

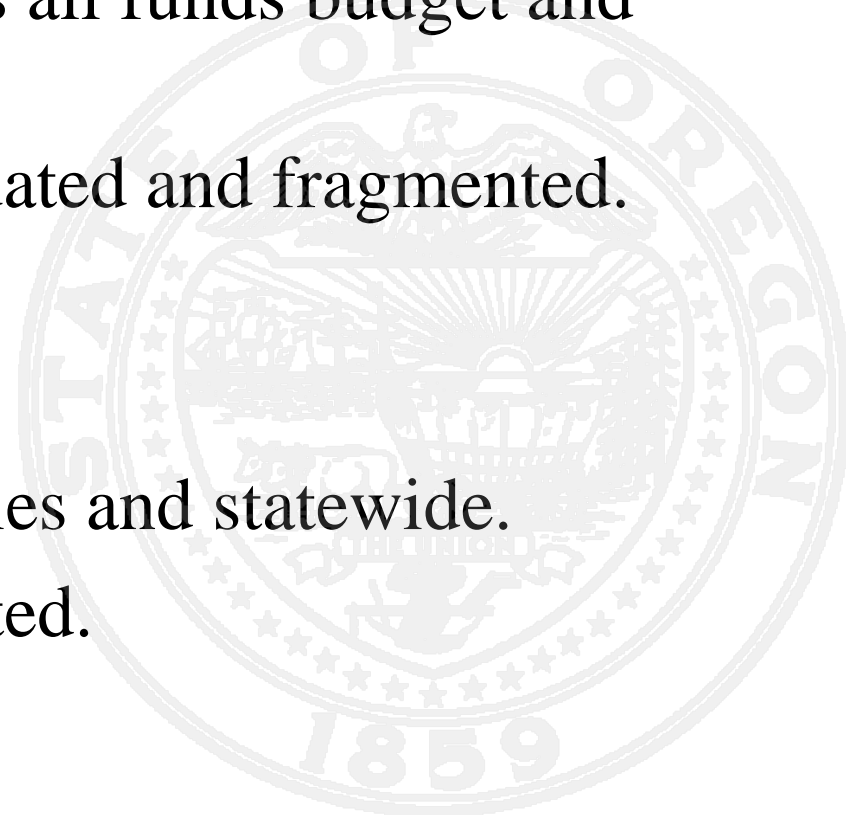


OregonBuys

Presentation to Joint Committee on
Information Management and Technology
February 23, 2018

Issue

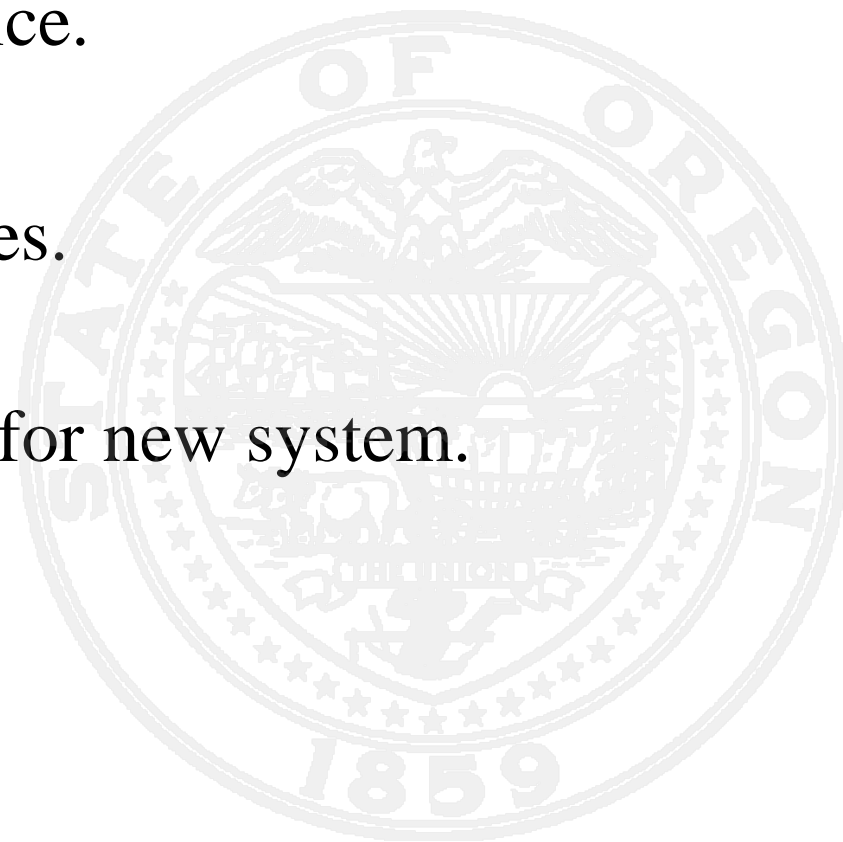
- Procurement makes up nearly 10% of Oregon's all funds budget and represents \$8 billion in biennial spending.
- Procurement software in many agencies is outdated and fragmented.
- Errors inherent in manual processes.
- Reports produced manually, not consistent.
- Management data not easily available in agencies and statewide.
- Tracking and managing spend is currently limited.



The Concept — OregonBuys

Procurement software delivered as a shared service.

- Incorporate best practices.
- Obtain a product that can be used by all agencies.
 - ✓ Vision of future enterprise implementation.
- Work together to create common requirements for new system.



What is eProcurement?

eProcurement

End-to-end Procurement

Start to finish automation from request through sourcing receipt and payment

Price Agreement Catalog

Online shopping from statewide price agreements

Vendor Access

Self service tools and information for vendors

Sourcing

Similar to ORPIN's functionality with added online bid submission and evaluations

Spend & Data Analysis

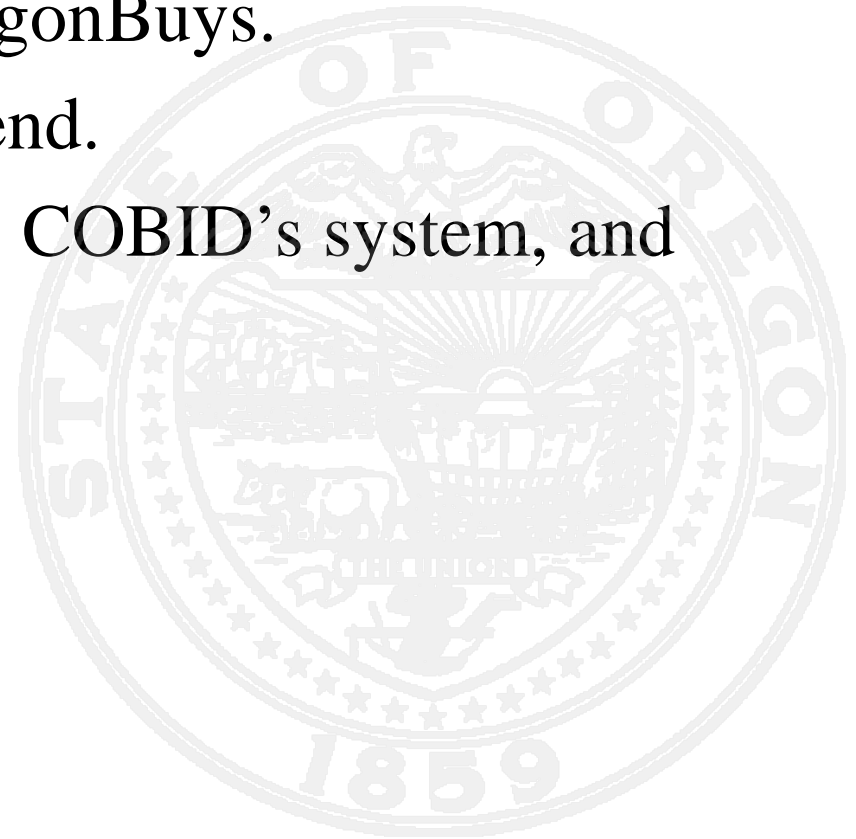
Access to comprehensive data to enable strategic sourcing

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The Solution

Periscope's eProcurement system, known as OregonBuys.

- Automates entire procurement process end-to-end.
- Integrates with existing systems, e.g. RSTARS, COBID's system, and ORPIN.
- Provides real-time, accurate data.



Project History

2014	Forestry, Education, and Secretary of State began collaborating
2015	<ul style="list-style-type: none">- Shared project model concept developed and shared with interested agencies- 9 agencies committed to collaborate on obtaining an end-to-end eProcurement solution- Obtained Stage Gate 1 approval
2016	<ul style="list-style-type: none">- A Request for Proposal issued- Obtained Stage Gate 2 approval- Award notice issued to Periscope Holdings, Inc.
2017	<ul style="list-style-type: none">- Governance established- Price Agreement executed- 10th agency joined- Obtained Stage Gate 3 approval- Work Order Contract for the Oregon Instance executed
2018	<ul style="list-style-type: none">- Project kick off- “As is” process documentation has begun

OregonBuys Project Governance

Executive sponsors committee

(executives from each participating agency)

Oversight and standards committee

(representatives from each participating agency)

OregonBuys program administrator

(single point of contact for agencies / Periscope)

Project team

(subject matter experts active when their discipline is needed)

Participating Agencies

1. Consumer and Business Services
2. Department of Administrative Services
3. Education
4. Fish and Wildlife
5. Forestry
6. Human Services/Health Authority
7. Judicial
8. Revenue
9. Secretary of State
10. Department of Transportation



OregonBuys Project Scope

Scope Includes:

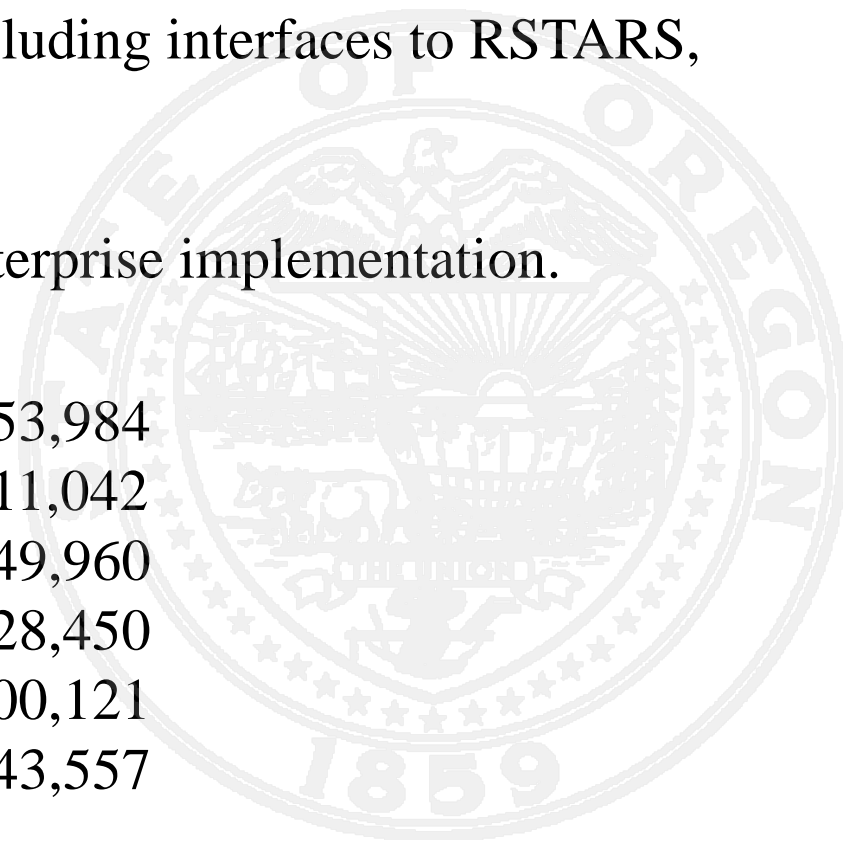
- Configuration and testing of common configuration, including interfaces to RSTARS, COBID system, and ORPIN.

Out of Scope:

- Agency implementations, replacement of ORPIN or Enterprise implementation.

Budget:

- | | |
|--|-------------|
| • System Configuration - Periscope | \$ 753,984 |
| • Biannual Infrastructure and SaaS Fee | \$ 411,042 |
| • Quality Assurance Services – CSG | \$ 149,960 |
| • Business Analyst and Integrations | \$ 128,450 |
| • Contingency | \$ 100,121 |
| • Total Project Budget | \$1,543,557 |



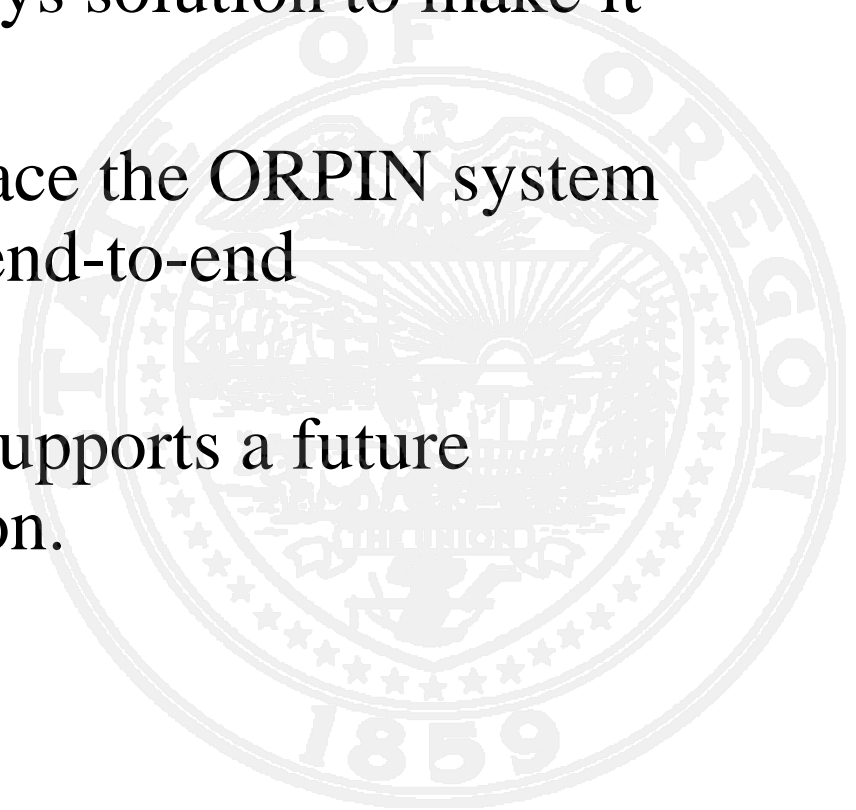
OregonBuys Project Key Dates

January 2018	Oregon instance project kick-off
March 2018	“As is” process inventory and functional needs document deliverable
June 2018	Functional design document deliverable, including interface design to RSTARS, COBID system, and ORPIN
August 2018	User acceptance testing
October 2018	Deployment of production environment

Secretary of State & Forestry have funding for their agency implementations of the OregonBuys solution. They intend to execute agency-specific work orders with anticipated implementation dates by the end of the 17-19 biennium.

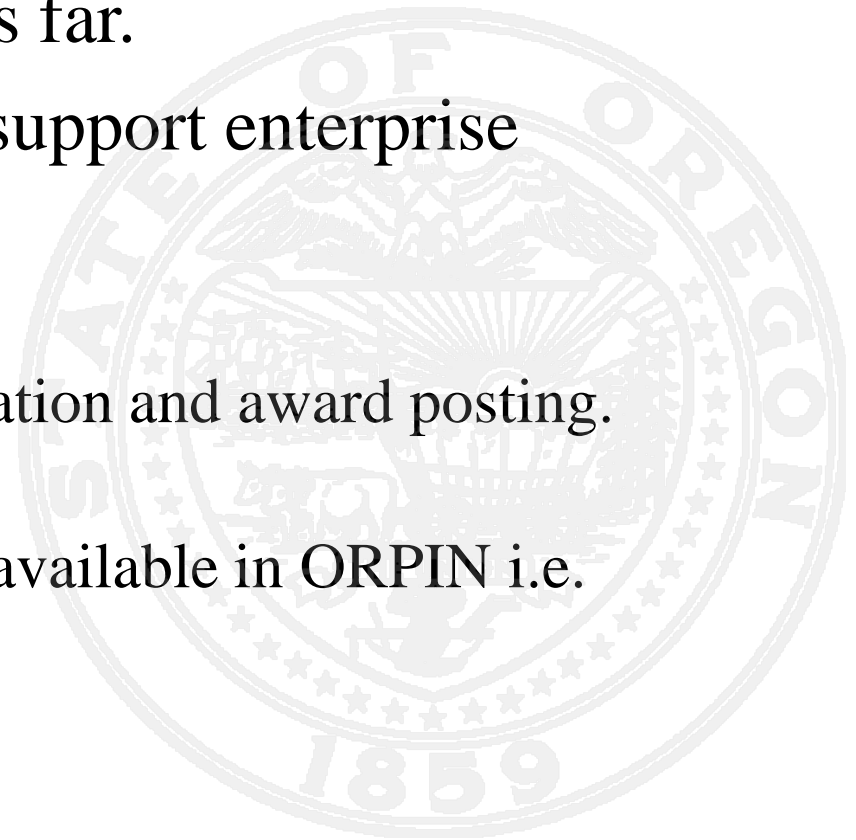
OregonBuys and SB1565

- SB1565 recommends expanding the OregonBuys solution to make it the required enterprise eProcurement solution.
- If passed, the OregonBuys solution would replace the ORPIN system and introduce additional functionality to meet end-to-end eProcurement needs.
- The vision of the current OregonBuys project supports a future enterprise adoption of the eProcurement solution.



OregonBuys and SB1565 — Work Efforts

- Build upon the project's foundational work thus far.
- Current project would continue, yet expand to support enterprise implementation.
- Order of implementation events would change:
 1. Replace ORPIN by using OregonBuys for solicitation and award posting.
 2. Stand up price agreement catalogs.
 3. Onboard agencies for functionality not currently available in ORPIN i.e. requisitions, Purchase Order issuance, etc.



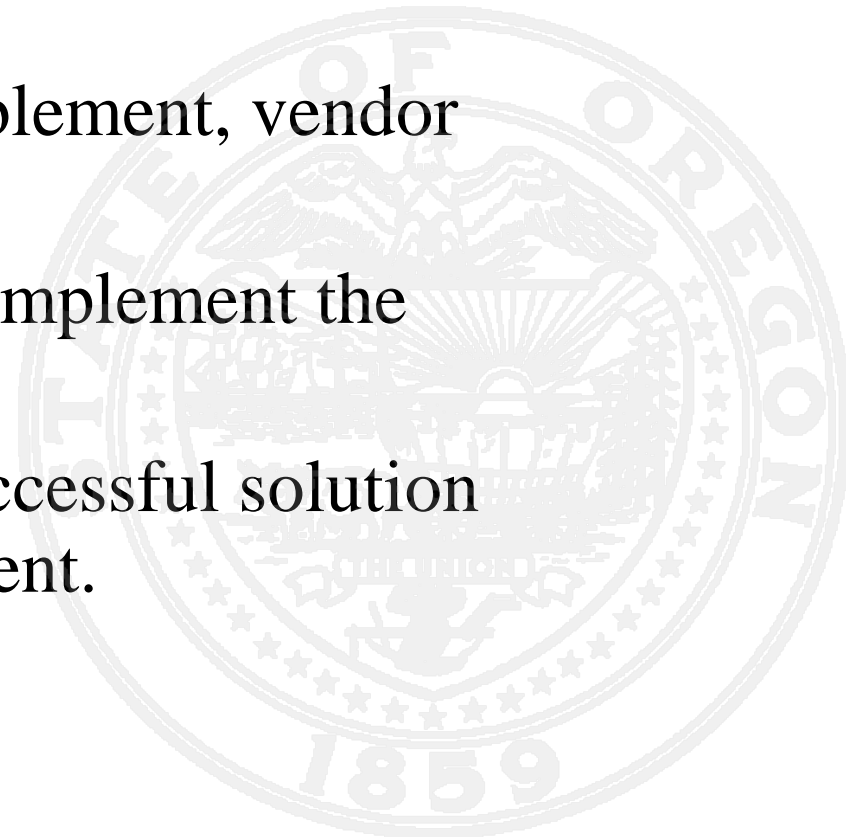
Funding for Enterprise OregonBuys

- Public/private partnership opportunity.
- No upfront cost.
- Transaction fee for each Price Agreement purchase.
- Revenue is shared between vendor and the State.



Benefits of Public/Private Partnership

- Valuable Services
 - ✓ Vendor provides user training, catalog enablement, vendor support for the life of the agreement.
- Statewide license enables all public entities to implement the end-to-end procurement solution.
- Periscope is highly incented to implement a successful solution so that they can make a return on their investment.



Questions?

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