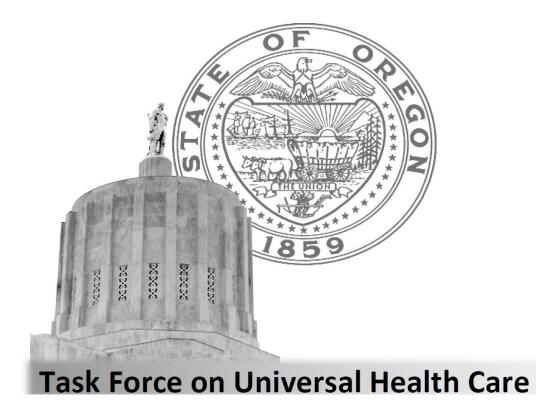
# Joint Task Force on Universal Health Care



March 31, 2022

Chair Bruce Goldberg
Vice-Chair Zeenia Junkeer

## Agenda

- Opening remarks
- Medicare ODE
- Public comment
- Lara Media Services roundtable findings
- Integrating roundtable findings
- ERA summary
- Expenditures
- Revenue
- Wrap up and next steps

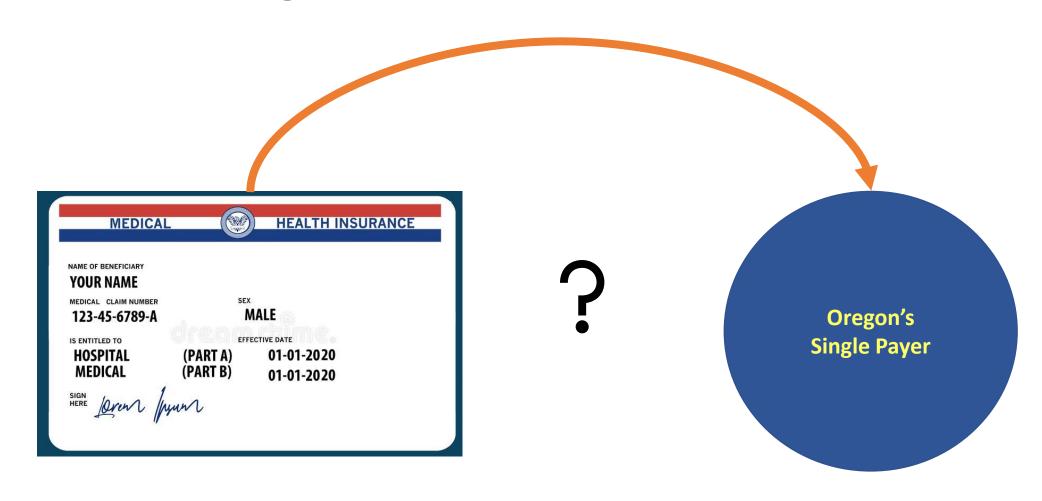
# Written Public Comment – March

[No public comment]

# Outstanding Design Element: Medicare

**Final Recommendation** 

# The Challenge:



### DRAFT Recommendation

The Task Force recommends that Medicare-eligible Oregonians will be covered by the Single Payer to the extent permitted by federal law and waiver authority.

Because inclusion of Medicare-eligible Oregonians will depend on Congressional action and/or CMS approval, the Task Force recommends the following order of operation:

- Scenario A: Medicare-eligible Oregonians will be fully covered by the Single Payer, which will receive funding from CMS to provide comprehensive benefits. This will require an act of Congress to expand Medicare waiver authority and/or allow further state innovation.
- Scenario B: Consistent with existing waivers and demonstration authorities, Medicare-eligible Oregonians will be enrolled in the Single Payer and receive comprehensive benefits through mixed funding streams, which may include uniform rate-setting, accountable care organizations, and/or a state-sponsored Medicare Advantage plan.
- Scenario C: Oregon's Medicare-eligible population will be "carved out" of the Single Payer and will continue to be covered by Medicare and Medicare Advantage plans.

Who does what, when?

Plans
Scenarios
Priorities?

Sec. 1332?

E.g., REACH ACO?

Emphasize?

Disparity in MH care?

# Section 1332 of the ACA

- Allows states to use one application to waive various federal requirements (marketplace, Medicaid, Medicare, CHIP).
- Does **not** change or expand requirements that may be waived.
- Would allow Oregon to use one application for existing flexibilities related to Medicare alongside other federal programs.
- E.g., expand dual eligibility?

### "REACH" ACOs

- Realizing Equity, Access, and Community Health (REACH)
  - New CMS demonstration specific to Medicare (Feb 2022).
- Accountable Care with goal to reduce health disparities.
  - Aligns with Oregon HB 3353 (2021).

#### **BUT:**

- -Medicare demonstrations are voluntary.
- -Requires ongoing CMS approval.

## Back to Medicare Advantage

- No waiver or statute needed (still need CMS approval)
- Induce enrollment by offering a competitive plan
  - Must be optional
  - State can't "freeze out" competitors
  - Single Payer will have market advantages
  - Would be good for people with Medicare.

Could an optional, competitive state MA plan be part of a phased approach to integrate Medicare-eligibles into SP?



#### **Recommendation:**

The Task Force recommends that Medicare-eligible Oregonians will be covered by the Single Payer to the extent permitted by federal law and authority.

## Implementation Guidance

<u>Implementation Guidance</u>: Inclusion of Medicare-eligible Oregonians will depend on Congressional action and/or CMS approval. The Task Force recommends that the Board consider the following approaches, prioritizing those that allow the best chance to fully integrate Medicare:

- Act of Congress: Federal action to expand Medicare waiver authority and/or innovation to allow the Single Payer to cover Medicare-eligible Oregonians with corresponding funding from CMS to support comprehensive benefits;
- 2. Medicare Advantage: State-sponsored plan available to Medicare-eligible Oregonians with supplementary benefits mirroring the Single Payer plan;
- 3. Waiver. CMS approval for the state to use demonstrations and other innovations to provide benefits to Medicare-eligible Oregonians through mixed funding streams;
- 4. Wraparound Services: The Single Payer provides specified services, such as behavioral health or dental care, to Oregonians who remain in Medicare. Oregonians with Medicare may also be exempt from certain taxes, eligible for tax credits, and/or reimbursed for medical expenses.

# Public Testimony

# Roundtable Discussion Findings: Policy Considerations

Zeenia Junkeer

# Areas of alignment

Comprehensive benefits, including dental, mental health and vision

Carefully define "resident"

Coverage of all people living in Oregon, regardless of citizenship

Simple enrollment process

Single state formulary for prescription drugs based on evidence AND community input

# Areas of alignment (cont.)

Single reimbursement rate to address discrimination against Medicaid enrollees

Ethnically and regionally diverse Board that includes member representation

Members may access care at the provider of their choosing

Broaden access to all provider types

Require culturally responsive care

# Policy passage and implementation

- Accountability measures to ensure culturally responsive care
- Outreach and engagement to support members in enrolling, accessing care and improving health literacy
- Distrust in government and disillusionment will be a barrier to public buy-in
- Financial transparency regarding revenue mechanisms will be critical

# Reconsider Single-Payer Design Elements

#### **Affordability**

- Ensure what people pay is based on how much they can afford to pay
- Means-tested premiums for highincome enrollees

# Revenue Structure & Sources

- Progressivity of payroll tax (not progressive if it applies to everyone)
- Restructure payroll tax to minimize tax burden on low-income
- Eliminate sales tax (regressive)
- Consider luxury tax

#### **System Costs**

 Eliminate unnecessary cost-drivers to minimize overall cost, thereby decreasing income/payroll tax

## Task Force Discussion

After hearing from Lara Media and the Public Engagement Workgroup....
What are your main takeaways?

# Expenditure and Revenue Analysis Workgroup

**Daniel Dietz** 

# You are here

#### Senate Bill 770

#### Task Force Design Choices

- Technical Advisory Groups
- Interim Status Report
- Outstanding Design Elements

#### **Status Quo Estimates**



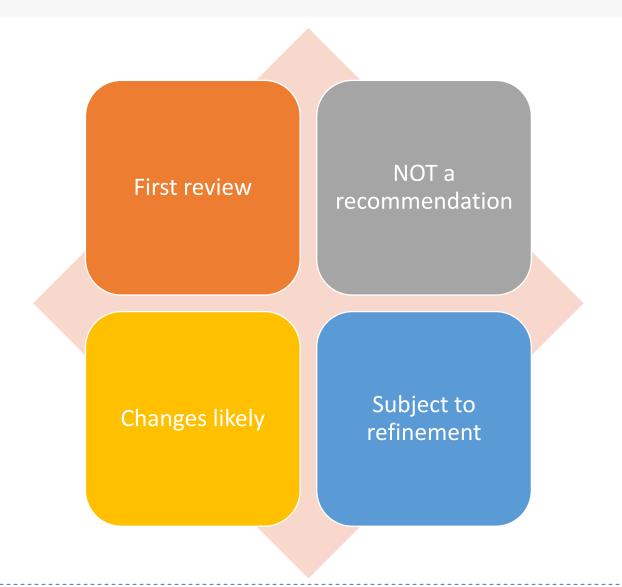
#### Today: Review Estimates

- Preliminary Single Payer Expenditures
- *Update* to Preliminary Revenues

#### **Next Steps**

- April 28: Review ERA cost/design analysis
- May 19: Review Final Estimates

What are preliminary estimates?



# Task Force Review







CONSIDER: IMPACT OF DESIGN CHOICES



770: EQUITABLE & FAIR

Let's bring it all together



# Equitable & affordable

SB 770 Objectives

High quality

Covers everyone

## Review: Status Quo Estimates

Expenditures		
Private Health Insurance	\$15,575,752,563	
Individual/Exchange	\$995,769,600	
PEBB	\$972,800,000	
OEBB	\$1,096,419,187	
All Other Employers	\$12,510,763,776	
Border State Employees	\$1,930,813,287	
Medicare	\$9,682,804,654	
Medicaid	\$9,426,870,932	
CHIP	\$448,492,989	
Military (DOD/VA)	\$1,511,602,294	
Out of Pocket	\$3,520,531,060	
Charity Care	\$195,000,000	
Total	\$42.292 B	

Revenues		
Employers	\$13,134,706,416	
Employees & Individuals	\$8,840,621,158	
Medicare	\$7,939,899,816	
Medicaid	\$7,014,534,661	
CHIP	\$291,520,443	
Other Federal	\$2,112,620,374	
Other State	\$2,762,964,911	
Charity Care	\$195,000,000	
Total	\$42.292 B	

### Status Quo

**Multiple payers**: Employer-sponsored, PEBB & OEBB, Medicaid, CHIP, Medicare (+Advantage), Exchange, etc.

**Interim status report:** Health care system is increasingly fragmented, inefficient, and administratively complex.

- Health care costs growing faster than household incomes
- Some Oregonians delay/avoid care due to cost
- Individuals and families churn in and out



### Designing a Single Payer

- Technical Advisory Groups
- Interim Status Report
- Outstanding Design Elements
- Public Feedback



# Cost Drivers of Design

Comprehensive Benefits (PEBB)

Same benefits for Medicareeligible Oregonians

No cost-sharing

Provider reimbursement unchanged, despite administrative savings

Program	Population	Cost of Care (2026)
Medicaid	905,718	\$18.99 B
Medicare	824,538	\$19.96 B
CHIP	135,620	\$349 M
Individual Exchange	156,152	\$769 M
Public Employees Other than PEBB/OEBB	422,899	\$2.18 B
Employee/General	1,356,023	\$6.71 B
PEBB	144,757	\$746 M
OEBB	144,382	\$560 M
Border States Employees	287,314	\$1.51 B
Out of Pocket, Charity Care, Community BH	All populations	\$5.54 B

### Single Payer Expenditures

**Total Cost in 2026** 

## Next Steps: Designing for Cost

Communications Workgroup:

Provide better care to more people for less money.



# Future meetings

ERA: April 13

Discuss: Cost & Design

ERA: April 21

**Discuss: Recommendations** 

TF: April 28

**Review: Recommendations** 

ERA: May 13

**Discuss: Final Estimates** 

TF: May 19

**Review: Final Estimates** 





# Initial Results and Assumptions DRAFT

March 28, 2022



### Introduction

- Level Setting
- Status Quo
- Single Payer
- Key Assumptions
- Additional Analysis
  - Provider Impact
  - Dental Services
  - Multiyear analysis
  - Impact of Medicare

# Level Setting

- Estimation Strategy
- Limitations



## Level Setting – Estimation Strategy

#### 2019 Base Expenditure

Construction of 2019 baselines expenditures using available data

#### 2026 Base Expenditure

Trend and Policy adjustments to project 2026 baseline expenditures

#### **UHC Impacts**

Incremental adjustment to 2026 base expenditures to capture the effects of moving to UHC

### Level Setting – Limitations

#### **Data Availability**

The healthcare system is vast and complex. Oregon-specific data sources are not available for every facet of the analysis. In cases where Oregon-specific data sources are unavailable, values are imputed based on best available data which can include national sources, using proxies from similar programs, and other research.

#### **Directly Applicable Evidence**

Research studies and comparison programs are used to inform assumptions, but this is done with caution; evidence may not apply as directly under the unique environment you are creating.

#### **Uncertain Impact of COVID and Inflation Long-term**

It is unclear what the new normal will look like post COVID. Additionally, the current global instability and economic policies are driving inflation could result in significantly higher future costs; the models and estimates will need to be updated as there is greater clarity regarding these factors in the future.

# Status Quo

- Data
- Trends
- Status Quo Estimates

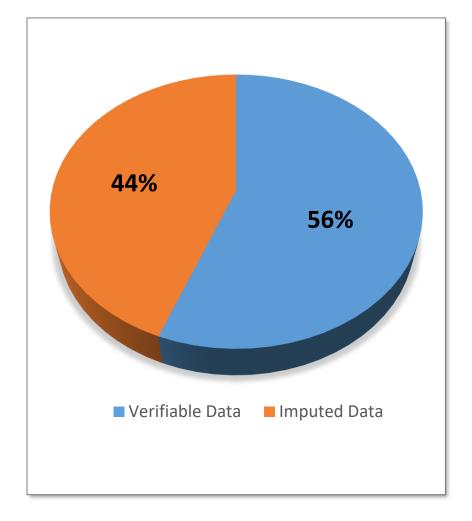


### Status Quo - Data

### 2019 Data Inputs

Verifiable: data sources were available that allowed for exact identification to total expenditures for a program (e.g., CMS 64 reporting for Medicaid)

Imputed: some or all a program or population's expenditures lacked a definitive expenditure source; multiple data sources were used to establish a reasonable estimate (e.g., Out of state residents working in Oregon and ERISA plans)



### Status Quo - Trend

Per Ca	nita Growt	h Rate Assum	ntions from	2019 - 2030
I CI Cu	pita di Owt	II Nate Assain	puons mom	2013 2030

Program or Population	Minimum Annual Growth Rate	Maximum Annual Growth Rate
Private Health Insurance (all types)	4.00%	5.20%
Border State Employees	4.00%	5.20%
Medicare	7.20%	8.00%
Medicaid	4.50%	6.80%
CHIP	4.50%	6.80%
Out of Pocket/Uninsured	4.00%	4.30%
General Assistance (Charity) and Other	3.60%	4.30%

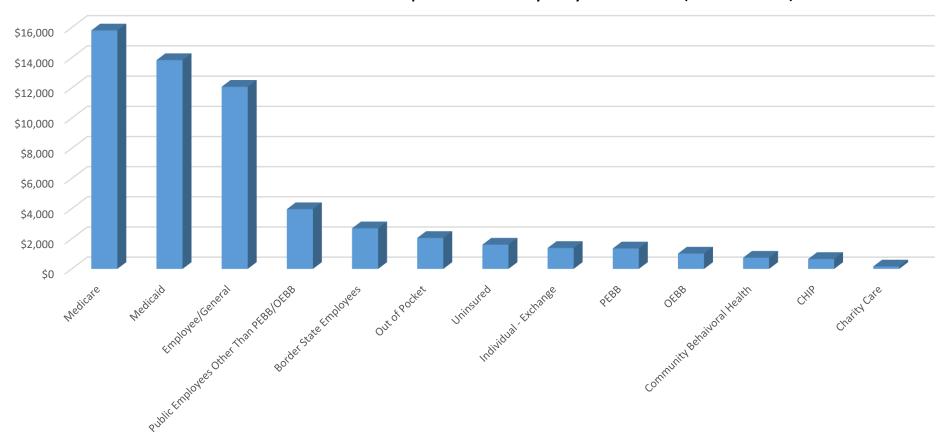
- The table reflects per capita growth assumptions; program participation is trended separately.
- Statistics do not include the recent effects of inflation, nor any projection for the increased levels
  of inflation likely to occur in the near term
- Trend assumptions by program are primarily sourced from the National Health Expenditures forecast.

# Status Quo – Statistics (2026 Basis)

Payer Source <sup>(1)</sup>	Population	Status Quo Expenditures	2019 Sources
Medicaid	905,718	\$13.84 B	CMS 64
Medicare	824,538	\$15.80 B	NHE trended Medicare Per Capita
CHIP	135,620	\$659 M	CMS 21
Individual Exchange	156,152	\$1.39 B	DOI
Public Employees Other than PEBB/OEBB	422,899	\$3.96 B	Imputed from public employee stats less PEBB/OEBB
Employee/General	1,356,023	\$12.01 B	Imputed from combination of NHE, and employer statistics specific to Oregon
PEBB	144,757	\$1.36 B	ОНА
ОЕВВ	1440,382	\$1.02 B	ОНА
Border States Employees	287,314	\$2.69 B	Imputed based on labor study provided by OHA and dependent ratio from PEBB
Out of Pocket/Uninsured		\$2.06 B	Imputed based on NHE statistics
Charity Care	All populations	\$161 M	Imputed based on OHA hospital community benefit report
Community Behavioral Health	, ,	\$743 M	Oregon BH program budgetary reporting
Total	4,688,741	\$57,37 B	

### Status Quo – Statistics - Expenditure

#### Estimated 2026 Expenditures by Payer Source (in millions)



Total Expenditures: \$57.37 billion

Total Population: 4.69 million

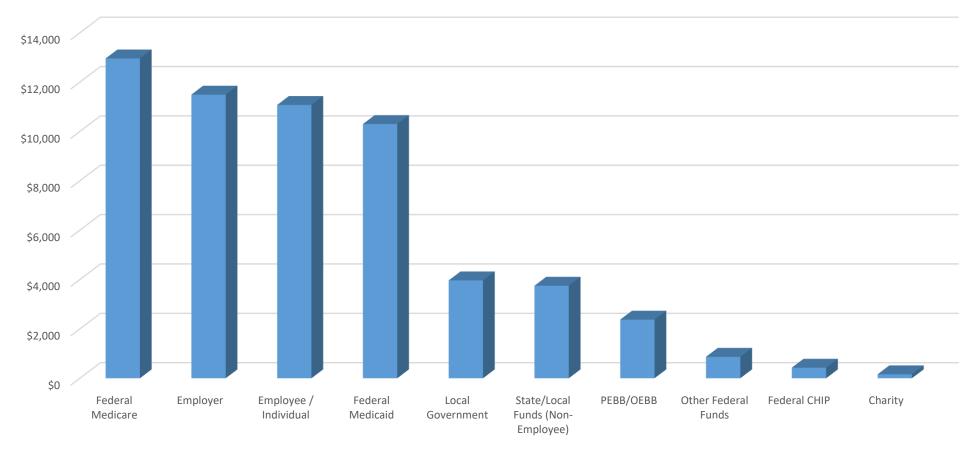
### Status Quo – Revenue (2026 Basis)

Revenue Source	Revenue	Notes
Federal Medicare	\$12.96 B	
Employer	\$11.49 B	
Employee / Individual	\$11.08 B	
Federal Medicaid	\$10.30 B	
Local Government	\$3.97 B	This funding source likely consists of many different funding types from grants to different local taxes
State/Local Funds (Non-Employee)	\$3.75 B	This funding source consists of many different types of state funds from various cash funds to General Fund
PEBB/OEBB	\$2.38 B	
Other Federal Funds	\$869 M	Federal premium subsidies
Federal CHIP	\$428 M	
Charity	\$161 M	
Total	\$57.37 B	

(M) = Million and (B) = Billion

### Status Quo – Statistics - Revenue

#### Estimated 2026 Status Quo Revenues by Payer Source (in millions)



Total Revenue: \$57.37 billion

Total Population: 4.69 million

# Single Payer

- Results
  - Expenditure
  - Revenue
- Comparisons

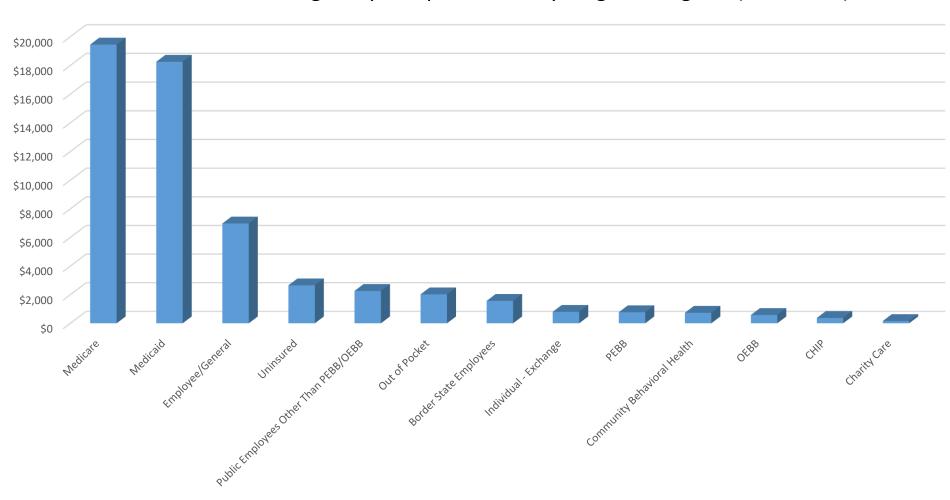


# Single Payer – Expenditure (2026 Basis)

Payer Source <sup>(1)</sup>	Population	Expenditures	Notes
Medicaid	905,718	\$18.99 B	Assumes all current benefits covered for this population
Medicare	824,538	\$19.96 B	Does not include ongoing federal administrative costs
CHIP	135,620	\$349 M	
Individual Exchange	156,152	\$769 M	
Public Employees Other than PEBB/OEBB	422,899	\$2.18 B	Local and county government
Employee/General	1,356,023	\$6.71 B	Includes small group and independent off-exchange plans
PEBB	144,757	\$746 M	
OEBB	144,382	\$560 M	
Border States Employees	287,314	\$1.51 B	Includes estimates for dependents
Out of Pocket/Uninsured		\$4.65 B	
Charity Care	All populations	\$157 M	Uncompensated care that is compensated under single payer
Community Behavioral Health		\$735 M	Direct state investment that transitions to single payer
Total	4,688,741	\$57.35 B	This total excludes the incremental cost of new dental benefit coverage

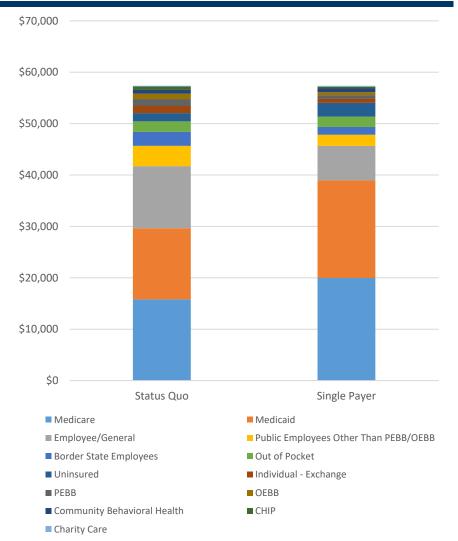
### Single Payer - Expenditure

Estimated 2026 Single Payer Expenditures by Original Program (in millions)



# Comparison – Expenditure

Payer Source	Status Quo (M)	Single Payer (M)	Difference (M)
Medicare	\$15,804	\$19,959	\$4,155
Medicaid	\$13,842	\$18,991	\$5,150
Employee/General	\$12,077	\$6,716	-\$5,361
Public Employees Other Than PEBB/OEBB	\$3,965	\$2,179	-\$1,785
Border State Employees	\$2,694	\$1,510	-\$1,183
Out of Pocket	\$2,056	\$2,022	-\$34
Uninsured	\$1,610	\$2,653	\$1,043
Individual - Exchange	\$1,389	\$769	-\$620
PEBB	\$1,357	\$746	-\$611
OEBB	\$1,018	\$560	-\$459
Community Behavioral Health	\$743	\$735	-\$8
CHIP	\$659	\$349	-\$309
Charity Care	\$161	\$157	-\$3
Total	\$57,372	\$57,347	-\$25



# Single Payer – Revenue (2026 Basis)

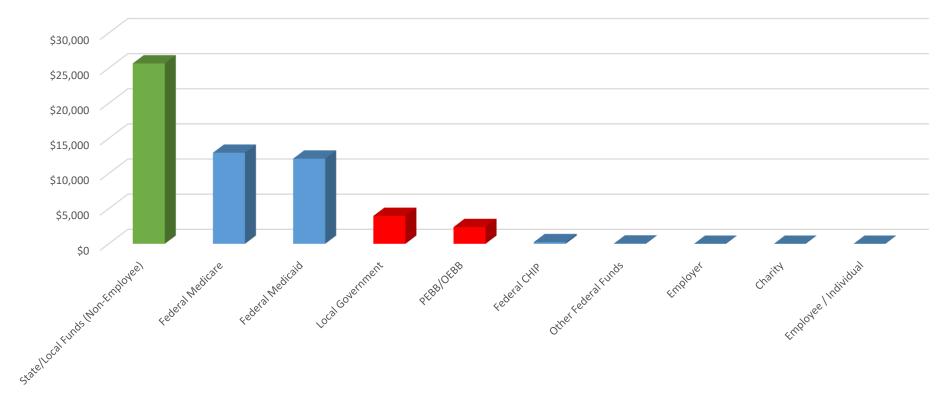
Revenue Source	Revenue	Notes
State/Local Funds (Non-Employee)	\$25.67 B	Tax funded costs
Federal Medicare	\$12.96 B	Assumes UPL constraint on federal funding
Federal Medicaid	\$12.12 B	Assumes UPL constraint on federal funding
Local Government	\$3.96 B	Many different funding streams – may be difficult to capture – for revenue estimates, assume you will need this funding in addition to State/Local Funds (Non-Employee)
PEBB/OEBB	\$2.38 B	Assumes can be captured separately at historical level
Federal CHIP	\$227 M	Assumes funding capture at future state expenditure level
Other Federal Funds	\$30 M	Assumes premium assistance for exchange enrollees cannot be captured
Employer	\$0	
Charity	\$0	Only charitable contributions that would be covered under the UHC model were included; charity care would still exist under UHC.
Employee / Individual	\$0	
Total	\$57.35 B	(M) = Million and (B) = Billion

Existing state expenditures for programs such as Medicaid and new funding needs

Assumed amount of revenue expended today that could potentially be recaptured under single payer

# Single Payer - Revenue

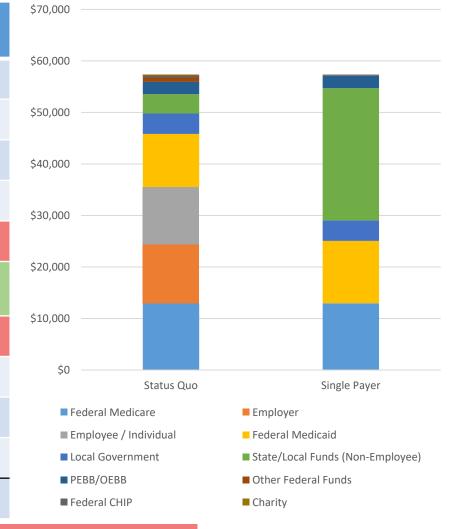
#### Estimated 2026 Single Payer Revenues (in millions)



Total Revenue: \$57.37 billion Total Population: 4.69 million

### Comparisons - Revenue

Revenue Source	Status Quo (M)	Single Payer (M)	Difference (M)
Federal Medicare	\$12,959	\$12,959	\$0
Employer	\$11,493	\$0	-\$11,493
Employee / Individual	\$11,075	\$0	-\$11,075
Federal Medicaid	\$10,300	\$12,117	\$1,818
Local Government	\$3,965	\$3,965	\$0
State/Local Funds (Non- Employee)	\$3,748	\$25,674	\$21,926
PEBB/OEBB	\$2,375	\$2,375	\$0
Other Federal Funds	\$869	\$30	-\$839
Federal CHIP	\$428	\$227	-\$201
Charity	\$161	\$0	-\$161
Total	\$57,372	\$57,347	-\$25



### Key Assumptions

- Introduction
- Key Assumptions
  - Assumptions Category Discussion
- Summary

#### **Utilization**

- Removal of Cost Sharing
- Fee Schedule Normalization
- Benefit Change
- Coverage Change

#### **Unit Price**

- Purchasing Power
- Normalized Fee Schedule
- Provider Rate Change (Efficiency)

#### <u>Plan Administrative</u> <u>Efficiency</u>

- Fraud, Waste, and Abuse
- Margin Removal
- Economies of Scale
- Commission and Marketing

#### Other Adjustments

Health Insurer Fees

### **Key Assumptions - Introduction**

- The assumptions in this section **reflect the first year of model implementation**. Impacts would likely change in future years as the model matures.
- How the model is operationalized, and nuanced benefit coverage decisions will have a significant impact on whether the potential outcome assumed in the model comes to fruition.
  - For example, the model assumes improved efficacy in fraud, waste, and abuse detection due to the consolidation of all health insurance data under a single source, increasing the likelihood of detecting statistical deviations that indicate fraud. While this could theoretically result in reduced total costs, if the state builds a program with weak Program Integrity, costs could instead increase.
- Assumptions are predicated on a combination of research (including information provided by the Committee) and professional judgement. Research can rarely be applied directly or in isolation because the conditions under which the study or other programs operated are different than what you would have in Oregon.

#### **Model Assumption: Removal of Cost Sharing**

Cohorts: all insurance coverage types except Medicaid and CHIP

Categories of Service: all except administration

Adjustment ranges: 1.5% for most service categories; 2.5% for

pharmacy; higher adjustments for DME and Dental

Approximate Aggregate Impact<sup>(1)</sup>

**Percent: 1.61%** 

Dollars: \$926 million

- Increase in utilization of services that falls into two categories:
  - a) Services that result in an improvement in health that would not have occurred in status quo
  - b) Services that result in no change to the condition compared to what would have happened under status quo
- Increase in utilization is offset in case a), but only in the longer term whereas case b) isn't offset and represents a pure increase in utilization.
- Greater increases in utilization assumed for dental care as cost sharing is disproportionately high for discretionary improvements in care.
- The magnitude of the research is based on a combination of studies that suggest increases in utilization when cost sharing is removed or that utilization is decreased when cost sharing is applied.
  - One study suggested a correlation of approximately a .15% change in utilization per 1.0% change in pricing. Other studies noted anecdotes about changes in utilization in response to specific policies.

**Model Assumption: Fee Schedule Normalization** 

Cohorts: Medicaid

Categories of Service: Physician Services(+), Hospital(-)

Adjustment ranges:-0.5% and 3.0%

Approximate Aggregate Impact<sup>(1)</sup>

Percent: 0.1%

Dollars: \$33 million

- Assumes the significant difference between commercial reimbursement and Medicaid reimbursement results in reduced access for the Medicaid population.
- Fee schedule normalization could reduce provider price discrimination increasing access for this population.
- Increases in access are still mitigated by workforce capacity.
- Improved access to upstream interventions could result in reductions to costs for exacerbation of conditions and/or reductions to emergency services utilization.

**Model Assumption: Benefit Change** 

Cohorts: All private insurance and Medicare

Categories of Service: All

Adjustment ranges: 1.0% to 2.0%

Approximate Aggregate Impact<sup>(1)</sup>

Percent: 0.85%

Dollars: \$493 million

- PEBB is considered to have a richer benefit plan that is typically offered by employers or in the individual market and is used as the assumed benefit package.
- There is wide variation in benefit coverage across the totality of plans included in the analysis; to approximate a closure of the benefit gap, a factor is applied to narrow the gap in aggregate average per capita expenditures between non PEBB plans.
- The health status of the PEBB population compared to the other private plan populations is unknown as is the specific pricing used. Approximately 80% of the difference in per capita costs is assumed to be due to benefit offering.
- The Medicaid population is assumed to have a richer benefit than PEBB and that the members will retain access to the benefit package.

**Model Assumption: Coverage Change** 

Cohorts: Uninsured

Categories of Service: Hospital, Physician Services

Adjustment ranges: 150% – 485%

Approximate Aggregate Impact<sup>(1)</sup>

Percent: 1.85%

Dollars: \$1.09 billion

- The population without insurance that would have access to insurance without costs is not a homogeneous population. It includes individuals with low health care needs, undocumented immigrants, and individuals with needs that go unmet due to the inability to afford insurance and not qualifying (or being willing to pursue) for Medicaid.
- Assumptions for this population bring its utilization to within 90% of the private insurance population under the assumption that those that need care will seek it once the cost barrier has been removed.

### Key Assumptions – Unit Pricing

**Model Assumption: Purchasing Power** 

Cohorts: All

Categories of Service: Pharmacy, DME, Hospital Services

Adjustment ranges: -1.0% to -3.0%

Approximate Aggregate Impact<sup>(1)</sup>

Percent: -0.71%

Dollars: -\$426 million

- As the single purchaser of goods and services, the state may be able to negotiate lower pricing for key services.
- Infrastructure may be required to achieve the savings associated with this assumption from provider cost analysis to extensive pharmacy pricing analysis, utilization tracking, and rate negotiation teams. If the state does not operationalize the infrastructure, there may be no savings achieved.

### Key Assumptions – Unit Pricing

**Model Assumption: Normalized Fee Schedule** 

Cohorts: All insurance types

Categories of Service: All service categories

Adjustment ranges: -42.74% to 42.26%

Approximate Aggregate Impact<sup>(1)</sup>

Percent: 0.0%

Dollars: \$0

#### Considerations:

- This assumption rebalances expenditures across payer sources based on the assumption that price differentials would be eliminated on a population specific basis.
- While budget neutral in aggregate, the adjustment is significant for each existing program. Additionally, this impacts Single Payer revenue assumptions.
- The budget neutral balancing point is assumed to be 127% of Medicare (after accounting for compounding effects with other adjustments). Status quo aggregate average reimbursement rates are assumed to be 170% of Medicare for private health insurance plans and CHIP and 85% for Medicaid.

### Key Assumptions – Unit Pricing

**Model Assumption: Provider Rate Change (Admin Efficiency)** 

Cohorts: None

Categories of Service: None

Adjustment ranges: None

Approximate Aggregate Impact<sup>(1)</sup>

Percent: 0.0%

Dollars: \$0

#### Considerations:

- Per stated policy, provider efficiency gains are not captured through a rate reduction. Providers retain the benefit.
- See separate analysis estimating the fiscal impact of provider administrative efficiency gains under a single payer system.

**Model Assumption: Fraud, Waste, and Abuse** 

Cohorts: All

Categories of Service: All except admin

Adjustment ranges:

Approximate Aggregate Impact<sup>(1)</sup>

Percent: -0.92%

Dollars: \$546 million

- Fraud, waste, and abuse are estimated to contribute to as much as 20% of health care costs (although estimates vary significantly). One contributing factor is payer fragmentation as certain types of fraud may be easier to accomplish across multiple payers compared to a single payer.
- If the state implements a program that leverages the comprehensive data set it will have access to, there is an opportunity to reduce fraud, waste, and abuse.
- The state could also leverage a sentinel effect through a marking campaign about future improve fraud detection efforts that could further support reductions in rates of fraud.
- Infrastructure will be required to achieve the savings estimates that potentially include
  prepayment review analytics and significant program integrity efforts. Absent a focus on this area
  as part of implementation, the savings will not be achieved.

<sup>(1)</sup> The aggregate impact includes all included populations and does not account for compounding or interaction effects with other adjustments.

**Model Assumption: Margin Removal** 

Cohorts: Private health insurance and Medicaid

Categories of Service: Administration

Adjustment ranges: ~25% of admin per capita by relevant

program

Approximate Aggregate Impact<sup>(1)</sup>

Percent: -1.41%

Dollars: -\$834 billion

#### Considerations:

- Assumes the component of delivery system expenditures associated with plan margin is eliminated under a publicly administered system.
- Assumes Medicaid CCOs no longer serve as payers.
- Some margin retained in

**Model Assumption: Economies of Scale** 

Cohorts: All

Categories of Service: Administration

Adjustment ranges: -0.5%

Approximate Aggregate Impact<sup>(1)</sup>

Percent: -0.04%

Dollars: - \$20 million

#### Considerations:

- Assumes incremental decrease in plan administrative costs associated with consolidation of functionality. (E.g., single MMIS, single DSS, single leadership team instead of one at each insurer, etc.)
- Linear relationship e.g., every 1.0% impact of economies of scale results in \$40 million in annual savings.

**Model Assumption: Removal of Premium Fee** 

Cohorts: Subset of all insurance that is private plan

administered

Categories of Service: Administration Adjustment ranges: -9.6% to -19.08%

Approximate Aggregate Impact<sup>(1)</sup>

Percent: -1.16%

Dollars: -\$674 million

#### Considerations:

- HB 2010 codifies a 2.0% assessment on premiums derived from health benefits.
- Assumes this would not apply to the single payer entity.
- This adjustment reduces total costs, but also reduces a revenue stream not otherwise accounted for in the model.

### Key Assumptions – Other Adjustments

**Model Assumption: Removal of Marketing and Commission** 

**Cohorts: Private Insurance** 

Categories of Service: Administration Adjustment ranges: -6.22% to -10.14%

Approximate Aggregate Impact<sup>(1)</sup>

Percent: -0.11%

Dollars: -\$65 million

- Broker purchased plans include a 'middle-man' premium. Kaiser Family Foundation has Oregonspecific estimates of these costs that were used in combination with assumptions regarding the percentage of broker purchased plans market-wide to develop this assumption.
- While the state's plan will have member engagement, costs associated with marketing will not be present at the same level as in the current competitive system.
- The component of the adjustment associated with reduction in marketing costs is muted in the first year under the assumption that there will have to be an extensive member engagement campaign to onboard members seamlessly.

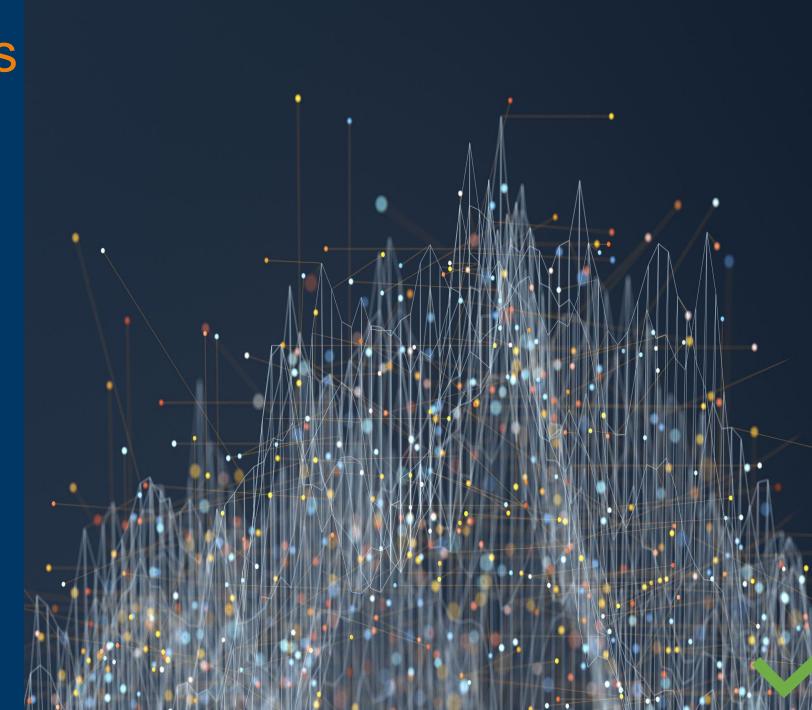
<sup>(1)</sup> The aggregate impact includes all included populations and does not account for compounding or interaction effects with other adjustments.

# Key Assumptions – Impact Summary

Assumption	Aggregate Impact (2026/Initial Year)
Increased Utilization due to Eliminating Cost Sharing	\$926 million
Fee Schedule Normalization (utilization impacting underserved)	\$33 million
Benefit Change (standard PEBB benefit)	\$493 million
Insurance Status Change (uninsured to insured)	\$1.09 billion
Purchasing Power (pricing negotiation)	-\$426 million
Fee Schedule Normalization (rebalancing Unit Pricing)	\$0
Provider Rate Change (efficiency)	\$0
Fraud, Waste, and Abuse	-\$546 million
Margin Removal (insurance coverage margin)	-\$834 million
Economies of Scale (consolidation of administrators – Maintain RCO)	-\$20 million
Removal of Commissions and Marketing (currently insured products)	-\$65 million
Health Insurer Fees (Oregon premium tax / assessment)	-\$674 million
Aggregate Impact	-\$25 million

# Additional Analysis

- Provider Impact
- Dental Services
- Multiyear



### Additional Analysis – Provider Impact

**Provider Compensation:** \$53.90 billion

1.00% Change in Aggregate Provider Reimbursement: \$539 million

	Low	High
Percentage Efficiency Gain	8.00%	12.00%
Fiscal Impact	\$4.3 billion	\$6.47 billion

- Assumes 13.00% of total patient revenue supports billing and insurance related costs on average and a potential efficiency of 25.00% to 75.00%.
- The actual efficiency gained by providers under a single payer system would be heavily influenced on how the plan is designed and (importantly) operationalized.
- Provider efficiency would take years to fully manifest due to a combination of claims runout with multiple payers, completion of audits, quality measurement and payments under current contracts, etc.
- Efficiency gains would vary by provider type, size, and other characteristics.

### Additional Analysis – Dental Services

The current estimates do not include a full dental benefit package, but instead the status quo expenditures (including out of pocket) as impacted by most assumptions.

The table below shows the impact of different dental coverage policies.

Plan Level	Assumed PMPM	Fiscal Impact
Remove Dental Entirely	n/a	-\$1.99 billion
Basic Dental Plan for All	\$42.99	\$1.07 billion
Intermediate Dental for All	\$48.65	\$747 million
More Robust Dental for All	\$54.31	\$429 million

**Basic:** limited orthodontia, stringent prior authorization, lower annual benefit

**Intermediate:** mix of policies between Basic and More Robust

More Robust: expanded orthodontia, limited prior authorization, higher annual maximum benefit

### Additional Analysis – Multiyear Analysis

There are multiple assumptions in the model that could be reasonably expected to increase over time compared to the first-year impact. The table below summarizes a high-level trajectory for the single payer system under the assumptions that greater efficiencies are realized over time.

Year	Status Quo	Single Payer	Difference
2026	\$57.37 billion	\$57.35 billion	-\$25 million
2027	\$60.86 billion	\$59.87 billion	-\$0.99 billion
2028	\$64.58 billion	\$63.34 billion	-\$1.24 billion
2029	\$68.53 billion	\$66.73 billion	-\$1.80 billion
2030	\$72.73 billion	\$70.09 billion	-\$2.64 billion

### Additional Analysis – Impact of Medicare

Comparison of the estimated 2026 expenditures and revenue With and Without Medicare coverage.

Variable	With Medicare	Without Medicare	Difference
Status Quo Expenditures	\$57.372 billion	\$41.569 billion	\$15.803 billion
Universal Health Care Expenditures	\$57.347 billion	\$41.568 billion	\$15.779 billion
Universal Health Care State Funds Revenue Need	\$28.529 billion	\$24.950 billion	\$3.579 billion
Weighted Average Reimbursement Rate	127%	139%	12%

<sup>\*</sup> Without Medicare impacts influence how provider rate rebalancing interacts with other assumptions in the estimate modeling.

# Preliminary Revenue Estimates

Legislative Revenue Office (LRO)



# Scenario 1: 2026 Revenue Sources \$ Billions

Source	Description	Status Quo	Single Payer	New Taxes
Employer	Employer share of health insurance	\$11.5	\$14.6	Payroll Tax, Corporate Income Tax
Employee/Individual	Employee paid premiums and deductibles	\$11.1	\$8.0	Personal Income Tax
Medicare		\$13.0	\$13.0	
Medicaid		\$10.3	\$12.1	
State/Local Funds	OHP and Behavioral Health Funds	\$3.7	\$3.7	State/Local general fund impacts
Local Governments	Employer provided health care benefits	\$4.0	\$4.0	State/Local general fund impacts
PEBB/OEBB	State and K-12 Education Employees & Dependents	\$2.4	\$2.4	State/Local general fund impacts
Other Federal Funds	Military, Veteran, & premium subsidies	\$0.9	\$0.0	
CHIP		\$0.4	\$0.2	
Charitable Contributions	3	\$0.2	\$0.0	
Total		\$57.4	\$58.0	

Notes: Income Taxes are a 65% increase over current law
Tax estimates do not include interactive effects

Payroll Tax:	10%, private sector only
Personal Income Tax:	Total Income: (S) 50-100K 9%   100-150K 9.3%   150-200K 10.5%   200K+ 13% (J) 100-200K 9%   200-300K 9.3%   300-400K 10.5%   400K+ 13%
Corporate Income Tax:	Up to \$1M 10.9%   above \$1M 12.5%



# Scenario 2: 2026 Revenue Sources \$ Billions

Source	Description	Status Quo	Single Payer	New Taxes
Employer	Employer share of health insurance	\$11.5	\$13.0	Payroll Tax, Corporate Income Tax, Sales Tax
Employee/Individual	Employee paid premiums and deductibles	\$11.1	\$9.8	Personal Income Tax, Sales Tax
Medicare		\$13.0	\$13.0	
Medicaid		\$10.3	\$12.1	
State/Local Funds	OHP and Behavioral Health Funds	\$3.7	\$3.7	State/Local general fund impacts
Local Governments	Employer provided health care benefits	\$4.0	\$4.0	State/Local general fund impacts
PEBB/OEBB	State and K-12 Education Employees & Dependents	\$2.4	\$2.4	State/Local general fund impacts
Other Federal Funds	Military, Veteran, & premium subsidies	\$0.9	\$0.0	
CHIP		\$0.4	\$0.2	
Charitable Contribution	S	\$0.2	\$0.0	
Total		\$57.4	\$58.2	

Notes: Income Taxes are a 45% increase over current law Tax estimates do not include interactive effects

Payroll Tax:	private sector only < \$185K 7%   \$185K - \$280K 8%   > \$280 9%
Personal Income Tax:	Total Income above 300% approximate FPL (based on tax returns): <100K 3%   100-200K 5%   200-300K 7%   300-400K 9%   400-500K 11%   500K+ 13%
Corporate Income Tax:	Up to \$1M 9.6%   above \$1M 11.0%
Sales Tax:	6%

### Task Force Schedule

- ERA workgroup (Apr. 13, Apr. 25)
- Steering committee (Apr. 15) call for volunteers
- Health Care Industry Forum prep call for volunteers
- Business Community Forum prep call for volunteers
- **TF meeting** (Apr. 28) Review May 2022 draft proposal, discuss ERA recommendations