

February 2, 2017

Mr. Robert Glaser
President, North Carolina Auto Dealers Association
1029 Wade Avenue
Raleigh, North Carolina 27605

Dear Mr. Glaser:

On behalf of the Association of Global Automakers (Global Automakers) and its members, we want to thank the Automotive Trade Association Executives (ATAE) Board of Directors for working with us to address the issue of dealer reimbursement for used motor vehicles with open recalls subject to stop-sale orders.

Global Automakers and its members view the complex issues surrounding safety and emissions recalls as federal matters; best addressed at the national level and not through a patchwork of state legislation. We recognize, however, the position dealers may face with used motor vehicles with open recalls in their inventory that cannot be sold until repaired, due to stop-sale orders, and for which parts or remedy are not yet available.

In 2015, Global Automakers and the ATAEE came to the “Rules of Engagement” agreement, a process to address and resolve automotive related public policy concerns. The Rules of Engagement are intended to support improved channels of communication between automotive manufacturers, distributors and dealers, and, where possible, work collaboratively before engaging in legislative action.

Consequently, Global Automakers and its members have worked with the ATAEE to develop the enclosed framework language for state legislation. Global Automakers commits it will not oppose state legislation introduced that faithfully follows and is substantially consistent with this framework language. Global Automakers reserves the right to comment on any aspect of any such legislation that we believe is not consistent with the framework language and oppose it, if necessary. Our commitment assumes the ATAEE has already obtained agreement from individual ATAEEs and that its members will use their best efforts to advocate in favor of the framework language with any other state ATAEEs seeking to introduce such legislation.

Sincerely,



Damon Shelby Porter
Director, State Government Affairs
Global Automakers

Copy:

Members of the ATAE Executive Committee

Mr. Craig Bickmore
Executive Director, New Car Dealers of Utah

Ms. Bobbi Sparrow
President, Arizona Automobile Dealers Association

Mr. Bruce Anderson
President, Iowa Automobile Dealers Association

ATAE Policy Committee

Mr. Scott Lambert
President, Greater Metropolitan Automobile Dealers Association of Minnesota

ATAE President

Ms. Jennifer Colman

Enclosure:

“Framework of Suggested Legislation for Used Motor Vehicles Subject to a Stop-Sale Order”