MARY KAY

April 6, 2019

House Committee on Business & Labor Oregon State Legislature 900 Court St. NE Salem, OR 97301

Re: Support HB 3416

Dear Chairman Barker and Members, Oregon House Business and Labor Committee,

On behalf of Mary Kay Inc. and our 5,500 Mary Kay Independent Beauty Consultants in Oregon, let me express SUPPORT for HB 3416, to be heard by the Business and Labor Committee.

The bill would update Oregon statute to be consistent with U.S. IRS Code, which defines direct sellers as independent contractors. Each Mary Kay Independent Beauty Consultant is her own boss, determining how much time and effort to put into her Mary Kay business, depending on unique life circumstances. This freedom and flexibility as an independent direct seller, NOT an employee, is a main attraction to having a Mary Kay business.

Thank you for your time. We respectfully encourage your support of HB 3416.

Sincerely,

Anne Crews Vice President, Public Affairs Mary Kay Inc.