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Agenda

- What is "misclassification" and who does it affect?
- What are the consequences of being misclassified for workers?
- What are the costs of misclassification to the government and the economy?
- How are legislatures, agencies, and the courts responding?



What is misclassification?

Misclassification can take several forms:

- Employers call employees "independent contractors," even when the workers are not running their own businesses;
- Employers require employees to form a limited liability corporation or franchise company-of-one as a condition of getting a job;
- Employers pay workers off the books, without any payroll treatment at all.



Why does misclassification matter to workers?

Table 1. Worker Protection Laws	
Employee	Independent Contractor
Minimum wage and overtime	None
Workers' compensation	None, or worker pays
Unemployment insurance	None
Anti-harassment ¹⁰ and discrimination	None
Right to form a union and collectively bargain 11	None
Employer-provided retirement benefits	None



Employee Independent Contractor Employer and worker each pay 7.65% of payroll for FICA and FUTA. Employer generally makes payroll deductions. 12 Employer pays workers' compensation taxes. Employer usually cannot deduct from pay any required work Independent Contractor Worker pays entire 15.3% self-employment rate. 13 Worker also usually responsible for quarterly tax filings. Worker responsible for insurance (or costs arising from workplace injuries). Employer usually cannot deduct from pay any required work Worker responsible for operating costs



expenses such as uniforms, materials, etc.

Source: NELP Policy Brief "Independent Contractor vs Employee: Why Misclassification Matters and What We Can Do To Stop It," https://www.nelp.org/publication/independent-contractor-vs-employee/.

such as gas, tools, etc.

Who does misclassification affect?













Source: NELP Fact Sheet "Independent Contractor Misclassification Imposes Huge Costs on Workers and Federal and State Treasuries,"

https://www.nelp.org/publication/independent-contractor-misclassification-imposes-huge-costs-on-workers-and-federal-and-state-treasuries-update-2017/



Costs to the government: National

- A 2009 report by the U.S. Government
 Accountability Office estimated independent
 contractor misclassification cost federal revenues

 \$2.72 billion in 2006.
- A 2000 study commissioned by the U.S. Department of Labor found that between 10% and 30% of audited employers misclassified workers.
- Researchers found that misclassifying just 1% of workers as independent contractors annually results in a \$198 million hit to unemployment insurance (UI) trust funds.

Source: NELP Fact Sheet "Independent Contractor Misclassification Imposes Huge Costs on Workers and Federal and State Treasuries,"

https://www.nelp.org/publication/independent-contractor-misclassification-imposes-huge-costs-on-workers-and-federal-and-state-treasuries-update-2017/



Costs to the government: Oregon

2016 Report to Legislature:

- 3,657 misclassified workers identified;
- \$696,464 assessed in lost UI payroll taxes;
- \$33,800,817 in unreported wages.

Source: Interagency Compliance Network Report to the Oregon Legislature, April 2017,

https://www.oregonlegislature.gov/citizen_engagement/Reports/2017 %20ICN%20Legisla tive%20Report_2017_04%20FINAL.pdf.

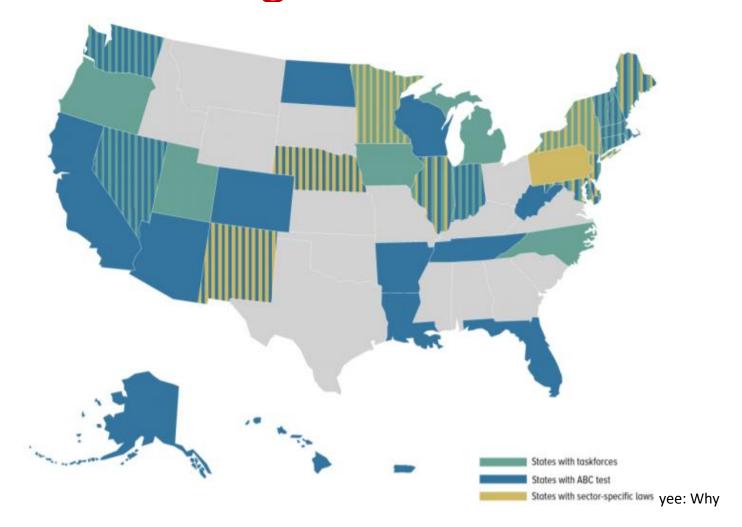
Passing on costs to other businesses

"This kind of work...is in direct competition with my HVAC company... I can assure you, you can't ...pay workers' comp, pay Medicare match, pay Social Security match, and health insurance match, and do all the things that I do with what you're doing."

-- North Carolina State Senator



What are legislatures, agencies and courts doing?





Some solutions: Statutory Employment

Statutory employment: including independent contractors in labor standards.

San Francisco wage law, NY TNC minimum wage

Seattle Domestic Worker ordinance

Paid Family Leave laws

Discrimination (WA, NYC)



ABC test for employment status

Worker is an independent contractor only if

- Free from control
- Work is outside the usual course of business
- Customarily in an independent business

26 states UI laws

Wage laws (CA, NJ, MA, VT)

Sectoral application (DE, IL, ME, MD, MN, NE, NM, NY, PA).

