

ERATH

W I N E R Y

May 13, 2019

House Economic Development Committee Members

Dear Representatives,

I am writing to emphasize an important point on Senate Bills 830A and 831A -- Senate Bills 830A and 831A will not hinder the sale of Southern Oregon fruit, or any other fruit sourced from within the state, to Willamette Valley wineries.

Established in 1969, Erath Winery is one of the pioneer wineries in the Willamette Valley. We produce over 250,000 cases of wine annually and are currently the number one selling Oregon Pinot noir in the country. Our success is driven by the quality and value of our ***Oregon Pinot Noir*** and ***Oregon Pinot Gris***, two wines produced using grapes from the Willamette Valley and Southern Oregon. Sales of these two "Oregon" designated wines have grown dramatically over the past fifteen years and we expect that growth to continue. Erath is just one of several top Oregon producers that rely and will continue to rely on fruit from across the state.

Erath Winery requests your support of Senate Bills 829A, 830A, and 831A. These bills will protect the legacy and authenticity of our wines, an investment which will propel the growth of Oregon's \$5.6 billion wine industry.



Gary Horner
Senior Director of Winemaking
Erath Winery