Portland Terminal 6 Container Business

Presentation to the Joint Committee on Transportation
May 31, 2024

Port of Portland Portfolio



Troutdale Reynolds Industrial Park

Troutdale Airport

Gresham Vista Business Park

Portland International Airport

Portland International Center

Terminal 2

Hillsboro
Airport

West Hayden Island

Swan Island

Terminal 6

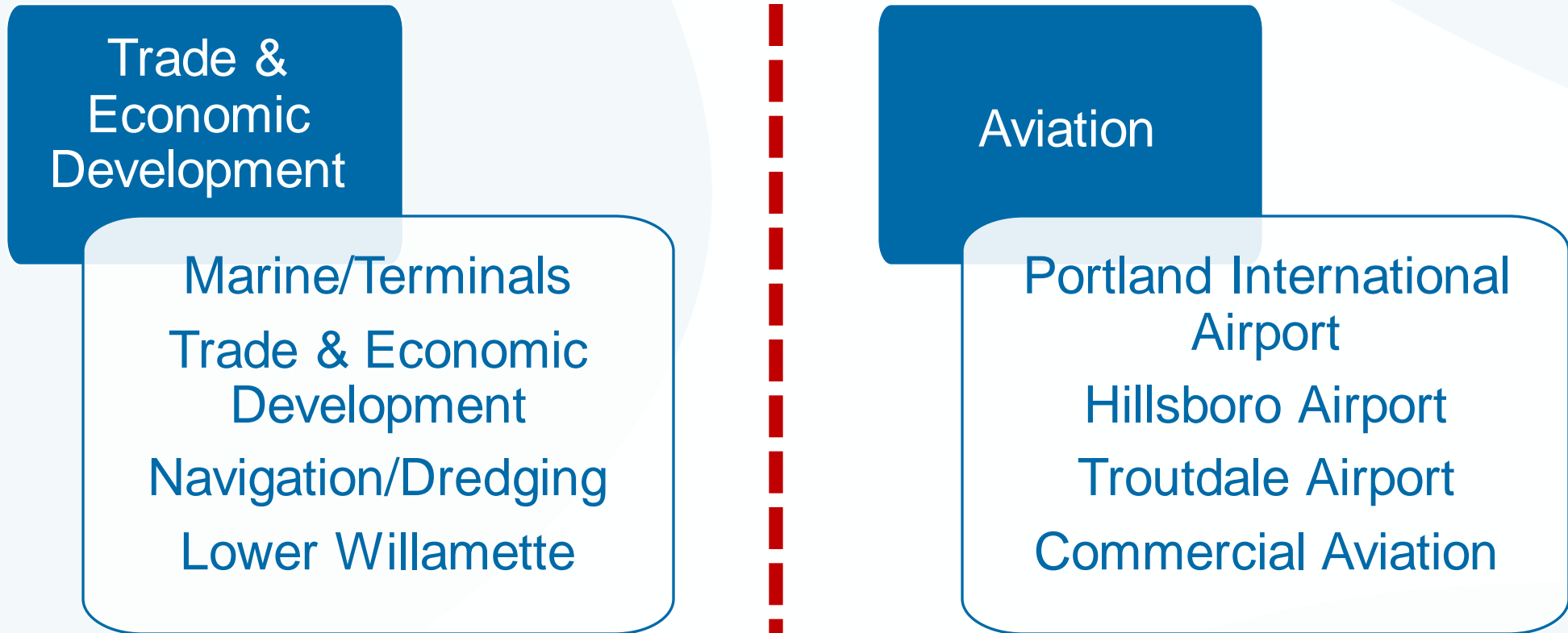
Rivergate Industrial District

Terminal 4

Terminal 5

Port Operating & Financial Structure

Marine operations are funded from the Port's General Fund, separate from Aviation



Columbia/Snake River System



106-mile navigation channel

- Columbia River Shipping Channel
- Barge served waterway
- Deep water ports
- Barge served container operations
- Union Pacific
- BNSF

Port of Portland Terminal 6



Terminal 6



Berth 601

Berth 603

Berth 604

Berth 605

Berth 607

Auto Imports
and Exports

Multi-Use
Facility

Intermodal
Yard

Auto
Imports

Containerized Exports



Hay & Animal Feed



Agriculture



Wood Products



Paper Products



Recycling

Containerized Imports



Furniture



Wood Products



Footwear/
Apparel



Tires



Toys

Economic Impact of Terminal 6

- 1,567 direct, indirect, and induced jobs
- \$20M in state and local tax revenue
- Businesses directly involved in container operations earned \$138M based on 2022 container volumes

Challenges/Opportunities

- Strong exports v. small consumer market
- Vessel size v. excellent rail connection
- Dredging dependent v. strong federal investments
- Unique business model and relative lack of public funding

Terminal 6 Volumes and Financials

- Service returned in 2020 with volumes quickly elevating due to Covid
- Market softness in 2023 and 2024
- Jump in financial losses in 2023
 - Reduced volumes
 - Loss of rail service
 - Increased labor costs
 - Greater overhead



Why We Are Hopeful

- On a rebuild since 2018
- Statewide shipper interest
- Excellent labor relations
- Growing carrier interest
- Market growth – 2/3 currently use Puget Sound
- Upriver barge strategy

Next Steps

- August 2024 report to Governor
 - Financial improvement
 - Stakeholder coalition
 - Volume growth
- Seek public investments
 - September 2024 Emergency Board (\$5M)
 - 2025 legislative session (\$35M)
- Pursue third-party container operating model

Thank You. Questions?

