## **Legislative Fiscal Office**

Oregon State Capitol 900 Court Street NE, H-178 Salem, OR 97301 503-986-1828



## Joint Committee on Ways and Means

Sen. Betsy Johnson, Senate Co-Chair Sen. Elizabeth Steiner Hayward, Senate Co-Chair Rep. Dan Rayfield, House Co-Chair

Sen. Fred Girod, Senate Co-Vice Chair Rep. David Gomberg, House Co-Vice Chair Rep. Greg Smith, House Co-Vice Chair

Laurie Byerly, Interim Legislative Fiscal Officer Amanda Beitel, Deputy Legislative Fiscal Officer (Budget) Paul Siebert, Deputy Legislative Fiscal Officer (Audit/IT)

| To: | Transportation and Economic Development Subcommittee |
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**From:** Michelle Deister, Legislative Fiscal Office

**Date:** June 10, 2021 2021

**Subject:** SB 316 – Relating to distillery retail outlets

**Work Session Recommendations** 

Senate Bill 316 enacts a compensation formula into statute for distillers that sell product in as many as six tasting rooms. The formula results in these distillery retail agents earning a rate of 45% of the first \$250,000 sold from tasting rooms annually, and 17% on annual sales above \$250,000 if sold out of a tasting room.

The measure results in a fiscal impact of \$3.5 million to the statutory liquor distribution formula. Additional expenditure limitation needed to pay distillery agents is included in policy option package 110 of HB 5018, the budget bill for the Oregon Liquor Control Commission.

## **Final Subcommittee Action**

**Carriers** 

LFO recommends that SB 316 be moved to the Ways and Means Full Committee.

| Full Committee: |  |
|-----------------|--|
|                 |  |
| House Floor:    |  |
|                 |  |
| Senate Floor:   |  |