May 2021 Economic and Revenue Forecast

May 19th, 2021

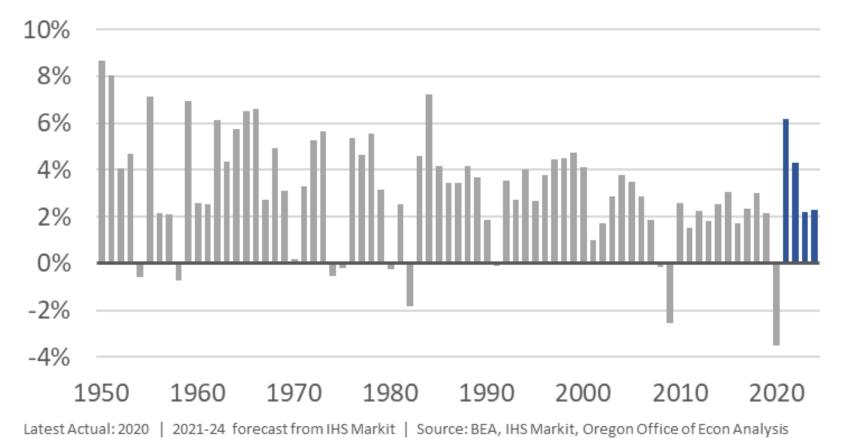
Oregon Office of Economic Analysis Mark McMullen Josh Lehner



Near-term outlook is very bright

Strong GDP Growth Ahead

Annual Percent Change in Real U.S. GDP

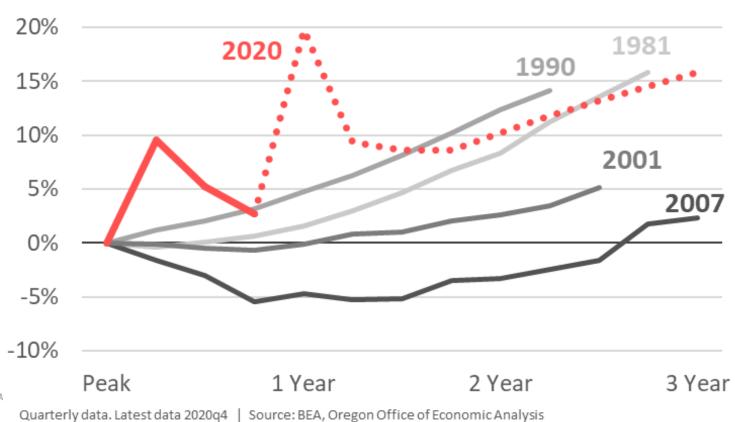


- Near-term economic consensus is for very strong growth, the fastest since "Morning in America" in 1984
- Federal fiscal policy during the pandemic is equal to ~25% of GDP



Strong household finances

Total Oregon Personal Income



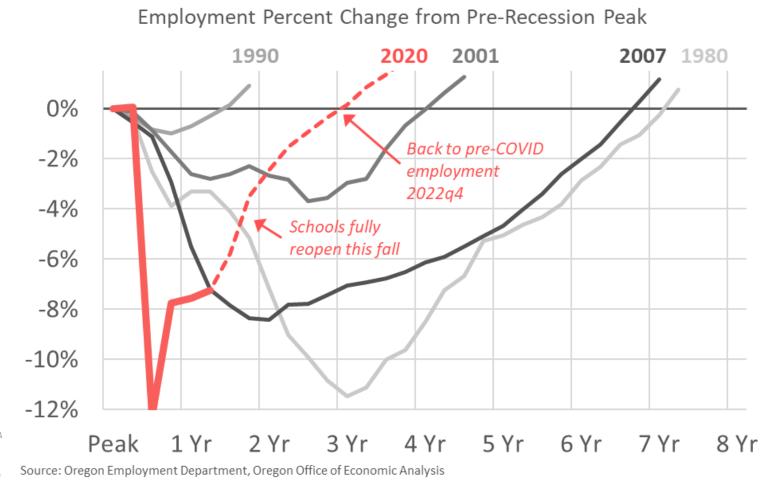
Nominal, Percent Change from Pre-Recession Peak

- Unprecedented federal aid has boosted incomes higher today than before the pandemic
 - \$12 billion in UI
 - \$12 billion in recovery rebates
 - \$10 billion in PPP
- Income excluding direct federal aid now back to pre-pandemic levels as well
- Nationally, households have accumulated \$2.3 trillion in excess savings as of March 2021
- Pent-up demand will be unleashed as economy continues to reopen
- Shift in spending back into in-person services will drive strong employment gains



Front-loaded growth

Oregon Recession Comparison

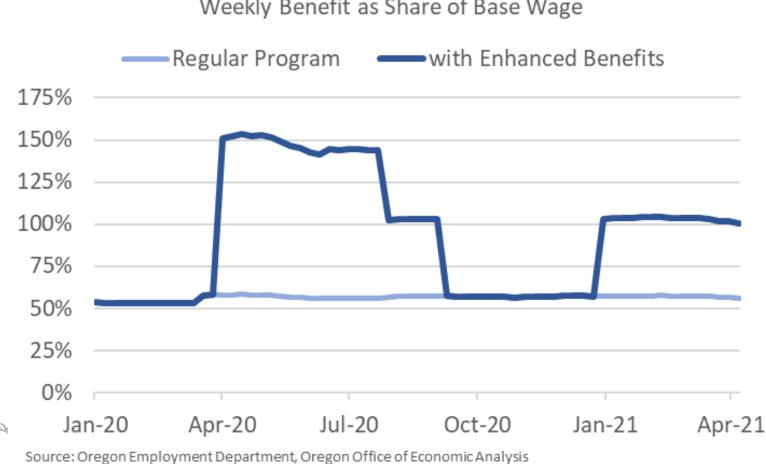


- Oregon's labor market will return to full health during 2021-23
- Pandemic continues to wane as vaccinations increase
- Inventories are lean and demand is strong
- Risks lie primarily to the downside should supply constraints slow the pace of growth



Supply constraints emerge

Oregon UI Replacement Rates



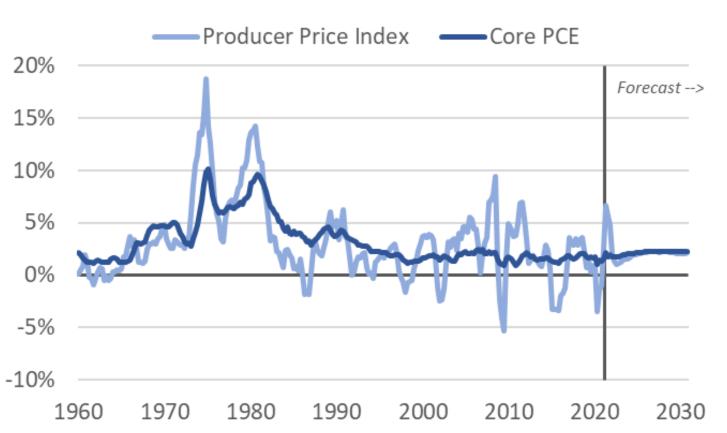
Weekly Benefit as Share of Base Wage

- Production and logistic constraints have emerged
- Labor is tight
 - Job openings and wage growth remain strong despite a severe recession a year ago
- Reasons it is harder to find workers
 - Strong household finances
 - Recovery rebates + UI
 - Pandemic Fears
 - 45,000 Oregonians not looking due to the virus
 - Hard-hit industries all trying to rehire the same labor pool at the same time
 - Everything else
 - Retirements
 - Lack of in-person schooling



Prices will increase, but will inflation?

Production Costs are Volatile



Year-over-Year Percent Change

- Inflation is inevitable in the near term due to higher production costs and strong consumer demand
- Federal Reserve: inflation pressures are transitory, need full employment for persistent
- Some analysts are expressing fears of runaway inflation due to loose fiscal and monetary policy
- Silver linings: tax collections and borrower relief

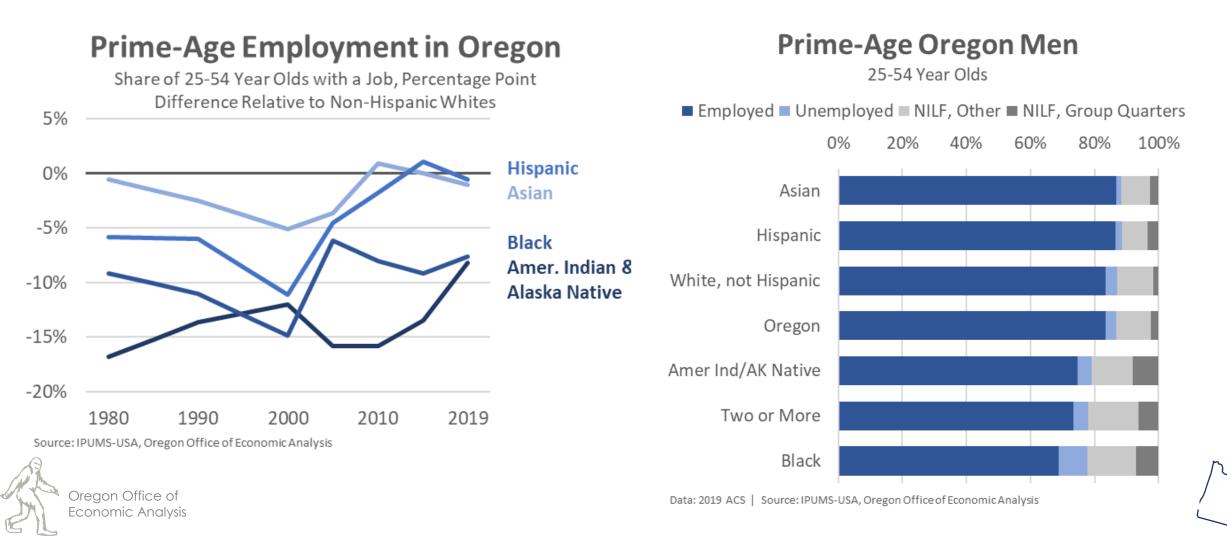




Latest Data: 2021q1 | Source: IHS Markit, Oregon Office of Economic Analysis



Full employment disparities





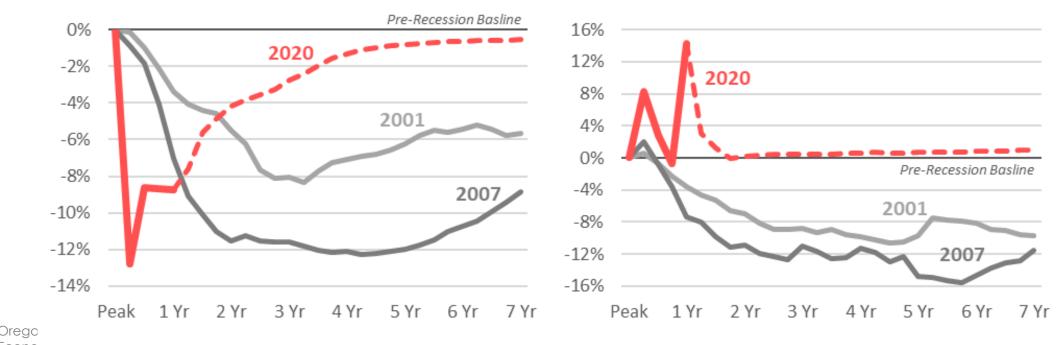
This cycle is different

No Permanent Damage Expected

Economic outcomes relative to pre-recession baselines

Oregon Total Nonfarm Employment

Oregon Total Personal Income



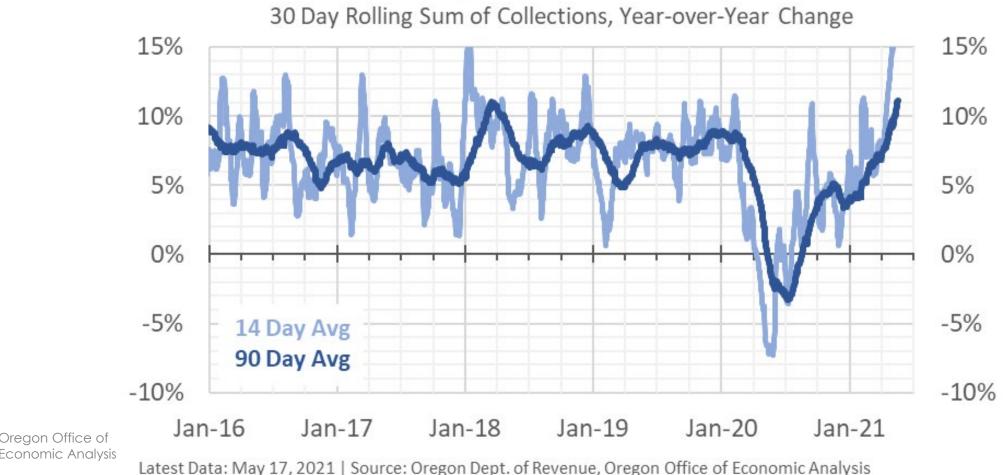
Source: BLS, BEA, Oregon Office of Economic Analysis

Revenue Outlook



Double-digit growth in Personal Income Tax withholdings

Oregon Withholding



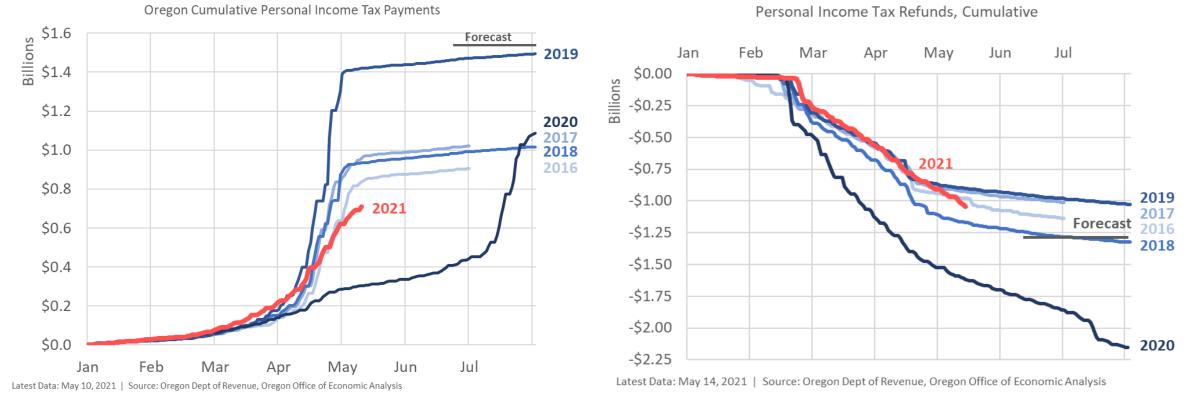
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Extended tax filing deadline creates uncertainty

Refunds Are Winding Down

Year-End Payments Still to Come



In a typical year, the tax filing season is winding down when the May forecast is released. This year, only around half of payments have been processed. The 2019-21 ending balance and kicker amount could change by hundreds of millions of dollars by the time the books have closed.



Corporate taxes keep setting records

Corporate Excise Taxes \$ millions, 12 month sum \$1,200 \$1,000 \$800 \$600 \$400 \$200 \$0

1994 1996 1998 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 2020 Source: Oregon Dept. of Revenue, Oregon Office of Economic Analysis



Latest: April 2021 | Source: Oregon Department of Revenue, Oregon Office of Econ Analsyis

Oregon Office of Economic Analysis

Note: CAT collections are on track, but few returns have been filed



Lottery outlook is fully recovered

Oregon Video Lottery Sales

4 Week Average

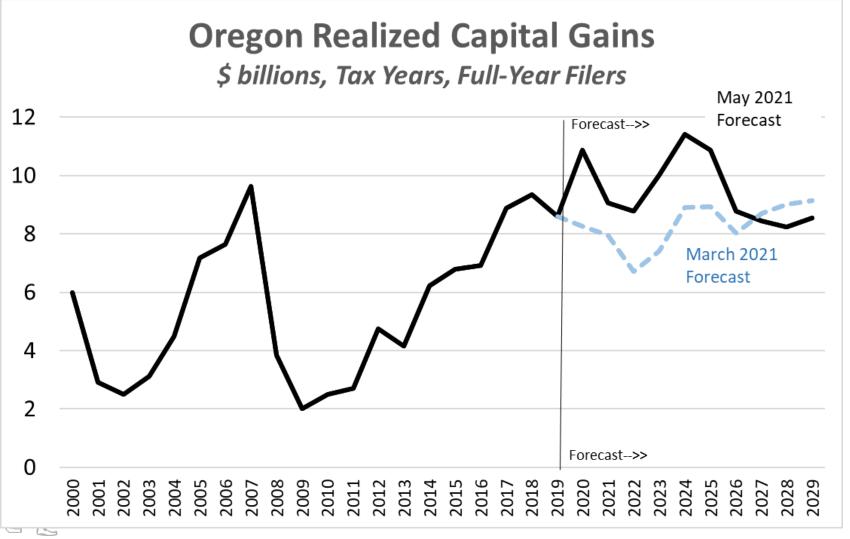
Mar 2020 Forecast — Mar 2021 Forecast \$30 Millions Forecast --> \$25 \$20 \$15 \$10 \$5 \$0 Jan-20 Jan-21 Jan-22 Jan-23

- Record-setting video sales proves consumers are not hesitant, that pent-up demand is real
- Overall outlook revised higher due to strong economy and underlying strength in sales
- 2021-23 revenues are now 2.4% above pre-pandemic expectations

🚽 🛛 Latest Data: May 8, 2021 🕴 Soruce: Oregon Lottery, Oregon Office of Economic Analysis



Asset markets are the wildcard



- Unlike previous recessions, asset prices, business income and profits keep growing
- The baseline outlook assumes underlying economic conditions will catch up gradually (no crash)
- Swings in nonwage income have an outsized impact due to higher tax rates
- Taxpayer reaction to federal and Washington tax reforms

Bottom Line

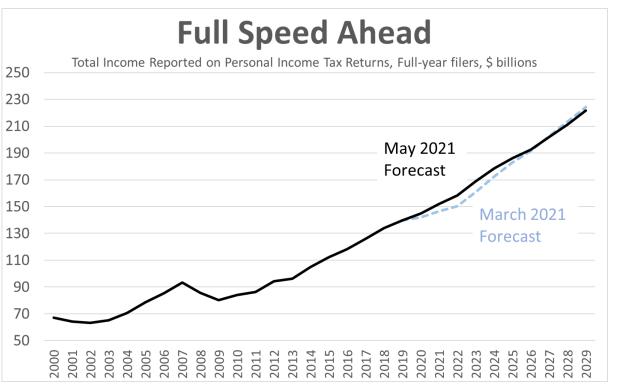


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Types of forecast errors

Economy in Recession		Economy in Expansion	
Undershoot	Overshoot	Undershoot	Overshoot
2019-21	1981-83	1983-85	
	1991-93	1985-87	
	2001-03	1989-91	
	2007-09	1993-95	
	2009-11	1995-97	
		1999-01	
		2003-05	
		2005-07	
		2011-13	
		2013-15	
		2015-17	
		2017-19	



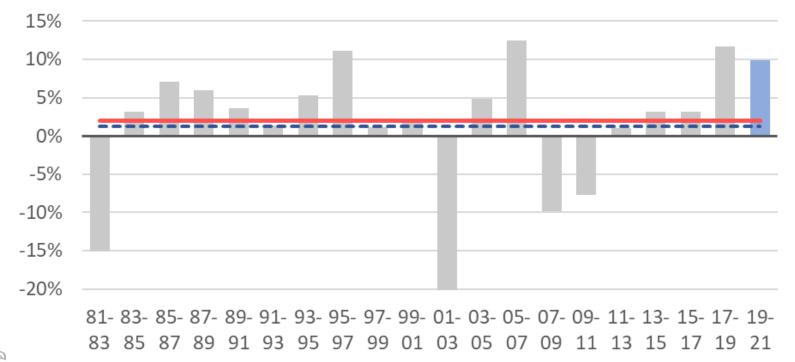


Oregon's unique kicker law

Oregon General Fund Forecast Errors

Percent Difference between Close of Session and Actuals

Individual Biennium ---- Average Error ---- Kicker Threshold



- Projected 2019-21 Kickers
 - Personal kicker \$1.4 billion
 - Corporate kicker \$664 million (dedicated to K-12)
- Final kicker numbers will be certified later summer after the accounting books are closed

Source: Oregon Office of Economic Analysis

Biennium



What is your cut?

Income Group	Adjusted Gross Income*	Rough Estimate of Kicker Size**
Bottom 20%	< \$12,300	\$25
Second 20%	\$12,300 - \$28,900	\$149
Middle 20%	\$28,900 - \$51,800	\$326
Fourth 20%	\$51,800 - \$94,100	\$588
Next 15%	\$94,100 - \$193,200	\$1,182
Next 4%	\$193,200 - \$441,700	\$2,803
Top 1%	> \$441,700	\$12,856
Average	\$67,400	\$636
Median	\$35,000-\$40,000	\$312

- Total kicker \$1.407 billion
- Kicker paid out as equal share of tax liability (13.6%), meaning the largest dollar payments go to the highest earners
- Economic impact of increased consumer spending from kicker is affected by higherincome households having higher savings rates, and lower marginal propensity to consume



Revenue bottom line: significantly more resources are expected

May 2021 Forecast Changes

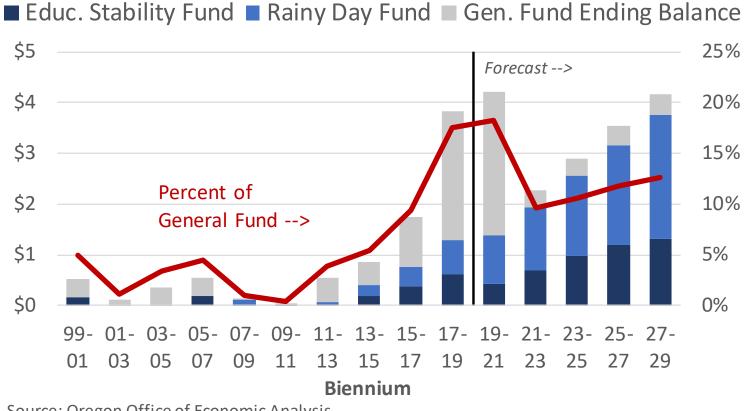
General Fund	\$ Millions from March		
Revenues	19-21	21-23	23-25
Personal Income Taxes	809	871	1,407
Corporate Income Taxes	245	104	99
Other	27	73	81
Total	1,081	1,047	1,587
Other Revenues	\$ Millions from March		
Other Revenues	19-21	21-23	23-25
Lottery	22	106	40
Lottery Corporate Activity Tax	22 77	106 76	40 -13
Corporate Activity Tax	77	76	-13
Corporate Activity Tax Marijuana Tax	77 2 101	76 21	-13 31 58
Corporate Activity Tax Marijuana Tax	77 2 101	76 21 203	-13 31 58

- Available resources have increased by more than \$1 billion per biennium through 25-27
- FY2021 Revenue Growth: PIT 30% CIT 22%
- More income=more sales: pushing up CAT, lottery and marijuana revenues
- This outlook is contingent upon asset markets, business income and corporate profits remaining near their record levels



Sizable reserves remain

Oregon Budgetary Reserves (billions)



Effective Reserves (\$ millions) Apr End End 2021 2019-21 2021-23 ESF \$682 \$415 \$414 RDF \$887 \$962 \$1,256 Reserves \$1,301 \$1,377 \$1,937 Ending \$2,824 \$323 Balance \$2,824

\$4,126

17.9%

\$4,201

18.2%

Total

% of GF

Source: Oregon Office of Economic Analysis

Oregon Office of Economic Analysis 9.7%

\$2,260



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