June 23, 2020

Re: LC 39

Dear Representative Marsh,

This is a letter of support for LC 39 and the universal service broadband legislation.

As a rural, family-owned business, the Wooden Shoe Tulip Farm relies heavily on Broadband services as it is an essential tool to our operations and success.

- 1.) Broadband has removed the barriers of distance and time that reach far beyond our geographical region for sales, allowing us to quickly process order requests, as well as, communicate with customers.
- 2.) Broadband technology allows us to take advantage of the social and economic advantages not necessarily available in the local market.
- 3.) Broadband provides access to vital information and marketing opportunities to grow our business.
- 4.) In the Covid-19 pandemic, Broadband has been our link to others, especially in this Zoom era. It is painful watching so many struggle in these meetings with poor service from around the state.

Without the Broadband services provided by our local service provider, Monitor Telecom, our company would be at a severe disadvantage.

Please support LC 39 to ensure the availability of Broadband service.

Sincerely,

Barbara Iverson Wooden Shoe Tulip Farm