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HB 2626, HB 2639 TESTIMONY HOUSE HUMAN SERVICES AND HOUSING REPRESENTATIVE ALISSA KENY-GUYER, CHAIR

January 30, 2019

Entered into the Record by Tammy Dennee, Legislative Director Oregon Dairy Farmers Association

As the Legislative Director for the Oregon Dairy Farmers Association, I offer the following for the record on behalf of the 200+ dairy producers of Oregon. These multi-generational organic and conventional Grade A farm families deliver the highest quality milk to the market everyday **under strict state and federal regulations**. The fluid milk they produce is processed into the myriad dairy foods consumers enjoy in the form of ice cream, yogurt, cheese, and pasteurized milk.

In 2017, the fluid milk produced on Oregon's dairy farms resulted in an economic contribution of more than \$500 million dollars in "farm gate value" prior to processing. The number of Oregon Dairies is directly related to the ability of each farm to withstand the volatility in the price of milk against the cost of feed, labor, taxes, equipment and the ever-changing regulatory burden from the state and federal levels. Today's market price for fluid milk is just under \$14.00 for 100 pounds of milk. It is important to note, this low price has remained for the past four years. The average cost to produce 100 lbs of milk ranges between \$16.00 - \$18.00. Our Dairy Produces are losing money with EVERY milk shipment.

The Oregon Dairy Farmers Association supports HB 2626 and HB 2639 as mechanisms to bridge the products produced from fluid milk in Oregon for delivery to those who are in need of healthy nutritious milk, cheese and yogurt in their everyday diets. These channels of delivery are beneficial for the recipients and the farmers who labor to produce this healthy fluid milk.

Oregon Dairy Farmers Association urges thoughtful consideration and passage of both HB 2626 and HB 2639.

Thank you for your thoughtful consideration.