

Dear Chairman Beyer and Members of the Oregon Senate Business and Transportation Committee:

On behalf of CNH Industrial America LLC (CNHI), manufacturers of the Case IH and New Holland brands of farm equipment and the Case brand of construction equipment, we respectfully write in opposition to SB 982 as it is currently written, and which will be heard in committee on March 29th.

SB 982 is the product of a previously negotiated agreement between dealers and manufacturers that was unilaterally changed by the Western Equipment Dealer Association without demonstrable input from manufacturers.

We have outlined in our letter, sections of SB 982 that will adversely impact consumers and create unnecessary ambiguity in the dealer / manufacturer business relationship. We ask that the committee solicit language for the bill from manufacturers affected by the bill.

Thank you for your consideration and service to the citizens of the State of [Oregon](#).

Sincerely –

George Whitaker
State Government Affairs
CNH Industrial America LLC
621 State St.
Racine, WI 53404