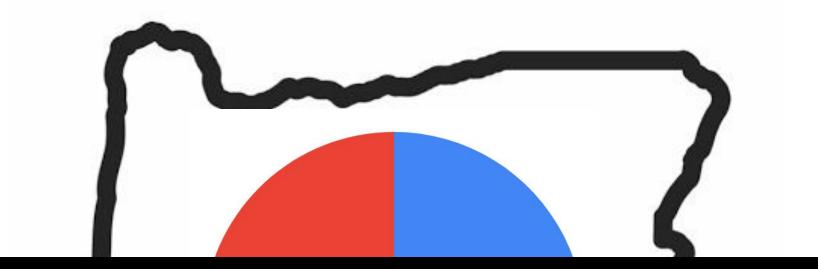


### Summary of COVID-19 Novel Coronavirus impact on Oregon small businesses n=907

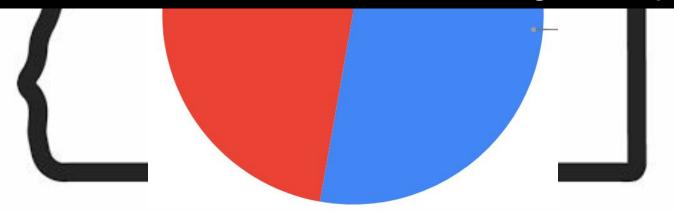
At the onset of the **COVID-19 Novel Coronavirus pandemic**, Built Oregon, a 501(c)3 nonprofit organization representing the consumer product industry in Oregon, solicited feedback from its community on the impact of the pandemic on local proprietors and consumer brands. The following sobering data is provided by **more than 900 companies across the state of Oregon**.

#### Key Survey Points:

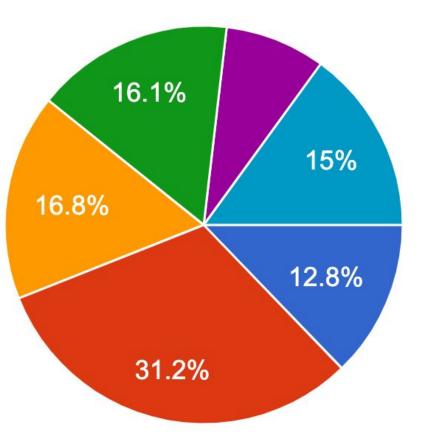
- 78% revealed weekly sales revenue losses of at least \$5,000 per week, totalling a minimum estimated loss of \$4.8 million statewide
- 58% expressed their primary concern as employee welfare
- 53% shared their primary concern as making lease payments
- 52% were primarily concerned with making payroll
- 25% of the businesses are owned by people from traditionally underrepresented groups
- 69% of the businesses are owned by people who identify as women
- 21 counties in Oregon were represented



### More than half of the counties in Oregon responded



#### Sales revenue impact



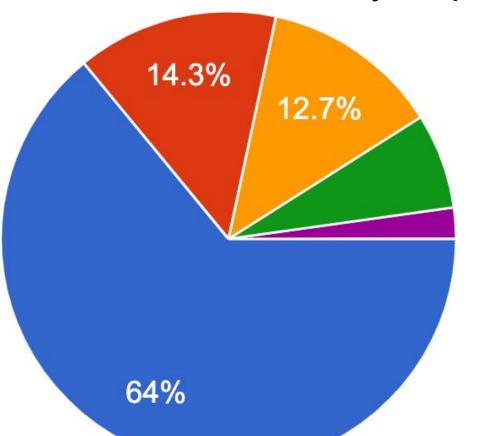
less than \$500 \$500 - \$2,500 \$2,500 - \$5,000 \$5,000 - \$10,000 \$10,000 - \$20,000 \$20,000+

These losses translate into an estimated sales revenue loss in the millions of dollars statewide. **At a minimum.** 



Minimum estimated sales revenue lost per week

### How many employees affected?



1-5
6-10
11-20
21-50
50+

Far and away the **primary** concern for business owners centered around **supporting employees** and **making lease payments** 

# 58% 53% 52%

Concerned about taking care of employees

Concerned about lease payments

Concerned about making payroll

### <sup>66</sup>Traffic and sales have fallen by 60% ... for the first time in 25 years we had a zero day today.

### <sup>66</sup>Just laid off my one employee. Sales have been 0 for days.

## **66**50-90% loss of revenue, with massive layoffs [imminent].

### <sup>66</sup>Today not a single person walked through my door. 2-3 weeks of this and I don't know what will happen.

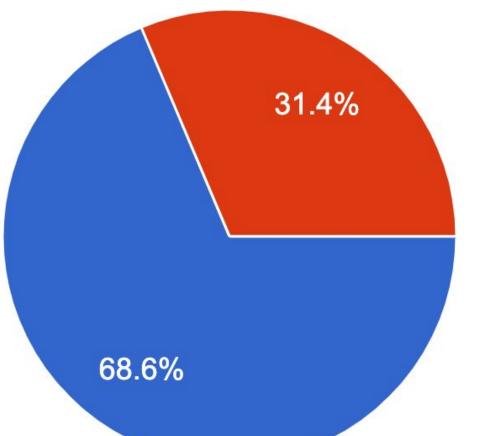
<sup>66</sup>If my tenants can't afford to pay me rent because their small businesses are also suffering, I have a huge liability on me to keep my building paid for.

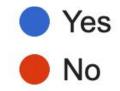
Of the responses from around the state of Oregon, a quarter of those responses came from traditionally underrepresented groups including African-American, Asian-Pacific Islander, Indigenous, Latinx, LGBTQ+, and Veterans



Traditionally underrepresented owners

#### Woman owned business?







### Mitch Daugherty mitch@builtoregon.com