Qualification Based Selection (QBS) Current QBS Process vs. House Bill 4127A

Current QBS Process

Send Request for Qualifications

No Discussion of Pricing Information

Rank Responses Based Soley on Qualifications

No Discussion of Pricing Information

Begin Negotiations with Top Ranked Consultant

Discuss Pricing Info, Budget and Scope Specifics

Agreement/Terminate

If You Cannot Agree, Continue Down List Until Agreement*

*A jurisdiction cannot go back to the #1 ranked consultant once negotiations have ended, even if #2 is more expensive or not available any longer.

House Bill 4127A Process

Send Request for Qualifications

No Discussion of Pricing Information

Select <u>Up To Three</u> (3) Highly <u>Qualified Firms</u>

No Discussion of Pricing Information

Request Pricing Information from Up to Three (3) Highly Qualified Firms

Discuss "Pricing Information"

Negotiate with Up To Three (3) Highly **Qualified** Firms

Discuss Budget and Scope Specifics