



CITY OF REDMOND
Redmond City Council

411 SW 9th Street
Redmond, OR 97756

www.ci.redmond.or.us

February 8, 2018

House Interim Committee on Business and Labor
Representative Paul Holvey, Chair
Oregon State Capitol
900 Court St NE Rm. 453
Salem, OR 97301

Dear Representative Holvey:

The City of Redmond, Oregon supports House Bill 4127 (HB 4127).

As you are aware, this bill provides cities important alternative tools to the Qualification Based Selection process.

The bill allows cities the flexibility to select up to five consultants for a project, based on qualifications, and then narrow that list, in part, using criteria such as pricing.

This is a common-sense bill, that is both efficient and effective. Government is often criticized for not acting like a business – allowing a City to make a contracting decision based not only on skills, but on price, is a 100% practical business approach.

The competition incentivizes qualified contractors to sharpen their pencils, which in the end, saves taxpayers money that can be invested in other projects.

Our experience in Redmond is that often when we request qualifications, we find a significant difference in abilities between two or more consultants and their capability to perform the scope of work. Requiring qualifications alone gives contractors a blank check and when the price comes in above budget, it's the scope of work that gets whittled away.

We urge you to pass HB 4127.

Sincerely,

George Endicott
Mayor
Redmond, Oregon