

Oregon E-rate Matching Fund Opportunity

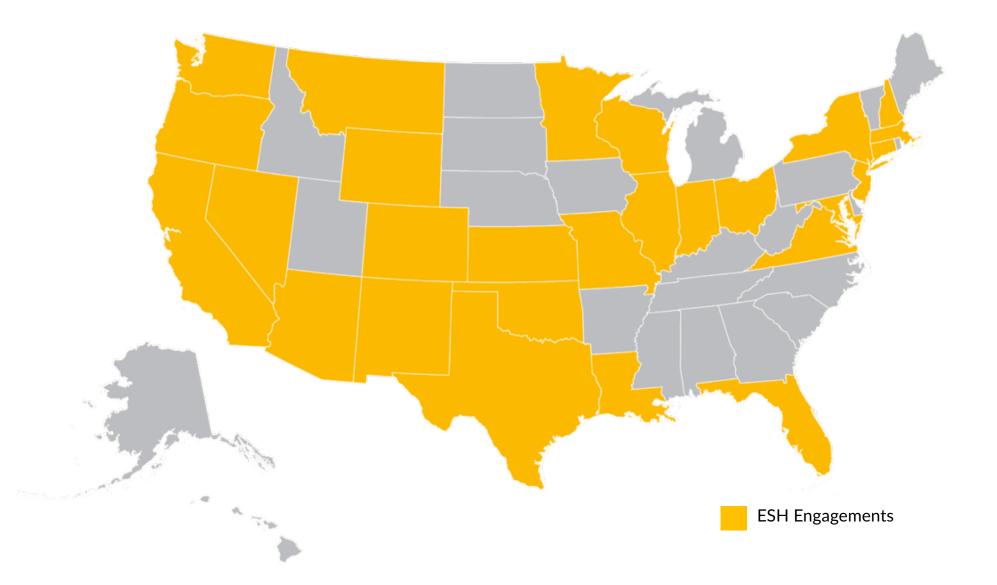
February 7, 2018

Our Mission

Upgrade the Internet access in every public school classroom in America so that every student has the opportunity to take advantage of the promise of digital learning.



We are working with 28 states across the nation





ESH Programs Support School Districts with Upgrades

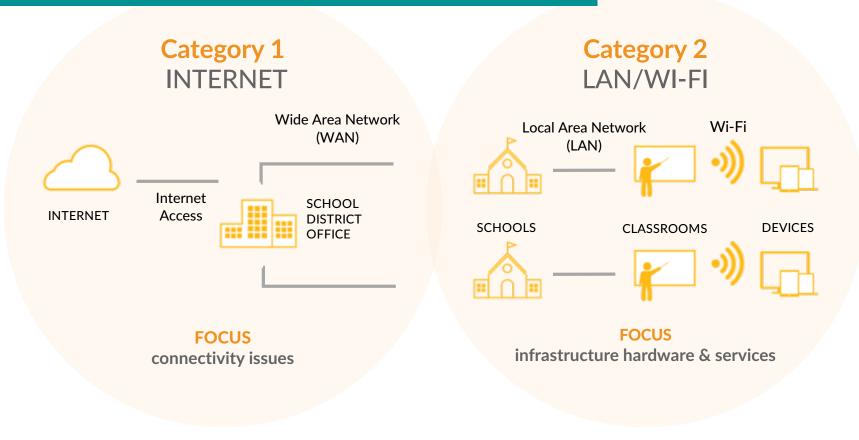
<i>iber</i> Program	Bandwidth Program	📀 Wi-Fi Program
Program Objective	Program Objective	Program Objective
Ensure your district has scalable infrastructure (e.g. fiber or fiber equivalent) for all IA and WAN circuits	Ensure your district is meeting the FCC-adopted 2014 goal of 100 kbps/student for IA bandwidth	Ensure your district has used all available Category 2 funding and has sufficient Wi-Fi
Key Highlights	Key Highlights	Key Highlights
 Bandwidth & architecture recommendations RFP/ 470 strategy & support Service provider outreach/ 470 circulation Bid evaluation support 	 Price transparency tools Providers in your area Vendor negotiation techniques 470/ RFP templates and recommendations 	 Understand remaining C2 funding Best practices and infrastructure recommendations to use funding most effectively



Overview of E-rate

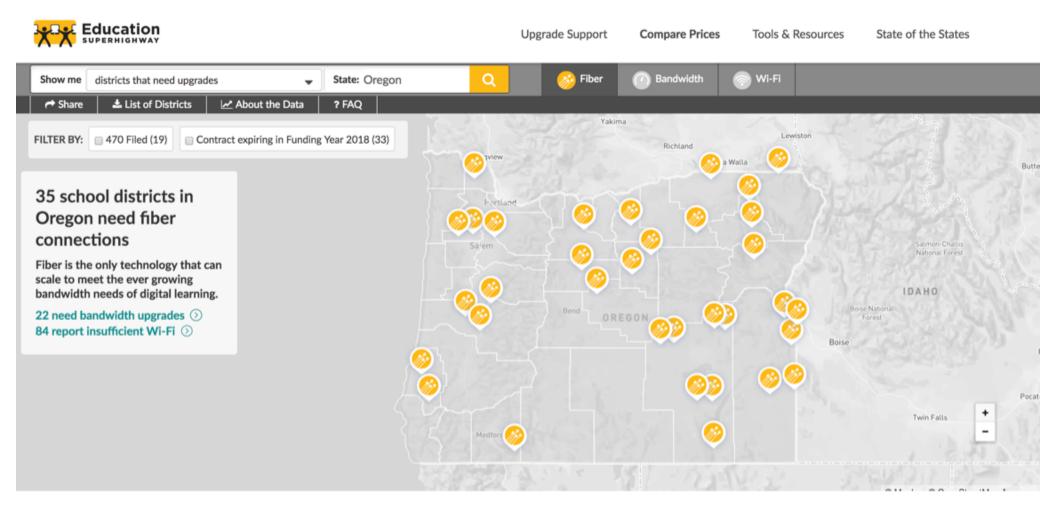
- The E-rate program is operated by the Universal Service Administrative Company (USAC) under the FCC
- \$3.9 billion is available annually for schools

E-rate funds K-12 broadband connectivity & infrastructure:



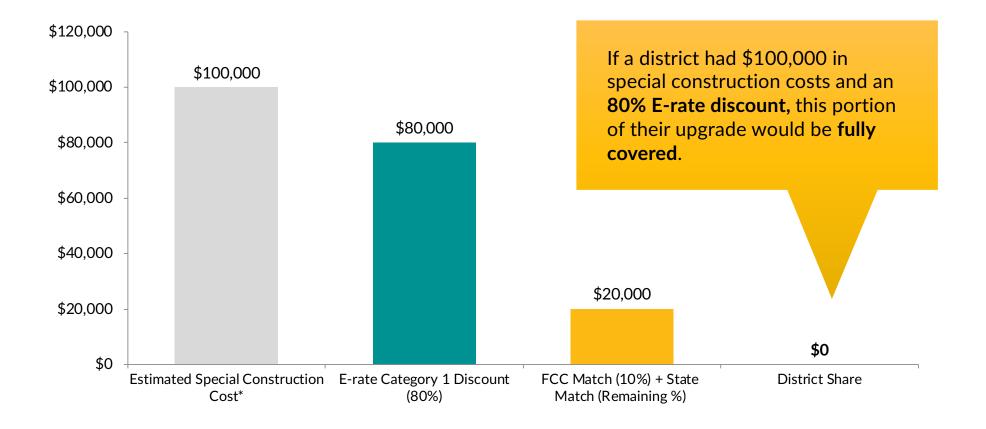


At least 35 districts have one or more schools not on fiber



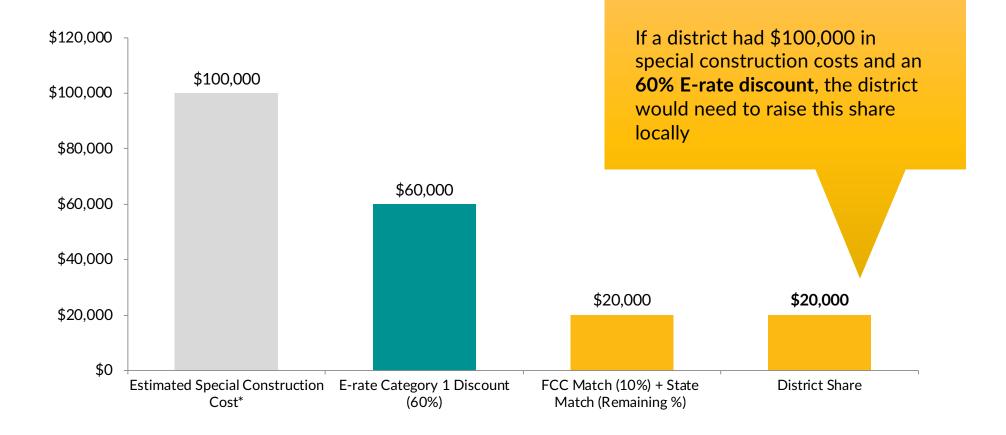


How Does State Match Work? Example: 80% discount rate school





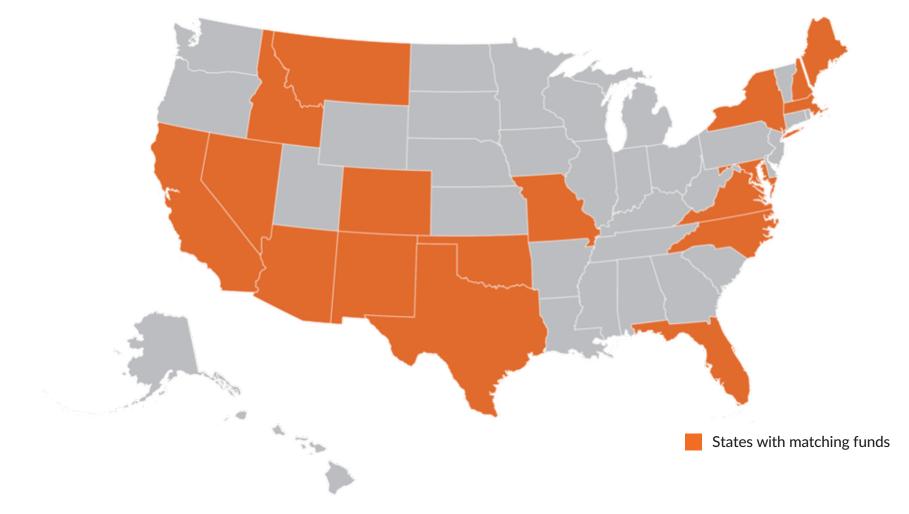
How Does State Match Work? Example: 60% discount rate school





States with state match for special construction

18 states have nearly \$200 million in fiber matching funds

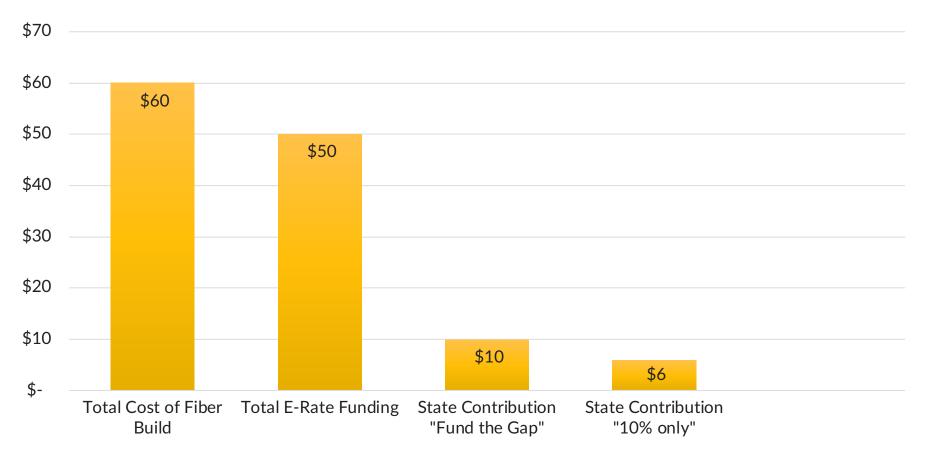




State match opportunity in Oregon

Aggregate Cost for Fiber Builds (Millions)

\$6-10M in <u>total</u> state funds leverages \$50M E-rate funds and catalyzes \$60M in broadband upgrades

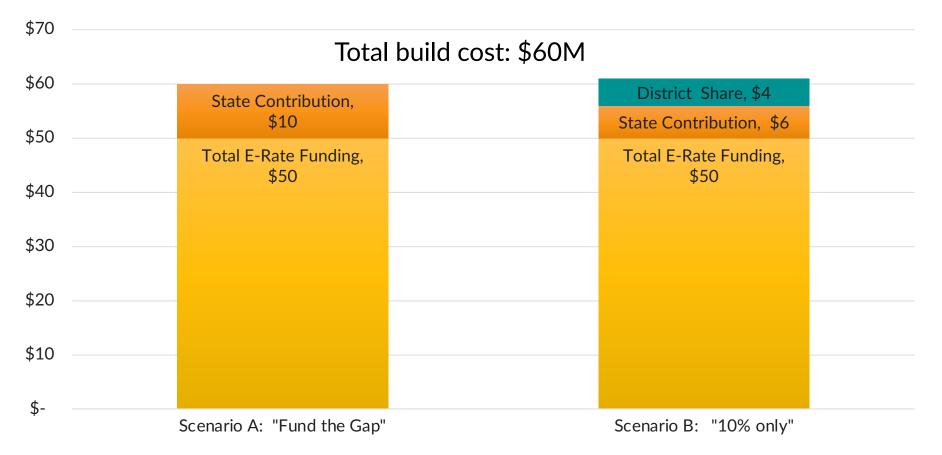




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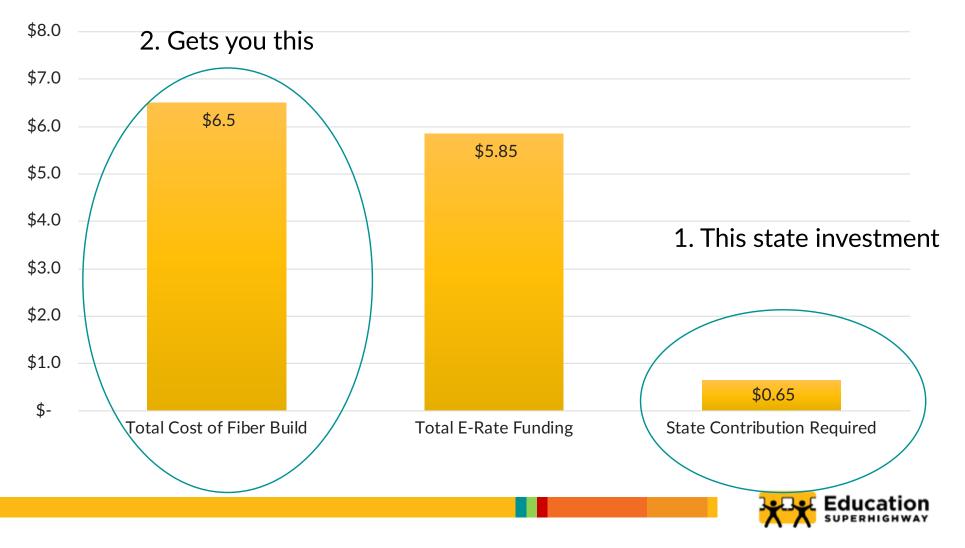




State match opportunity <u>this year</u> for Elgin, Imbler, and Huntington School Districts

Aggregate Cost for Fiber Builds (Millions)

\$650k <u>this year</u> leverages \$5.85M E-rate funds and catalyzes \$6.5M in broadband upgrades



State match opportunity <u>this year</u> for Elgin, Imbler, and Huntington School Districts

Aggregate Cost for Fiber Builds (Millions)







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