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Green & circular energy park – Technology enabler – National research facility

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Christopher Sorensen, CEO – GreenLab A/S, Skive, Denmark CDSO@GreenLab.dk







### Green & circular energy park

#### >>> A physical platform

- >>>> Own supply of 100% green energy 80MW wind and solar energy
- Sector integration in practice: Industry coupled with PtX through SymbiosisNet, our coming intelligent grid of energy and data

# Technology e nabler

- \*\* "The perfect host" for technology companies. We provide infrastructure and services that reduce time-to-market
- >>>> We introduce the chicken to the egg and create new markets
- Sreen transition facilitator

# National research facility

- A center for knowledge and green innovation within intelligent and integrated energy
- >>> Accelerate R&D to commercial scale
- >>> Skill development



#### Shareholders & governance structure

#### Ownership structure 2019 - present



Approaching 400m USD in site investment since 2019 with progression from 50% to 95% private funds

#### **Board of Directors**





### Key market drivers and mega trends

**Green transition urgency** 



Why industrial symbiosis?

#### What problem are we trying to solve?

- About 2/3 of global energy production is lost in process
- >>> About half of energy in industry goes to waste
- >>>> Storage of renewable energy will potentially lead to even more energy loss from source to product





### How to tackle no waste?



### The components of a "no waste" ecosystem





#### GENERATE

We generate sustainable energy for our partners

#### TRANSFORM

The green energy is stored in all its forms: Electricity, heat, chemical, gas and electrofuels



#### SHARE

The SymbiosisNet<sup>™</sup> is an intelligent grid of energy and data that lets our companies share their surplus energy

### **GreenLab Research Missions**

01

Development of the design manual for the green industrial clusters of the future

02

Successful optimization between fluctuations in renewable energy, consumption flexibility with industry and infrastructure costs for storage and conversions

03

Demonstration of valuable sector integrations that can show the way to scalable initiatives for industry in the rest of society





University of Southern Denmark AARHUS UNIVERSITY AALBORG UNIVERSITET



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# Green

Located at the intersection of national gas and electricity grids

- Existing
- ) In progress
- Opportunity

#### **GreenLab** supply

- Power
- 이 Water
- Heat/Steam
- Innovation Building
- O Instrumental Air
  - Nitrogen

#### Shared energy/ressources

1 SI

- O Methanol
- O Hydrogen
- O Surplus PtX heat for District heating
- O Heat



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ARREST OF TAXABLE PARTY.

Vestjyllands Andel's Starfish Factory

Quantafuel

NOMI4S



**Available Lot** 

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recercereter

Stiesdal SkyClean

P2X

Utilities Building ( 🔛 )

P2X

............

Transformer Station

INCOME.

**GreenLab Skive P2X** 

11

WERE AREA STRAID.

GreenLab Skive Biogas

Unwasted Ltd.

### Green Hydrogen Initiatives

# GreenHyScale 100 MW

GreenLab

Everfuel

QUANTAFUEL





Imperial College London

energy

SIEMENS Gamesa

equinor 👬

Lhyfe



THIS PROJECT HAS RECEIVED FUNDING FROM THE EUROPEAN UNION'S HORIZON 2020 RESEARCH AND INNOVATION PROGRAMME UNDER GRANT AGREEMENT NO 101036935

### **GreenLab Skive energy park – SymbiosisNet™**



### **GreenLab Skive Energy Park**

#### **Collaboration with DSO/TSO**



### Unique regulatory test zone & "The GreenLab Law"

### **ENERGY** WATCH

Utilities Oil & Gas Renewables Cleantech Policy & Trading 💾 Danish

Danish government indicates regulatory test zones exempt from law

Siemens Gamesa and Greenlab Skive receive dispensation from Danish power supply legislation and thereby an opportunity to test new technologies. An important step toward ensuring a PtX head-start for Denmark, says the turbine maker.



### "

Today is a great day for the green transition! The national transmission company <u>Energinet</u> and <u>GreenLab</u> have agreed to establish a Learning Lab to test new energy and supply solutions exploiting GreenLab's unique test zone cluster environment.

We will explore new solutions to accelerate sector integration, system flexibility, and data-driven systems and we will challenge the current market models to determine mutual incentives and high social impact for Denmark's green transition



Startside Din virksomhed Om Indlæg Job



. . .

Lad den grønne energi flyde! Ny lovændring gør det nemmere at udnytte lokale sol- og vindressourcer i regulative testzoner som GreenLab.

Vi er glade for at Folketinget i går vedtog en vigtig ændring af elforsyningsloven, som muliggør lokal, kollektiv tarifering. Det betyder, at GreenLab og andre regulative testzoner i Danmark får lov til permanent at beholde de fordelagtige vilkår, som en midlertidig testzonetilladelse giver. Det gør os i stand til at udnytte lokalt produceret grøn strøm på den mest optimale måde.

Fra i dag er der dermed skabt *nye* rammer for både tariferings- og afregningsmodeller og det gør det muligt at teste endnu flere innovative og grønne forretnings- og energimodeller af i praksis.

Der er blevet arbejdet benhårdt af partnere og medlemmer i klima-, energi- og forsyningsudvalget, og vi har været glade for en åben og effektiv dialog med politikerne. Vi vil gerne sige et særligt tak til Signe Munk og Anne Paulin, som har gjort en særlig stor indsats for a realisere ændringen af elforsyningsloven.

Derudover er vi utrolig stolte af, at GreenLab er nævnt som et eksempel direkte i betænkningen. Læs med her: https:// Inkd.in/eKTXTvgn

#letscreateapowershift #greentransitioninaction #elforsyningsloven





Source: Management information.







## **Facility-as-a-Service**

A plug-and-play industrial energy platform Adaptable, Replicable

- A unique hosting environment full infrastructure provided for green companies
- >>>> Open innovation platform with access to green power and the SymbiosisNet™
- >>> Faster time-to-market, lower capex, lower cost of green production
- >>> Full utilization of clean energy



### **GreenLab Model Requires a Value Mediary**<sub>®</sub>

Facilitate all of the "in-between" elements



Green ab

### **Replicable locally and globally**

- >>>> Regional development and added value to renewable energy sites
- >>>>Conversion of harbour sites, combined heat and power plants and industrial clusters
- >>>> Based on know-how and cloud-based "plug-and-play" data driven learning solutions





MINISTRY OF FOREIGN AFFAIRS









GLOBAL PROGRAMME HYDROGEN IN INDUSTRY

5

GREEN HYDROGEN INDUSTRIAL CLUSTERS GUIDELINES

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UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION Lature of Boossid

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# Agreement Signed in Washington D.C.

### DK State Department US Department of Agriculture GreenLab

The partnership will assist others to replicate the GreenLab model in their own version across the US and globally





### **The GreenLab Principles**

01

Positive community effect

04 Sustainability

02 Competitive Advantage

05

**Continuous learning and development** 

03 Mutual incentives

06

Global frontrunner: Show it, don't tell it



## A just transition

Rural areas play a key role and can become a growth engine while developed areas can reconfigure assets to enable green growth

- Sustainable energy can only be produced large-scale in rural and offshore areas
- >>> That constitutes a window of opportunity for these areas
- >>>> Done right, the local community can benefit greatly from green development
- >>> Job creation, industrial development, investments, increased tax base, branding, business tourism



### **Social Impact**

### Investments, green jobs, business tourism, local engagement



122.800 construction hours

+120 FTE's



Quantafuel
KE Andersen
KKe Municipality(Technical Department)
Stiesdal
Stiesdal
Stiesdal



GreenLab = Quantafuel = Vestjyllands Andel = GreenLab Skive Biogas = Nomi4 = Stiesdal



"To which extent do you view the following as important to the development of the Skive area?"



### Takeways: Translate advantages to stakeholders

Mutual incentives and alliance contracts

- Main objective: Create regional green growth
- Determine what is valuable for the community, gain commitment through co-creation with opinionmakers
- \* Incentivize investment through alliance models with mutual benefits via co-location and infrastructure
- **\*** Leapfrog infrastructure challenges, accelerate renewable energy growth through cluster integration
- Turn electrons into jobs, trade, competencies, products, income through cooperative business models
- Use diversity, agility as risk management, upside portfolio
- Create laws in parallel with developments, use "sand box" frameworks to get momentum
- **Exploit public procurement to make strategic gains, increase tempo**



### **GREENLAB SUMMIT 2023**

A GLOBAL OUTLOOK ON THE FUTURE OF ENERGY Wednesday, November 8, 2023

GreenLab Summit is where we invite the brightest minds to exchange ideas, inspire each other, and learn from the latest research and pioneer projects. This year, the event will be bigger than ever.

>>> KEYNOTES

>>> DEEP DIVES

>>> EXPERT PANELS

- >>>> GREEN TECHNOLOGY EXHIBITION
- >>> NETWORKING DINNER

>>> SITE TOUR





# LET'S CREATE A POWER SHIFT

GreenLab