

02/08/2016

To whom it may concern-

My name is Michael Pace. I am the owner of a small coffee roaster and café in McMinnville. We currently gross about \$500,000 in sales. My business partner and I both work over 40 hours per week without paying ourselves. Our labor costs still run at 27%. Our profit margin is next to 0%. We employ mostly college students who are not looking to make a living wage but to have disposable income. They are the highest paid baristas in the town at \$10.00/hour. Our manager, who is a single mom, set her own pay rate for what she needs to live on and makes \$13.00/hour. Everyone enjoys being here and feels like they are getting paid what they deserve for the amount of work required of them (I surveyed all of our employees before writing this letter).

A minimum wage of \$13.25/hour would increase our labor costs by \$4,417/month or \$53,004/year. We would have to close our doors. There is no possible way for us to pay this wage and keep our doors open, short of charging \$7.00 for a 16 oz latte. At that point we would lose all of our customers.

I am asking as a small business owner with no personal income, please do not support or mandate a minimum wage increase that is so drastic. I can't think of a any mom and pop shop or restaurant that would be able to stay open. This would be a detriment to the economy.

Sincerely,

Mike Pace
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