



Oregon Manufacturers' Source For Growth and Prosperity



OMEF Presenters

- Lori Miles-Olund, President of OMEF Board and CEO of Miles Fiberglass & Composites
- Dr. Tom Potiowsky, Director of Northwest Economic Research Center

Miles Fiberglass

- Miles Fiberglass and Composites is a family owned corporation with plants in Oregon City and Portland Oregon. MFC employs 73 people between the 2 plants with approximately 55 production employees.
- Lori Miles Olund has served on OMEP Board of Directors for five years – current President of the Board.
- Miles Fiberglass has worked with OMEP since 2007 on many projects including Lean, Smart Talent, ISO, Business Transition Planning, Marketing and new product development.
- The work OMEP has done for our company has produced over \$57M in impact over this time.



Who Is OMEP?

- Nonprofit Established 1996
- 22 staff based around the state with offices in:
 - Central Oregon
 - Southern Oregon (Roseburg & Medford)
 - Eugene
 - Salem
 - Albany
 - Portland



What OMEP Does

MISSION

OMEP works side by side with Oregon manufacturers to help build successful businesses

VISION

Oregon manufacturers' source for growth and prosperity

Service Offerings Summary

Manufacturing Operations

- Operational Excellence
- Manufacturing Engineering
- Technology Solutions

Business Management

- Financial Understanding
- Top Line Growth
- Strategy

Organizational Development

- Leadership
- Workforce
- Talent Management



Client Reported Impacts 2002-2017

- \$1.4 Billion in New & Retained Sales
- \$174 Million in Cost Savings
- \$310 Million in New Investments
- 11,324 New & Retained Direct Jobs

IMPLAN Results 2002-2017



DETAILS FROM IMPLAN

Projects Surveyed	896 Projects
Employment	18,641 Jobs
Direct Output	\$1.5 Billion
Total Output	\$2.7 Billion

State Dollars Leveraged – Used to Match NIST Award

Funding	OMEPA Biennial Revenue 17-19	% of Total
Client Service Revenue	\$4,316,249	40%
NIST Base/Supplemental	\$3,746,864	35%
State Funding	\$1,250,000	12%
Other NIST/Special Awards	\$854,276	8%
Ec Dev/Partner Funds	\$523,791	5%
Total	\$10,691,180	100%

State Funding used to match NIST Base Funding 1:1 match requirement

Clients Throughout Oregon



PROJECTS BY COUNTY



Partial list of OMEP projects continued:

JANUARY 2019



Mill-Log Equipment
Mid-Valley Glass
Ninkasi Brewing Co.
Precision Machine
Rosboro
Sweet Creek Foods
Wildtime Foods
Willamette Valley Co.

LINCOLN
Great Life by
Lucinda

LINN
Chalet RV
Deluxe Brewing Co.
Entek
Manufacturing
Flakeboard
Linn Gear Co.
Ochoa's Queseria
Oregon Freeze Dry
Pacific Cast Tech.

MALHEUR
HJ Heinz

MARION
American Easel
Blazer Industries
Cabinet Door
Curry & Company
Diana Foods
Garmin AT.

GEM Equipment
Givaudan
IOKA Farms
NORPAC Foods
Northwest Millwork
Oregon Cherry
Growers
Oregon Fruit Products
Pacific Pure Aid
Patrick Industries
RainSweet
Truitt Brothers
The Ulven Companies
Vitro Flat Glass
Wholesale Baking

MORROW
Boardman Foods

MULTNOMAH
AmFor Electronics
Apex Industries
Bridgetown Foods
Cascade Corporation
Caestica
City of Roses
Disposal
Columbia Steel
Casting
Elemental
Technologies
Elephants
Delicatessen
Gluten Free Gem
Grove Made
Gunderson

Harry's Fresh Foods
Honey Mama's
Houseworks
Iwata-Medea
Jewell Attachments
Lab 456
Microchip
Technology
McKenna Metal
McTavish Company
Metalcraft
Fabrication
Morel Ink
Moventas
CONFIDENTIAL Natural
Beauty Company
Nossa Familia Coffee
Olympia Provisions
OMSI
Oregon Spice Co.

Orox Leather
Owens Corning
Pacific North Press
Roam Oatmeal
Revant Optics
Ruby Jewel Ice Cream
Schoolhouse Electric
ShadRain
Strelmer Sheet Metal
Subzero Scientific
Summit Body & Equip.
Teeny Foods
Woodblock Chocolate

POLK
Forest River Inc.
Marquis Spa
Medallion Cabinetry
Zena Forest Products

TILLAMOOK
Halco Industries
McRae & Sons
Stimson Lumber

UMATILLA
Alexander's Chocolate
Classics
Pioneer Asphalt

WALLOWA
Integrated Biomass
Joseph Bronze

WASCO
Legend Cider
Medi-Mech

WASHINGTON
Acumed
Apex Industries
Axlom Electronics
Axlom Electronics
Cascade Brewing
FEI Company
Forest Dental Products
Frye Electronics
Happy Campers
Hardwood Industries
Hue Noir
Integrated Metal
Components
Jewell Attachments
Jirh Semiconductor
Kai USA
Kerry Sweet
Lightspeed Tech
Lumencor
Meta Fab
Northwest Fourslide
Northwest Signal
Pacific Furniture
Pacific Gate Works
Pacific Recreational
Products
Phoseon Technology
Poly-Cast
Rainshadow Labs
RevMedx
CONFIDENTIAL Sports
Apparel Company
Shields Manufacturing
Tosoh Quartz
Tualatin Sleep Prod.
TVF&R
Warne Scope Mounts
Welch Allyn

YAMHILL
18 Oaks Sign Co.
3d Plastics
Amerson Precision
Applied Physics Tech
A.R.E. Manufacturing
Beaudry
Woodworking
Cascade Steel
Rolling
Climax Portable
Machine Tools
Finish Line
Industries
Newberg Steel & Fab
Organic Valley
Precision Analytical

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www.omep.org

PROJECTS BY COUNTY

Partial list of OMEP projects:

JANUARY 2019



BAKER
Behlen
Cutter's Edge
Manufacturing
Blue Mountain
Orchard Wood
Tasty Bake

BENTON
eChemion
Mega Tech of
Oregon
Nectar Creek
NutSac Bags
Softstar Shoes
Vivacity Fine
Spirits

CLACKAMAS
Apex Biomedical
Bee Thinking
Benchmark Knife
Bob's Red Mill
Cornell Pump
Crimson Trace
Great Northern
Kinetics Climax
Lightspeed Avia-
tion
Logic General
Marks Brothers
MEC Northwest
Miles Fiberglass
NW Polymers
NW Technologies
Oregon Iron Works

CLATSOP
Ag Bag
International
Fort George
Brewery
J&H Boatworks

COLUMBIA
Composites
Universal
Photo Solutions
Rightline
Equipment

COOS
Hardin Optical

CROOK
Consolidated Pine
Northwest
Laundry

CURRY
Freeman Marine
Linx Technologies



DESCHUTES
Advanced Machin-
ing
Bend Commercial
Glass
Beko Technology
Corp
Breedlove Guitars
Brian's Cabinets
Bride Masters
Cascade Alchemy
Composite App-
roach
CushCore
Deschutes
Brewery
Deschutes River
Cabinet & Closet
DENT Instruments
Earth Cruiser USA

Entre-Prises
Climbing
Gear Fix
Giant Loop
Jem Raw Organics
Kawak Aviation
Kialoa
Northland Furni-
ture
NW Wheel Repair
Oregon's Wild
Harvest
Outback
Manufacturing
Ruff Wear
Stratos Aircraft
Structus Building
Tech
Suterra
Zamp Solar

DOUGLAS
Alcan Cable
Bayliner Marine
Bravado Outdoor
Products
Convey Keystone
FCC Commercial
Furniture
North River Boats

GRANT
Malheur Lumber

HOOD RIVER
Cardinal Glass Ind.
Champion Mfg
Diamond Fruit
Electronics

Assemblers
Luh Jensen &
Sons
Naked Winery
The Fruit
Company
The Renewal
Workshop

JACKSON
Airscape
Brammo
Motorsports
Bright Earth
Foods

BUTTE CREEK MILL
Collins
Manufacturing
Diode Laser

Concepts
Hydro Hammock
Innovative
Fabworks
Medford
Fabrication
Natural Earth
Paint
Quantum
Innovations
Rogue Creamery
Scooter Lift
Sweed Machinery
Taz Fabrication
Varney
Manufacturing
Woodline
Productions

JEFFERSON
Earth20
Keith
Manufacturing

JOSEPHINE
Bentwood
Furniture
Bob Drake
Productions
Crazy's of Oregon
Energy Outfitters
Fire Mountain
Gemis
Lee's Quality
Doors
New Tribe

Noah's Bees
Noveske
Billevorks
Pacific Botanicals
Rogue Truck Body
Taylor Sausage
Watch
Technologies

KLAMATH
Aqua Glass
Desert Lake Tech.
Electro Scientific
MCX Inc.
Production Metal
Forming

LAKE
Pacific Pine
Products

LANE
Air Weigh
Bennett Stone &
Tile
Bulk Handling
Systems
CONFIDENTIAL
Electric Vehicle
Manufacturer
Elk Horn Brewery
Euphoria
Chocolate Co.
Farwest Steel
GGG Chillers
Metal Products Co.

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Thank You



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