February 5, 2018

MMC

Metropolitan Mayors' Consortium

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Mayor John Cook City of Tigard

Mayor Casey Ryan City of Troutdale

Mayor Lou Ogden City of Tualatin

Mayor Russ Axelrod City of West Linn

Mayor Tim Knapp City of Wilsonville

Mayor Patricia Smith City of Wood Village Representative Paul Holvey
House Committee on Business and Labor

Dear Chair Holvey and Members of the Committee:

This letter is to express our support for HB 4127, which would provide an alternative process for the procurement of engineering, architecture, photogrammetric mapping, land surveying and transportation planning services. We care deeply about using qualified consultants to design public projects that stand the test of time, and we believe in procuring those services in a way that is transparent and allows us to be fully accountable to our constituents. The statute as it is currently constructed guarantees neither.

We oversee public contracting agencies that are required to select consultants with no information beyond each consultant's qualifications and then enter into negotiations with the most qualified consultant in the group. Only after negotiations are underway are we permitted to access critical information such as a consultant's hourly rates, the number of hours proposed for the service, expenses and overhead. The reality is that public contracting agencies are negotiating contracts without the ability to truly compare one consultant's proposal to another's. That is not a transparent way to make spending decisions with scarce public resources, and it makes it difficult for our City Councils—many acting as the local contracting review board—to be fully accountable for the contracts we authorize.

HB 4127 provides a more transparent option when purchasing consulting services and allows us, as local elected officials, to be more accountable for the contracts we authorize while continuing to ensure that only qualified consultants are designing public projects. In practical terms, this optional process is much closer to how people make purchasing decisions in their private lives. One doesn't approach purchasing a new car by going to a car lot, picking the best car, and then negotiating the price. Instead, people figure out which makes and models fit their unique combination needs and budget before choosing a car to purchase.

HB 4127 provides a more flexible, efficient and transparent process for procuring professional services and makes it easier to negotiate contracts that represent the best overall value for our communities. For these reasons, we strongly urge the committee to support this measure.

Sincerely,

Metropolitan Mayors' Consortium