Hello,

We own and manage over 100 total units in the greater Salem area. We pride ourselves on providing clean, safe affordable housing and have a high percentage of tenants who are in various stages of vulnerability from a housing standpoint. We actively work with local Housing Authorities, Homeless support agencies, criminal rehabilitation and reentry programs and domestic violence agencies. We have a process for approving tenants who would not normally qualify for most housing and we are PROUD to be a source of second chances for people to get into clean, safe housing. We also employee 4 full time staff and help them support their families with even our Jr staff receiving at least \$16 an hour.

I am writing to ask that any plans also support those of us who supply housing. We are actively working on a process to make sure NO ONE who wants to stay in their home during this crisis has to leave. Our fear is that we have substantial bills (staff, supplies, maintenance, utilities (usually trash and municipal water and sewer) insurance, and of course mortgages. All of these must be paid whether tenants can pay or not. WE NEED YOUR HELP to weather this storm as well. Mortgage suspensions are not enough, we need utility suspensions as well and access to loans until our tenants can begin paying again.

Thank you and please reach out to me with any questions.

Richard Sherman

Vice President of Strategic Accounts **Deletype**, **LLC**

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