# Oregon's Bottle Bill: A Cooperative Approach

How Oregon's Most Prominent Public-Private-Partnership Delivers Outstanding Recycling Outcomes

**Eric Chambers,** VP of Strategy and Outreach Oregon Beverage Recycling Cooperative



## Bottle Bill: A Brief History



#### Oregon leading the way in beverage industry stewardship

**1971** 5¢ deposit "aspirational and not prescriptive"

## 2010

BottleDrop Redemption Center introduced 2017 Increase to 10¢ deposit First Express site opens **2020** Retail bag drop program expands

OBRC created – privately run



Reusable bottle planning begins

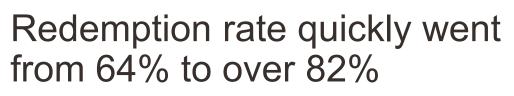
## 2018

Container expansion, huge increase in volume Reusable program launches

## The Power of a Dime



#### **10¢ Sparks Huge Demand**



(now between 80% and 90%!)

~35% increase



## 2018 Expansion



#### Keeping pace with the industry

In 1971 Fai

Far fewer beverage and container types in stores

Today

Applies Bottle Bill to reality of consumer behavior and the beverage market



# Efficiency in Numbers



The Oregon Beverage Recycling Cooperative operates with...

<b>\$60.2m</b> operating budget (2023)	<b>2 billion</b> containers/year recycled	<b>85.5%</b> Annual Redemption Rate	<b>332</b> members and participants	<b>500+</b> employees throughout Oregon
<b>~2,000</b> retail redemption locations (~450 total RVMs)	99 Green Bag drop sites	<b>27</b> Full-Service Redemption Centers	5 processing plants	<b>Zero</b> taxpayer dollars for operations

## **BottleDrop Redemption Centers**



- Single-purpose, indoor facilities
- Customers can redeem up to 350 a day
- 27 full-service redemption centers
  - Changes the retail take-back requirement in the nearby "convenience zone"
- Largest center accepts approx.
  100 million containers/year
- Paid for and operated by industry



## Green Bags



#### The easy self-serve account program

- Gear up. Customers enroll, get card and tags at kiosk, and buy bags at store
- Tag & fill it. Place coded BottleDrop tag on bags and fill with redeemable containers
- Drop it. Leave bag at secure drop door
- Track it. Check account balance online or with our mobile app





## Express/Dealer Redemption Centers



#### **Expanding access throughout the state**

- Smaller volume markets and urban areas
- Expanded access to Green Bag program
- 72 locations operating (99 total bag drop locations including Redemption Centers)
- New locations added each year





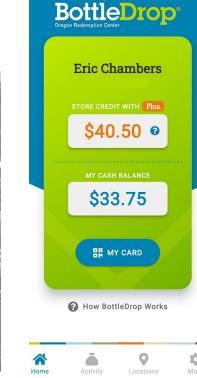
## Easy Access, Heavy Participation



#### The most convenient container return system in the world

Sign up, get cash, print labels right at the store (or via the mobile app)







Bags are conveniently available for purchase anywhere bags can be dropped off. Convenient consumer access, easily deployed network of return locations



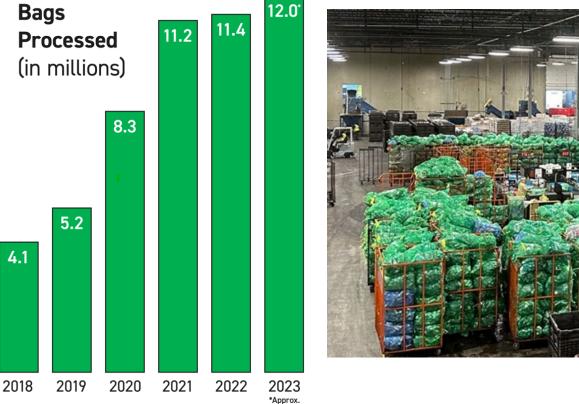


## Green Bag Volume



#### **Increasing convenience and access for Oregonians**

- 1 million+ BottleDrop Account Holders
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  - Bag volume has nearly tripled since 2018



## Blue Bags

## Redeem yourself, support your cause

- Non-profits:
  - Enroll as fundraisers
  - Distribute Blue Bags
  - Drop full bags at a BottleDrop
  - Collect a check
- Around 5,500 nonprofits raise over \$5 million each year to support community efforts across Oregon.
- Over **\$25 million** raised to date.









MORE THAN **\$5.1 MILLION** RAISED FOR NONPROFITS IN 2022

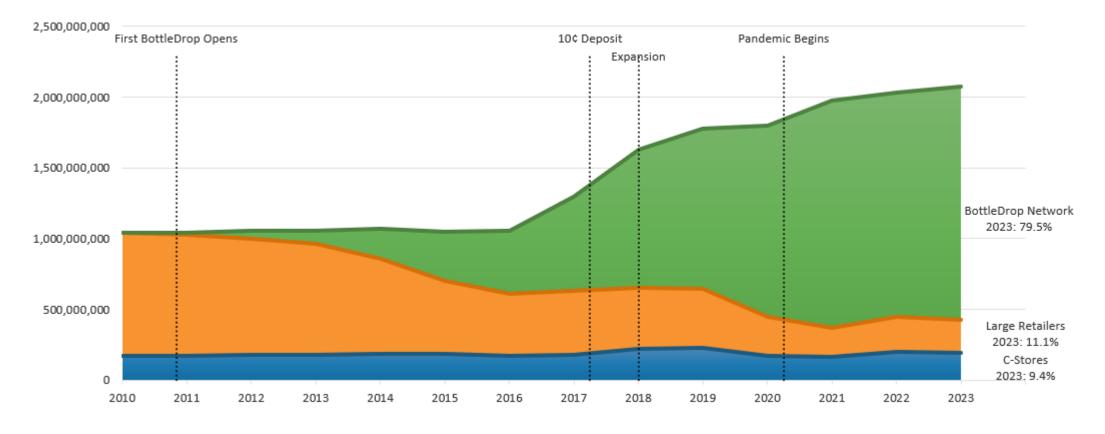
> \$3,825,293 RAISED THROUGH BLUE BAGS

> > \$1,284,466 RAISED THROUGH FUNDRAISERS

534,641 BLUE BAGS PROCESSED A 4% increase from 2021

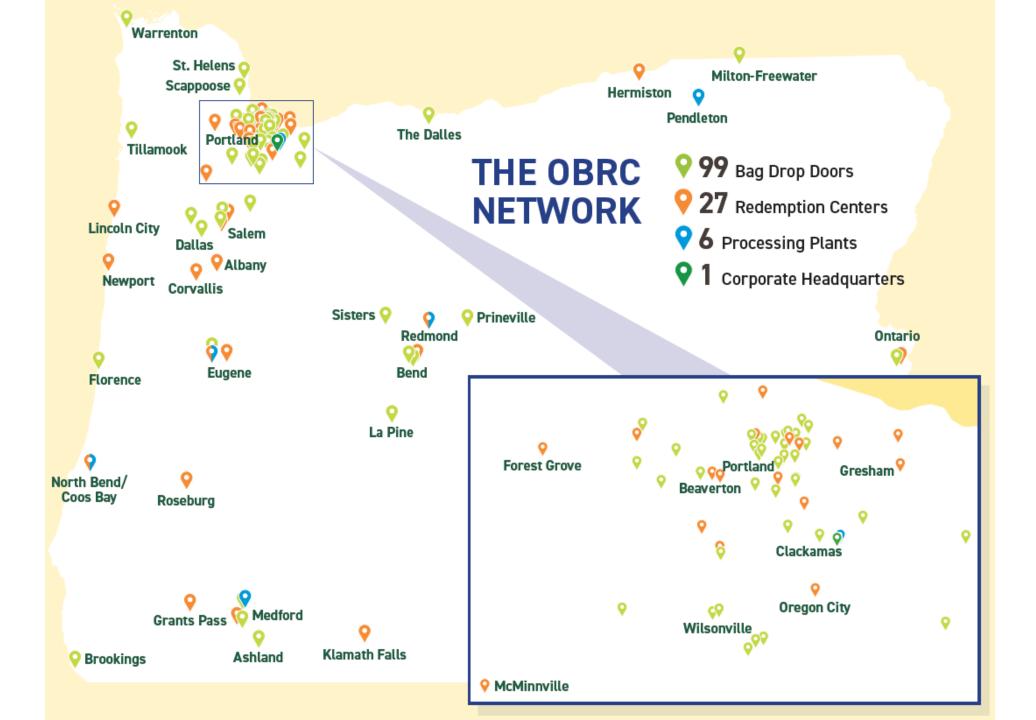
**5,565** PARTICIPATING NONPROFITS ACROSS OREGON An 18% increase from 2021

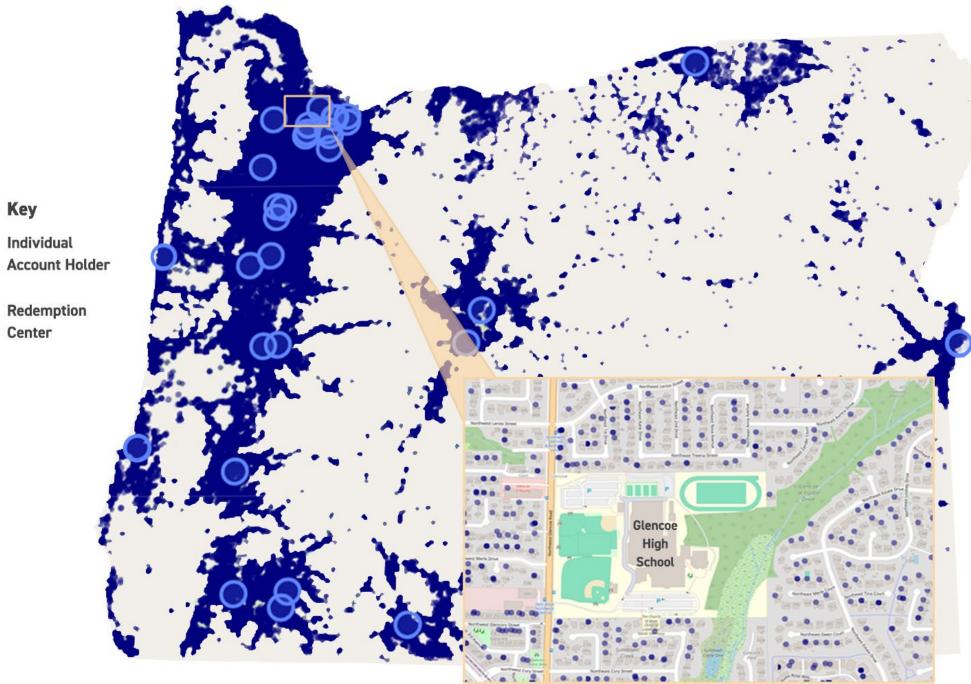
## **Container Returns by Location**



BottleDrop Network Large Retailers C-Stores

DBRC





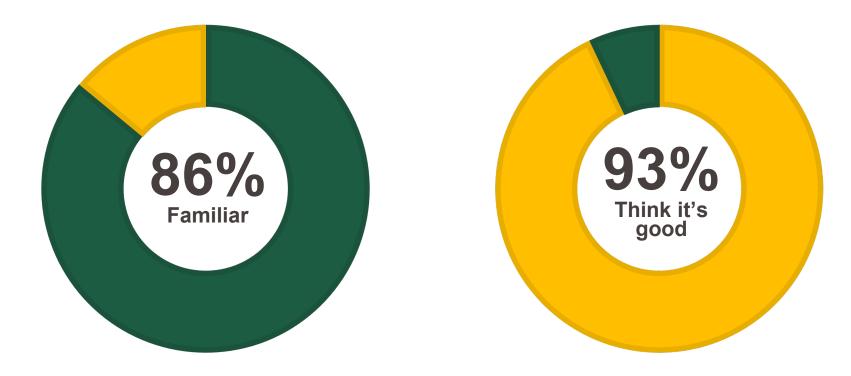
Individual • Account Holder

0 Center

## **Bottle Deposit and Return Program**



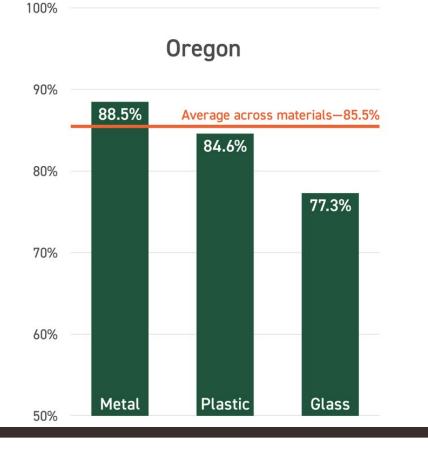
Oregonians are familiar with the bottle deposit and return program. And they agree that it is good. (Dec. 2023 DHM Research)

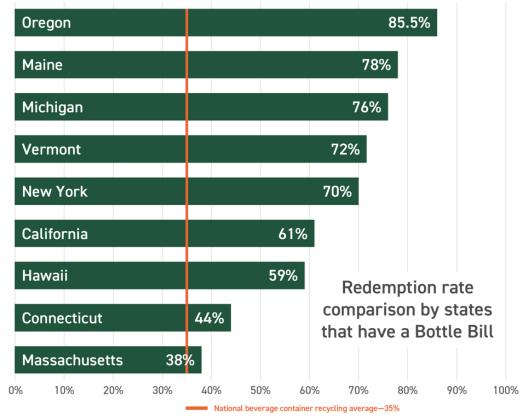


## A System that Gets Results



#### **Redemption rates in Oregon and nationally**





## Where Does the Material Go?



#### Oregon beverage industry: producer responsibility in action

**Plastic:** 100% processed at ORPET facility located in St. Helens

**Glass:** 100% goes to Glass-to-Glass in Portland and becomes new bottles

Aluminum: 100% processed domestically



## Why Have a Bottle Bill?



#### Prevent litter, boost recovery rates, improve quality of recyclables

#### WE GET A LOT MORE BACK

Around **88%** of beverages sold in Oregon are redeemable, and the redemption rate is regularly between **80-90%**. Nationally, the beverage container recycling average is around 35%.



#### CLEANER MATERIAL MEANS BETTER RECYCLING

Beverage containers have their own recycling pathway in Oregon, making them cleaner and easier to recycle. Unlike curbside, this means they can **remain Grade-A materials** and be recycled into food-grade packaging again.

#### WE KEEP THINGS CLOSE TO HOME

**Not all recycling is the same.** While there are plenty of stories about recyclable material being shipped overseas or ending up in a landfill, because of our Bottle Bill and OBRC's system, Oregonians can have confidence that:



Our beverage containers ARE being recycled.



Glass and plastic are recycled **right here** in Oregon.



Oregon

U.S. Average

All recycling takes place in the U.S.



# Thank you.

## Learn more at obrc.com and bottledrop.com.

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