

Referral Agent Does More Than Placements

Recently, my wife's care requirements increased at a local Salem memory care facility. The cost of this increased care went absolutely through the roof (ie, \$8600/month). So, at the advice of a close family friend, we called John Kaiser.

After a face-to-face family meeting to gather the background facts, John went about researching alternate memory care facility costs to create a multi-facility cost comparison spreadsheet. Upon completion, he went to my wife's facility, reviewed her current service plan, made pertinent service plan suggestions and presented his cost comparison findings to the facility administrator.

John's direct and immediate involvement lead to facility care costs being reduced to \$6370/month--a savings of almost \$14,000 over the coming six months. He did this without any hesitation or compensation. I and my family will be forever grateful.

Bruce Roberts, Resident
Turner Retirement Village
Turner, Oregon

John Kaiser is the mid-valley's longest practicing referral agent with over 15 years of industry experience—5 years in facility administration (ALF/RCF/MCF) and 10+ years as a transitions specialist/referral agent. John's company, Assisted Living Solutions began operations in 2006. Since that time the company has become the acknowledged local leader in providing long term care advice, consultation and referral services to aging adults and their families.

assisted living solutions

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