## Testimony on Behalf of Staffing Agencies:

As an agency staffing coordinator, we work diligently to place staff in as many of the open orders for Long Term Care as we possibly can. With the current pandemic and market, we work to keep costs low for our partners any opportunity we can, and only charge a 15% markup on bonuses being offered by facilities to offset the tax burden we otherwise would endure, with the rest going straight to the clinician. Over the last year, we've hovered around a 10% bill increase to account for the cost of living increases, pay increases for clinicians assisting in hazardous conditions, etc. In the 5 years I've been in this role, never have I seen a nursing shortage like we are currently being faced with. Capping the rates in Long Term Care facilities will cause many organizations to be forced to close their doors due to not having the necessary coverage for their residents as these clinicians will leave Oregon for other opportunities, or the industry all together. This will ultimately cause your loved ones to be left without care they are entitled to.

Respectfully,

Andrea A. Harris