December 2020 Economic and Revenue Forecast

November 18th, 2020

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Key forecast assumptions

- Vaccine or medical treatment
 - Widely available next summer or early fall
- Federal policy
 - Another federal aid package first quarter of 2021
 - No explicit election impacts
- Oregon's 2 week freeze
 - Forecast developed in October and finalized early November
 - Impact muted by temporary nature, but increases risks
 - Likely small impact on personal income taxes and CAT
 - Larger impact on Lottery as terminals will be turned off

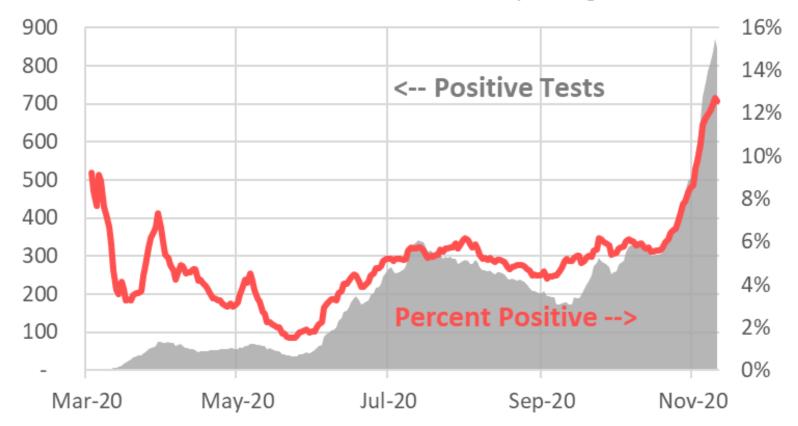




Vaccine, you're our only hope

Oregon COVID-19 Cases

Based on Date Test was Given, 7 Day Average



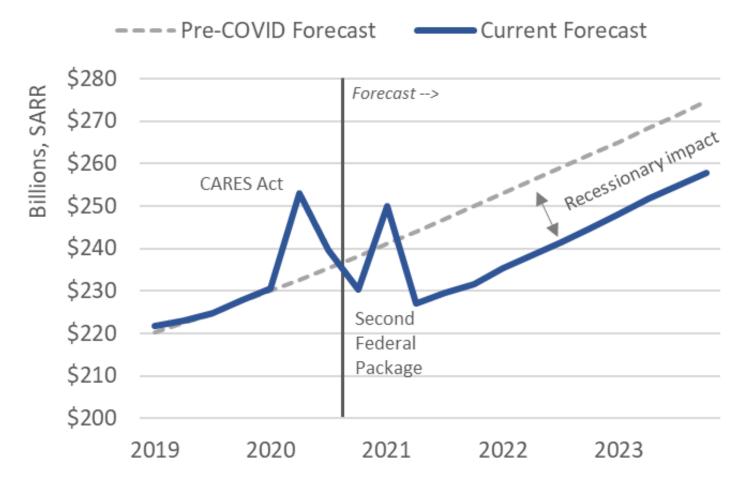
- Key assumption
 - Widely available treatment by mid to late 2021
 - Vaccine trail news is encouraging
- Health issues
 - Illness, mortality
 - Hospital capacity
- Economic issues
 - Consumer confidence and public policies
 - Education or childcare





Federal aid assumptions and impacts

Oregon Personal Income



Timing of another package

• IHS Markit assumes by end of 2020, our office moved to first quarter of 2021

Direct Effects

 Income support to those most impacted by pandemic

Indirect Effects

• Equity markets, business sales

Macro Importance

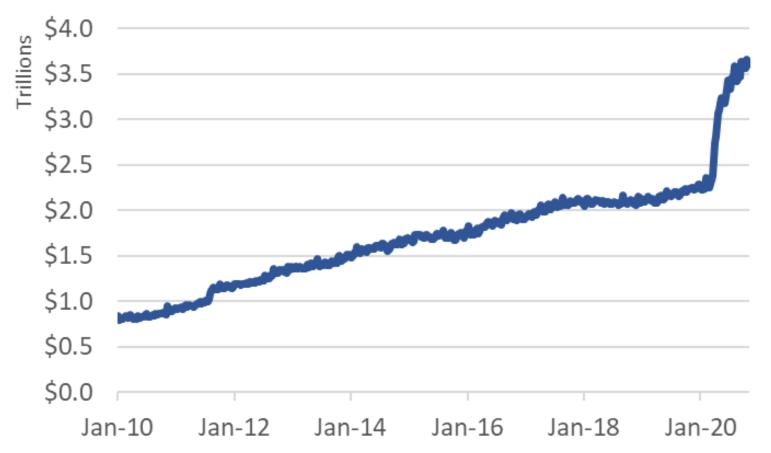
- Economists somewhat divided whether need another package or if recovery is self-sustaining
- No such disagreement on distributional impact





Recovery likely self-sustaining...

U.S. Checkable Deposits



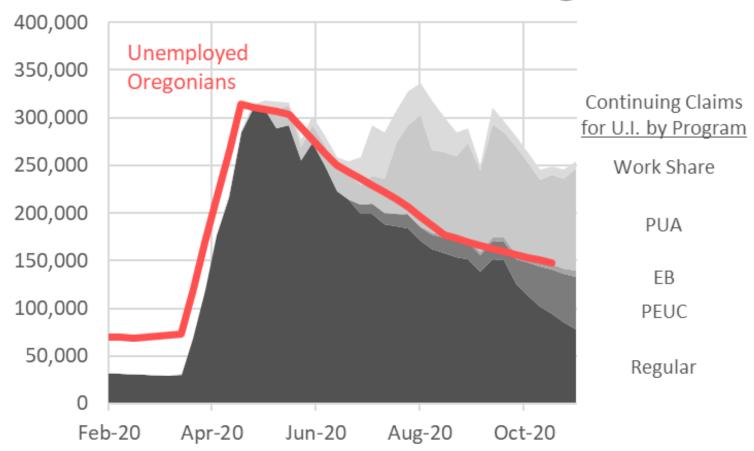
- Economic-related income is growing
- Aggregate savings in the economy has increased more than \$1 trillion
 - Incomes are up
 - Spending is down
 - Fewer loans taken out
- Vaccine is coming





.. but the most affected firms and workers need help

Labor Market Pain in Oregon



- Permanent damage key macroeconomic risk
 - Business closures
 - Long-term unemployment
- No federal support for businesses today
- Remaining UI support ends the day after Christmas

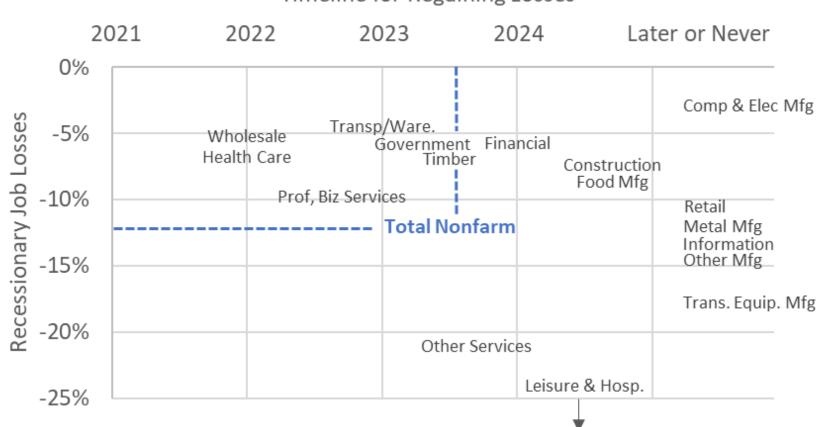




Industrial outlook varies considerably

Oregon's Industrial Recovery





Early Recoveries

- E-commerce
- Health Care
- Office jobs

Average Recoveries

- Timber industry
- Financial Activities
- Consumer services
- Public sector

Late/Never Recoveries

- Retail
- Manufacturing

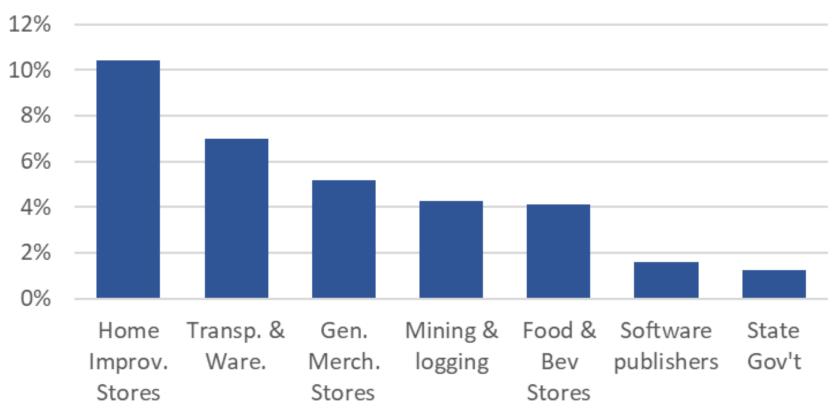




Good News: Not everything is terrible

Not All Sectors Ravaged by the Pandemic

Percent change in Oregon employment from Oct '19 to Oct '20





Source: Oregon Employment Department, Oregon Office of Economic Analysis



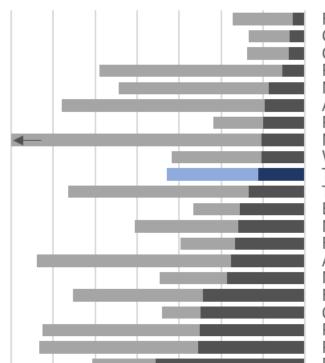
Bad News: Manufacturing is terrible

U.S. Industrial Production

Percent Change from Pre-COVID Peak

■ Depth of Recession ■ Oct '20

-35% -30% -25% -20% -15% -10% -5% 0%



Food (311-2) Comp & Electronic (334) Chemical (325)

Plastics & Rubber (326)

Machinery (333)

Aerospace (3364-9) Paper (322)

Motor Vehicle(3361-3)

Wood Products (321)

Total Index

Textiles (313-4)

Electrical Equip (335)

Nonmetallic Mineral (327)

Fabricated Metal (332)

Apparel (315-6)

Mining ex Oil & Gas (212)

Furniture (337)

Oil & Gas Extraction (211)

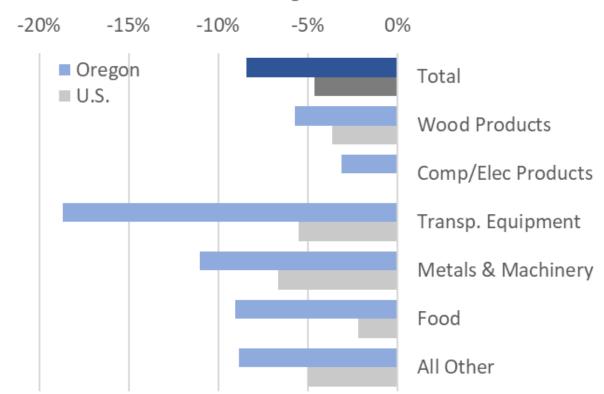
Printing (323)

Primary Metal (331)

Petroleum & Coal (324)

Larger Manufacturing Job Losses in Oregon Across All Subsectors

Percent Change Oct '19 to Oct '20





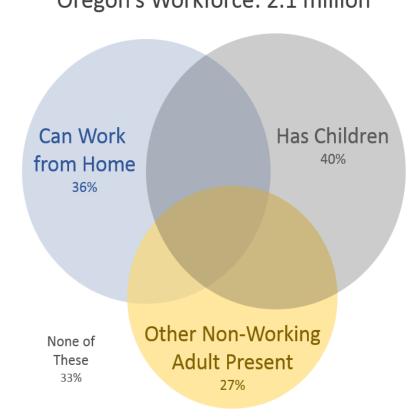
Not seasonally adjusted data | Source: BLS, Oregon Emp Dept, Oregon Office of Economic Analysis



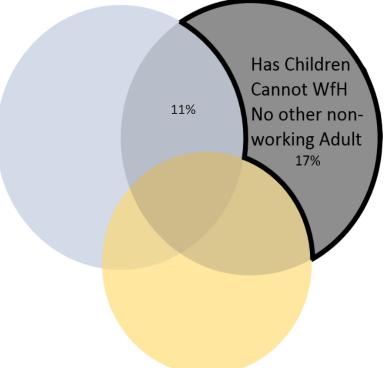
Online learning has lots of impacts

COVID Challenges Working Oregon Parents

Oregon's Workforce: 2.1 million Working Parents in a Bind: 350,000







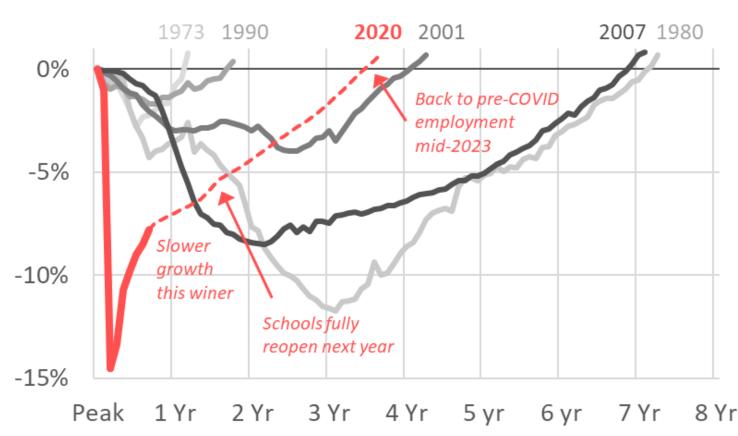
- Access to technology
- Effectiveness of online learning
- K-12 and Higher Education enrollments are down
- Women impacted much more than man
 - Dropping out of labor force to help kids
 - Loss of substitute teaching positions
- Education will not return to normal until the pandemic is over
- Assume some increase in inperson learning during the spring, but return to full inperson learning only next school year



Bottom line

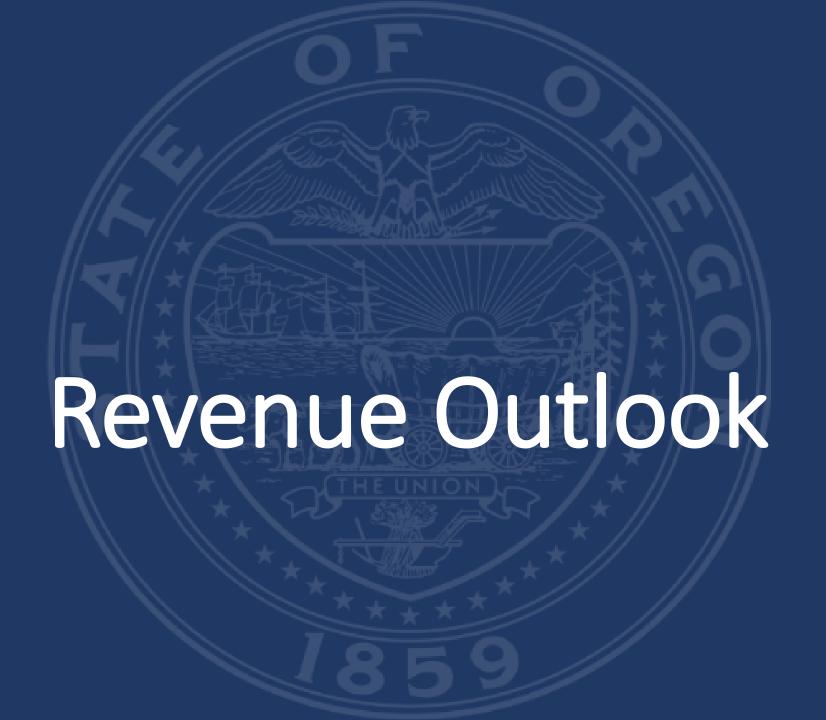
Oregon Recession Comparison

Percent Change from Pre-Recession Peak



- Growth will slow noticeably over the winter
- Medical treatment widely available next summer
- Return to in-person learning next fall
- Growth will accelerate, resulting in faster overall recovery
- Key is minimizing permanent damage between now and then







Personal Income Tax withholdings strengthen further

Oregon Withholding

30 Day Rolling Sum of Collections, Year-over-Year Change 15% 15% 10% 10% 5% 5% 0% 0% -5% -5% 14 Day Avg 90 Day Avg -10% -10% Jan-16 Jan-17 Jan-18 Jan-19 Jan-20 Jan-21

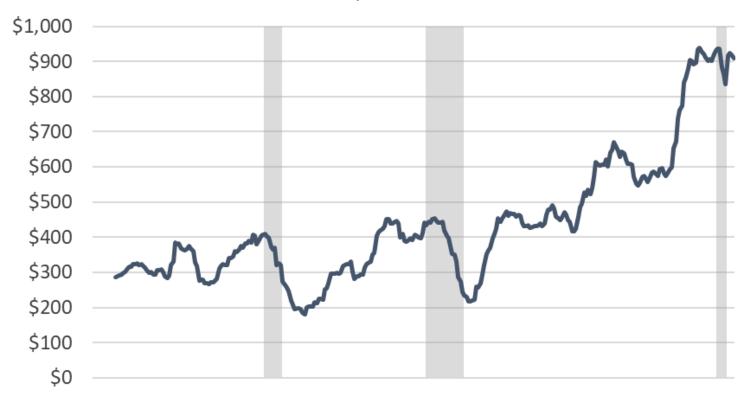




Corporate collections remain strong

Corporate Excise Taxes

\$ millions, 12 month sum



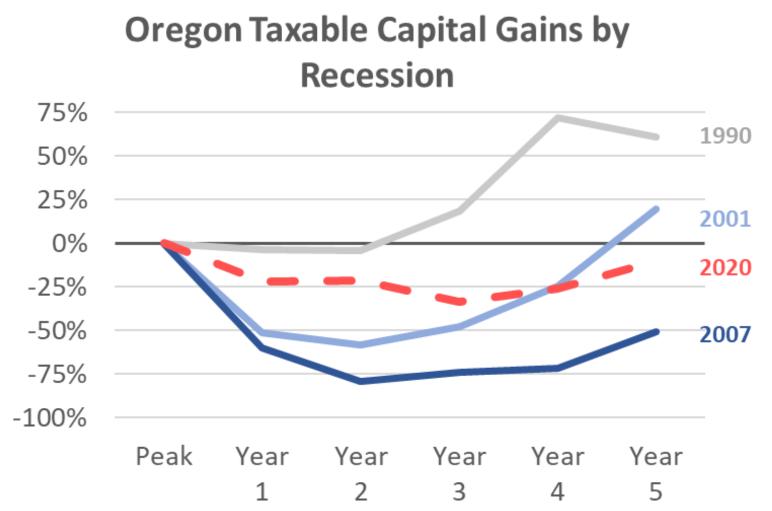
- After briefly weakening at the start of the recession, traditional corporate tax collections have bounced back
- During the last two recessions, corporate collections were cut in half
- 2020 collections should reflect around \$60 million in deductions for CAT payments as well







Nonwage income represents a forecast risk



- Similar to corporate taxes, personal tax collections related to investments and other nonwage forms of income often collapse during recessions
- Should asset markets take a step back, revenue losses will look more like they did in 2001 or 2007 rather than the current flat outlook

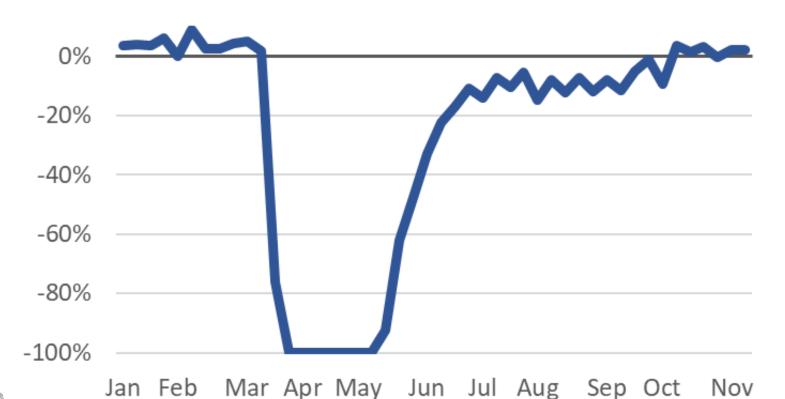




Lottery outlook improves

Oregon Video Lottery Sales

Weekly Year-over-Year Percent Change



- Sales are positive year-over-year
 - Incomes are up
 - Pent-up demand for gaming across the country
 - Limited other entertainment options
 - Driven by very strong sales in southern Oregon
- Forecast increased however revenues remain below prepandemic expectations
- 2 week freeze is not incorporated into these figures
 - With a statewide 2 week freeze and 2 more in Multnomah, reduces sales by \$41 million and transfers by \$26.5 million







Revenue bottom line

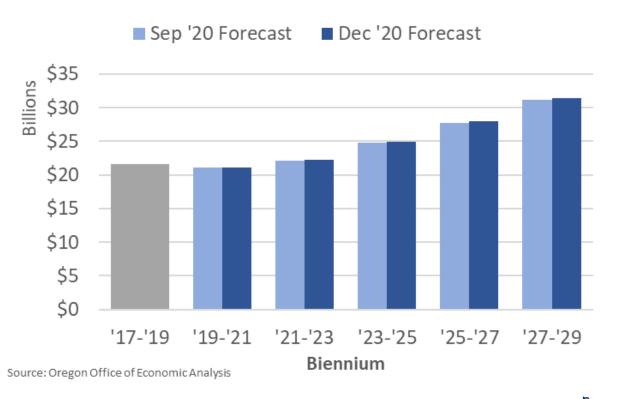
December 2020 Forecast Changes

General Fund	\$ Millions from Sept		
Revenues	19-21	21-23	23-25
Personal Income Taxes	7	-26	102
Corporate Income Taxes	54	99	48
Other	9	42	-3
Total	69	115	146

Other Revenues	\$ Millions from Sept		
	19-21	21-23	23-25
Lottery	17	35	40
Corporate Activity Tax	21	15	1
Marijuana Tax	16	0	0
Total	54	50	41

	\$ Millions from Sept		
	19-21	21-23	23-25
Total Sum	124	165	187

Oregon Net General Fund Revenues

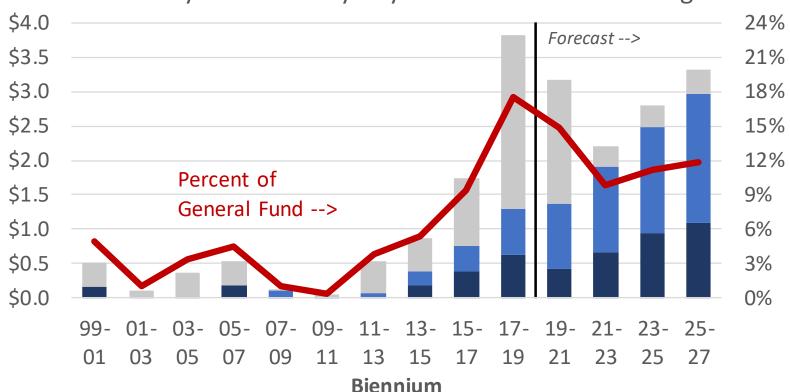




Sizable reserves remain

Oregon Budgetary Reserves (billions)

■ Educ. Stability Fund ■ Rainy Day Fund ■ Gen. Fund Ending Balance



Effective Reserves (\$ millions)

	Sep	End
	2020	2019-21
ESF	\$745	\$427
RDF	\$883	\$942
Reserves	\$1,628	\$1,369
Ending Balance	\$1,794	\$1,794
Total	\$3,422	\$3,163
% of GF	16.1%	14.9%



Source: Oregon Office of Economic Analysis





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