

## Watts Remy

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**From:** Luke Wildhaber <lwildhaber@harvcap.com>  
**Sent:** Tuesday, March 19, 2019 1:16 PM  
**To:** SENR Exhibits  
**Subject:** SB 103 and 104

Dear Chair Dembrow,

I am writing to you in regards of my dislike and discomfort of SB 103 and 104. My father has worked as a dairy feed grain salesman for the last 35 years. Our family relied on his career in the dairy industry to put food on the table, start our small sheep operation and send my sister and I to college. Without his income from the dairy industry, we would not be involved in Oregon agriculture.

The individuals and families that own and take care of our dairy cattle are nothing short of the definition of hard work. In the industrial/commercial industry, it has been noticed that as companies increase in size they lose sight of their core values and good morals. However, size is not an indicator of poor stewardship within the agricultural sector and more specifically, the dairy industry. We have seen the effects of dairy managers with poor character within our own state and recognize those individuals are not welcome within the industry. Agriculturalists, especially dairy farmers, deeply care for our farmland and our farm animals. They understand that they are borrowing these precious resources from their children and seek to do it no damage. They care about our world and all it provides for them and Gods people.

As milk prices continue to drop and regulatory pressures continue to rise, larger dairies are able to take advantage of economies of scale that come with larger herd sizes. These cost efficiencies allow the dairies to ride the roller-coaster of the milk price market and find profits in the high prices and survive the lows.

I appreciate you taking the time to read my message regarding my opposition to SB 103 and 104. I have and will continue to encourage others to send in a statement about how SB 103 and 104 will impact our Oregon dairy farmers. Dairymen are conditioned to fighting through tough times and increased regulatory pressure on their own. This fight will take more than just those who care for the dairy cows to stand a chance.

I am happy to discuss this in more detail if it will help our Oregon dairymen.

Luke Wildhaber

Sincerely,

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