

## TRAVEL OREGON EXISTING PROGRAMMING

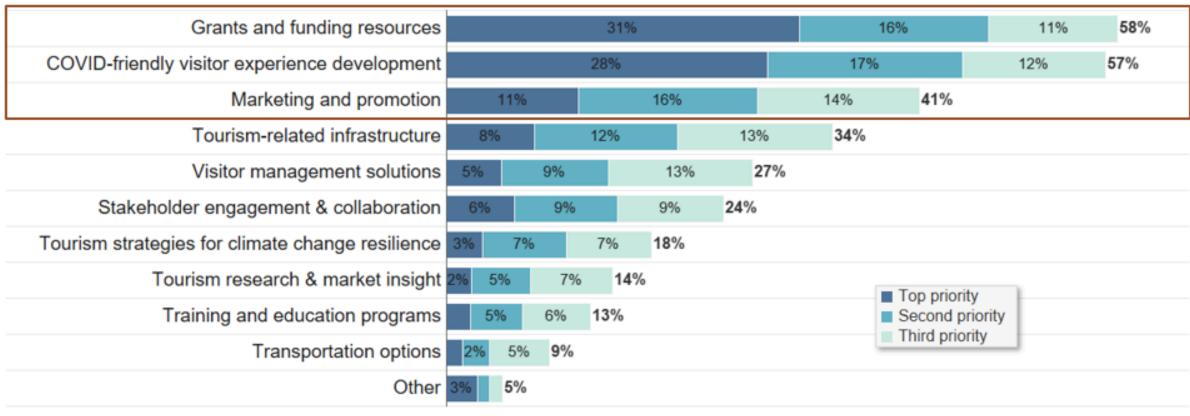
#### **EXISTING PROGRAMS**

- Destination Ready
- Competitive Grants
- Regional Cooperative Tourism Program
- Destination Development Studios
- Statewide Marketing & Business Dev.



#### **SHORT-TERM PRIORITIES**

Q: Please identify the three areas that you believe should be emphasized for immediate (6 – 12 months) recovery from COVID-19, wildfires, and related economic conditions:



Source: 2020 Oregon Tourism Industry Stakeholder Survey

# **EXISTING PROGRAMS**

### DESTINATION READY PROGRAM OVERVIEW

- Provides direct funding and technical assistance that develops and bolsters COVIDappropriate visitor experiences.
- Aids in Oregon's tourism industry recovery and focuses on the development, enhancement and stewardship of destinations.
- Supports implementation of \$10,000-\$50,000 local or regional projects.
- Projects: food / farm trails, critical outdoor recreation, small business marketing and support, business district & main street improvements
- Awarded \$913,000 to 34 projects across the state in February 2021 (received ~\$4 million in applications)



### COMPETITIVE GRANT PROGRAM OVERVIEW

- 10% of State Transient Lodging Tax goes towards competitive grants
- June 2020, 121 grants were awarded for 'COVID-19 Emergency Response" needs (\$1.2M).
- April 2021, grants will be awarded for 'Competitive & Recovery Grants' (\$2.3M).
  - Projects up to \$100,000, no match required.
  - Focus on investments that will help economic recovery efforts by enhancing or expanding visitor experiences.
  - Received 419 applications requesting ~\$18.6M. Awards are announced April 30.



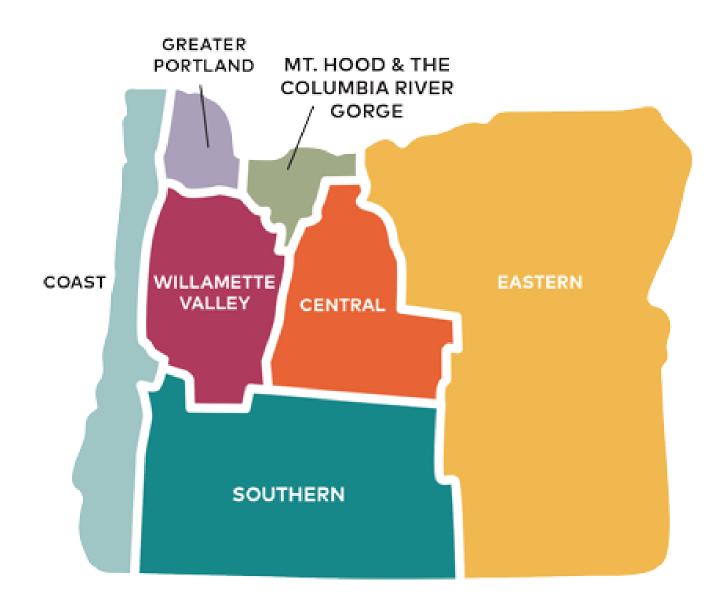
#### REGIONAL COOPERATIVE TOURISM PROGRAM

 20% of State Transient Lodging Tax goes towards Regional Cooperative Tourism Program

• FY20-21 Budget: \$7.9M

FY21-22 Budget: \$4.8M

- 7 Regional Destination Management Organizations are recognized by Travel Oregon
- 2-year regional plans align with Travel
   Oregon's biennial strategic plan and guide
   use of state dollars
- Regions frequently provide grant programs and strategic investments



### DESTINATION DEVELOPMENT STUDIOS

- Provide facilitation services and support to communities to grow / develop their tourism economy.
- Establish a 15-year regional vision for the destination.
- Identify strategies to harness the power of tourism.
- Seed funding to carry out the adopted visions and action plans.
- Can partner with RARE to build local capacity through local graduates to help implement plans.



# CAMPAIGN & BUSINESS DEVELOPMENT



#### Forbes

Oregon Road Trip -- Portland And Willamette Valley To The People's Coast







