



February 8, 2018

**The Honorable Chair Paul Holvey and members of the House Business and Labor Committee:**

I am writing to urge your **strong** opposition to HB 4127.

Our firm has 10 Oregon employees and has been in business in the Western States since 1992. We strongly oppose price bidding of engineering services and urge you to oppose HB 4127.

We have been designing and delivering publicly funded transportation projects for more than 25 years. The majority of senior staff have all been public employees at one point in our careers. We fully understand the Qualifications Based Selection process and have worked in this environment for decades. Quincy Engineering started out as a woman-owned businesses and have grown to a company of over 70 employees in the west states. QBS has been at the root of our business growth. We win work based on our expertise and good client service. We shy away from agencies that try to “low-bid” engineering services. We have found that their focus is not on efficiency, quality, service, and getting to the “right project”. We’d rather work with clients who hire us to be part of their team, looking to find the best solution for their infrastructure project that will last for the next 20 to 50 and even 100 years.

HB 4127 allows bidding of design services which is a major step backwards for Oregon taxpayers and our limited and inadequate funding for public works projects and it goes against the long standing Qualification Based Selection (QBS) procurement methodology. QBS is supported by the American Public Works Association, the American Bar Association and many other organizations in the built environment.

HB 4127 threatens an efficient delivery of the 2017 transportation package. Oregon cannot afford another government debacle when spending taxpayer funds.

HB 4127 is a clever bill draft that allows QBS or bidding. We anticipate that the bidding option will make QBS obsolete by many agencies.

HB 4127 is a solution to a yet unidentified problem. Defeat this bill and let’s discuss the issue in detail.

HB 4127 threatens billions of dollars in public infrastructure investment. This is a “stepping over dollars to pick up pennies” mentality.

HB 4127 allows all government entities in the state to use either traditional QBS or a bidding process that pits up to five firms against each other to guess at the project scope and appropriate fees to design the project. Getting five bids is a major waste of time, money and has the potential for delay, confusion and extra costs for all involved. And, by allowing two different procurement options, it is fair to assume that the vast majority of projects will be bid and possibly low bid.

developing YOUR vision | delivering YOUR project



The American Council of Engineering Companies is committed to working with our local government clients and their advocates during the interim prior to the 2019 legislative session to do a deep dive on the QBS process. We could discuss real projects and how the QBS process helped or potentially hurt the design, construction and life-cycle of the project. We believe the issue is too nuanced to find a common resolution during the short and frenetic 2018 session.

ACEC Oregon asks the House Business Committee and the legislative leadership to appoint a task force on the issue where all sides can discuss the issue in a setting that will lead to a much better understanding of what the current law allows and then possible legislation or other solutions for the 2019 legislative session.

Sincerely,

A handwritten signature in blue ink that reads "Karen Tatman". The signature is written in a cursive, flowing style.

Karen A. Tatman  
Principal Engineer and Project Manager  
Quincy Engineering, Inc.