

# Oregon Recreational Marijuana Program



Cannabis Tracking System

October 1, 2016 through March 27, 2017

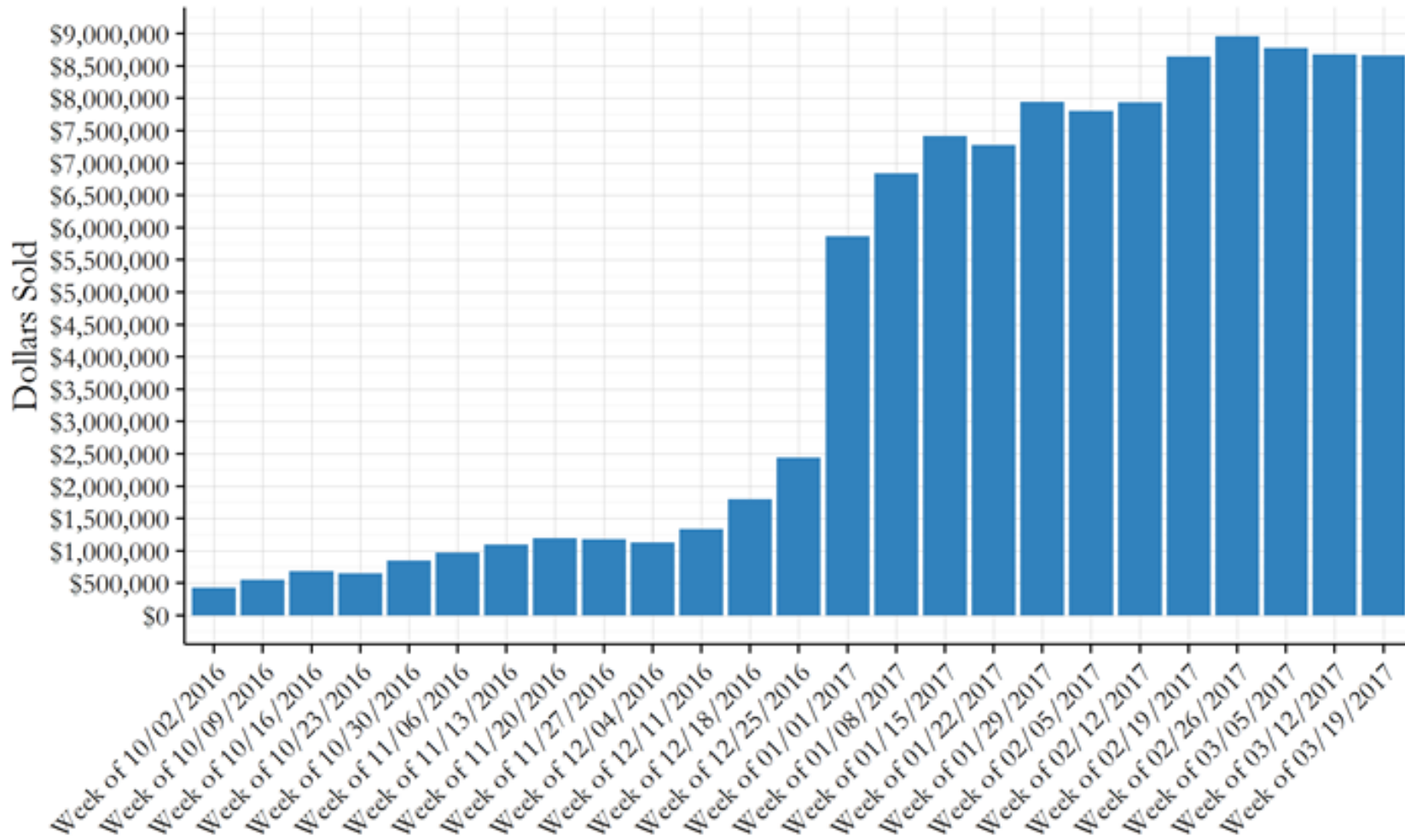
# Cannabis Tracking System (CTS)



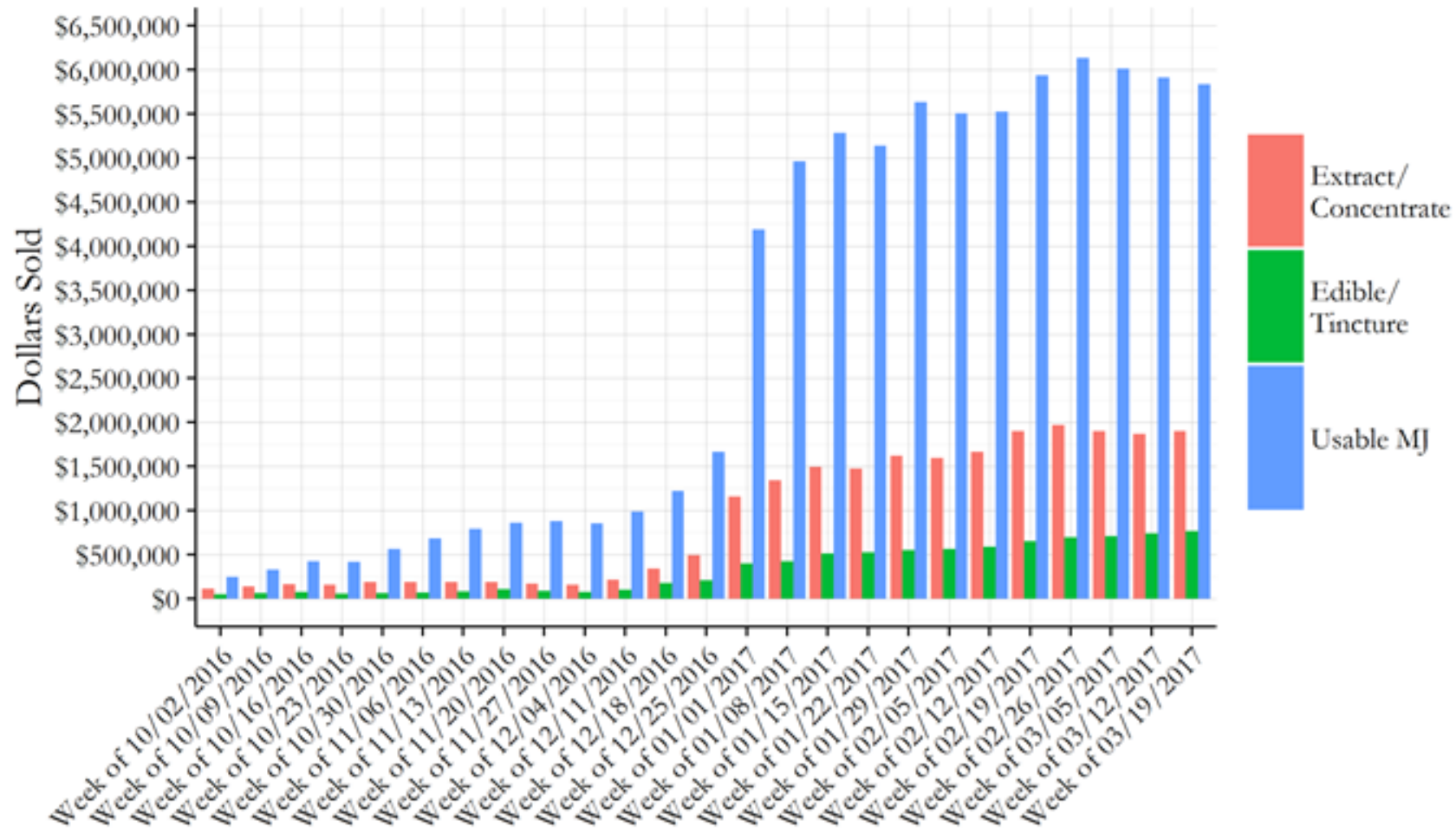
- Statutory Requirement: directed OLCC to develop an **inventory tracking system** to ensure that taxes are collected and inventory does not migrate from or into the illegal market
  - **Supplements limited staffing** resources by reporting on discrepancies and providing notice of potential tracking issues
  - Designed to allow for more **effective audits** and **satisfy federal guidelines**
  - Every plant is **tracked via code** from seedling to final sale to consumer
  - Allows for **product recalls** when consumer safety issues are present
- Same system used in Colorado: **Metrc CTS**



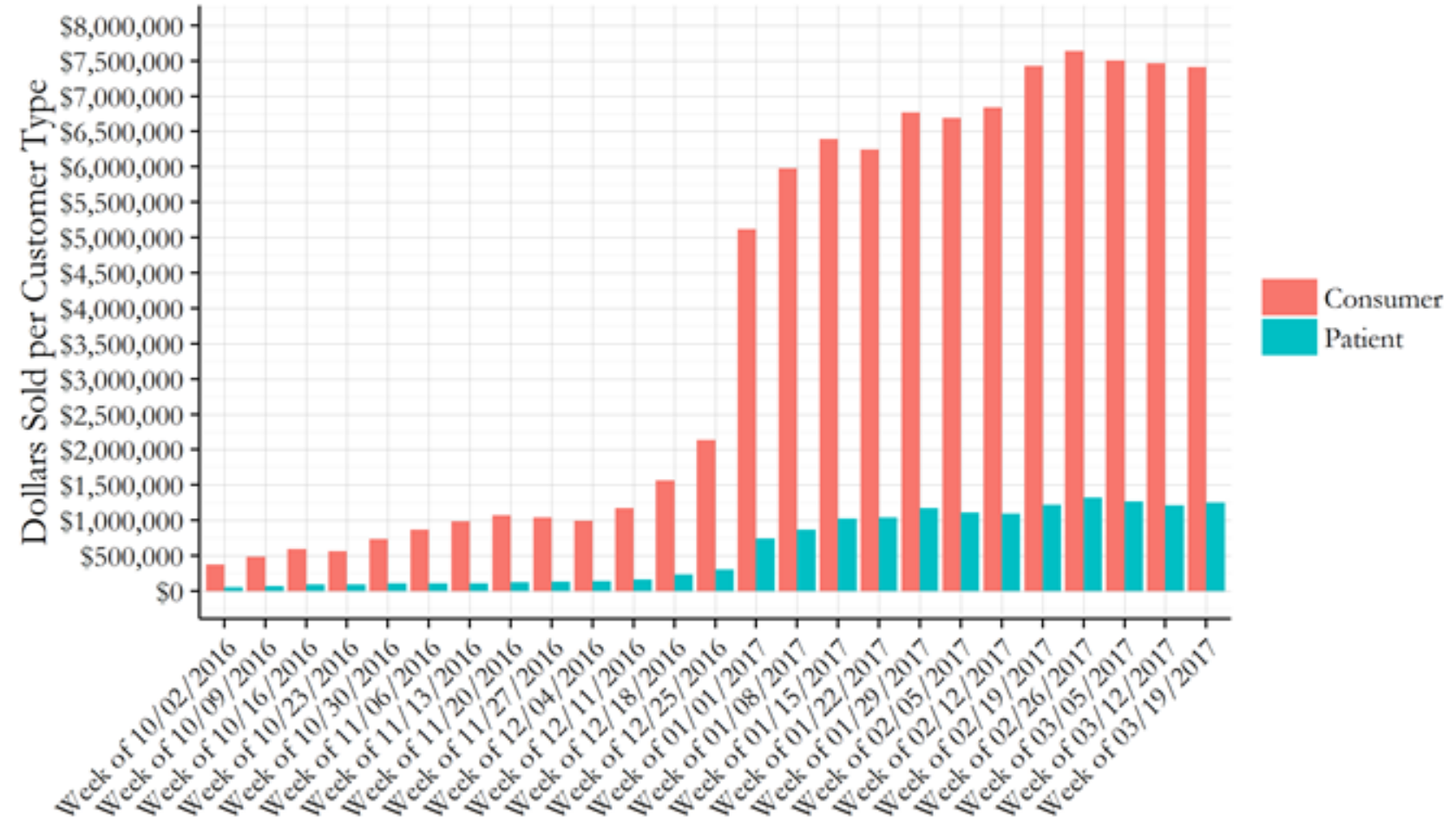
### Total Sales by Week



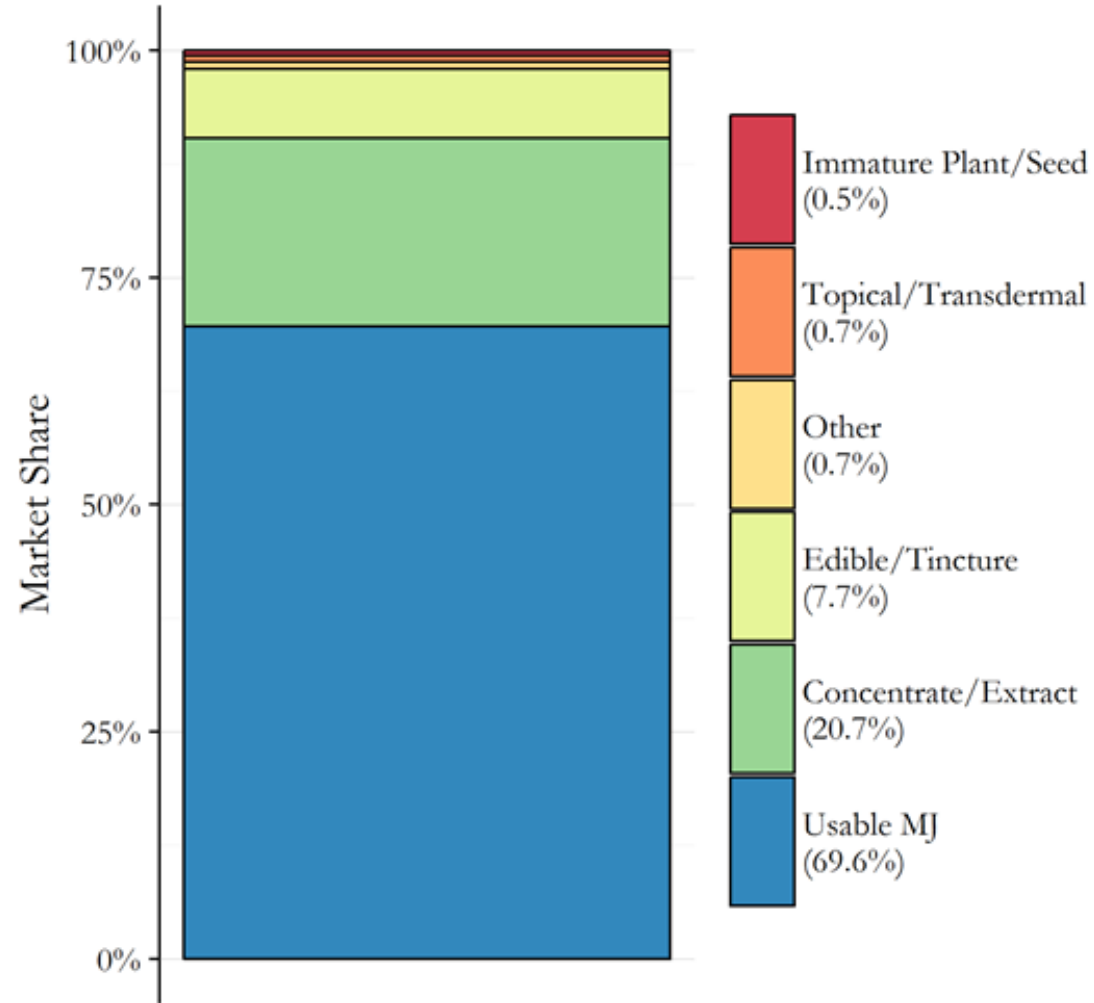
### Total Sales by Week, by Product Type



### Total Sales by Week, by Customer Type



### Market Share by Product Type



Cannabis Tracking System	
Licensees in System	1,011
Number of Harvests	16,465
Wet Weight Harvested (Lbs)	1,577,000
Sales	\$ 109,995,000

Recreational and Medical Sales	
Total Sales	\$ 109,995,000
Recreational Sales	\$ 94,807,000
Medical Sales	\$ 15,188,000
Medical Sales (percentage of total sales)	14%

## Packaging and Labeling

Application Status	Packages	Labels
New	1	6
Resubmission Required	44	99
Under Review	0	4
Approved	1007	547

## Testing

Test Status	Number of Samples
Waiting Testing	2,425
Test Passed (includes retest)	13,093
Test Failed (includes retest)	791



