



# **DIVERSION OF MEDICAL MARIJUANA IN OREGON**

A PRIVATEER HOLDINGS WHITEPAPER

APRIL 15, 2015



# CONTENTS

<b>EXECUTIVE SUMMARY</b> .....	4
<b>INTRODUCTION</b> .....	4
<b>SIZE OF OREGON MEDICAL MARKET</b> .....	5
CULTIVATION OF MARIJUANA BY REGION	5
METHODOLOGY	5
EXPECTED PRODUCTION: INDOOR VS. OUTDOOR CULTIVATION	6
CALCULATIONS	6
RESULTS	7
<b>CONSUMPTION OF MARIJUANA</b> .....	9
GENERAL CONSUMPTION	9
COLORADO	9
CANADA	9
COMPARISON OF MEDICAL MARIJUANA PROGRAMS	9
IMPLICATIONS	11
<b>EMERGENCE OF A RECREATIONAL MARKET</b> .....	12
<b>CONSEQUENCES OF UNREGULATED MEDICAL MARIJUANA PRODUCTION</b> .....	15
<b>CONCLUSION</b> .....	16
<b>REFERENCES</b> .....	17
<b>APPENDIX</b> .....	19

# EXECUTIVE SUMMARY

Using data from law enforcement reports, economic statistics and peer-reviewed journals, Privateer Holdings estimated the total amount of marijuana produced each year under the Oregon Medical Marijuana Program (OMMP). The findings strongly suggest that more than 323,000 pounds of marijuana produced each year under the state program is likely diverted to the illegal market.

The analysis shows:

- **Oregon produces an excess of more than 323,000 pounds of medical marijuana each year.** By a conservative estimate, Oregon growers produce a total of approximately 408,000 pounds of medical marijuana each year. Using the consumption average of 1.5 grams per day, Oregon's medical marijuana patients should only require approximately 85,000 pounds per year.
- **It would be virtually impossible for Oregon medical marijuana patients to consume this oversupply.** A 2009 Rand study found the heaviest marijuana users consume approximately 1.2 grams per day. The Canadian government estimated daily consumption at 1.5 grams daily. Oregon's medical marijuana patients would have to consume 7.2 grams per day to use up all of the available supply produced for them.
- **Oregon produces enough medical marijuana to serve all of the medical marijuana patients in Arizona, Colorado, Oregon and Washington.** Using the consumption average of 1.5 grams per day, Oregon's annual production of approximately 408,000 pounds would meet the demand of medical marijuana patients in OR, CO, WA and AZ combined.<sup>1</sup>
- **A \$904 million illicit market that is not regulated or taxed.** At a \$175 per ounce street value, as estimated by the Oregon State Legislative Revenue Office, the retail value of surplus medical marijuana produced in Oregon is \$904 million.
- **A robust illegal distribution network exists.** Oregon's informal marijuana economy already provides easy access to diverted medical cannabis. Continued diversion at this rate will lead to lost tax revenues that would otherwise be generated through a regulated recreational marketplace.
- **Comparable regulation of both recreational and medical markets will be essential.** Restructuring the medical marijuana production in Oregon with regulations ensuring that growers can meet *but not greatly exceed the needs* of marijuana patients will help foster the growth of a legitimate recreational market. Failing to regulate medical productions will ensure continued flow into the black market.

## INTRODUCTION

The lack of oversight under current regulations creates an opportunity for registered growers to divert a significant amount of medical marijuana to the illicit market. At the end of 2014, there were 35,768 registered grow sites in Oregon. Presently, producers of medical marijuana are not required to report the amount of marijuana grown. If Oregon regulators do not implement stronger controls before the launch of the recreational market, the incentive increases for growers to divert medical marijuana to the recreational or illicit markets. This off-market diversion will result in lost tax revenue from the recreational marijuana program and more money for criminals and cartels operating illegally. It will also likely generate negative publicity for the Oregon state government.

---

<sup>1</sup> (Marijuana Policy Project. 2015)

# SIZE OF OREGON MEDICAL MARKET

## CULTIVATION OF MARIJUANA BY REGION

There are thirty-six counties in Oregon. According to the Oregon High Intensity Drug Trafficking Area (HIDTA) annual drug threat assessment, the majority of marijuana grown in the southwest part of the state is cultivated outdoors.<sup>2</sup> Law enforcement statistics from 2013 on marijuana eradication show nearly 95% of all seizures from outdoor grow sites occurred in Douglas, Lane, Jackson and Josephine Counties.<sup>3</sup>

These counties hold special significance for the production of medical marijuana in Oregon for several reasons. First, the climate and geography of southern Oregon are all ideally suited to the outdoor cultivation of marijuana. Second, all of these counties are located on state borders or along the Interstate-5 corridor (a major drug trafficking route).<sup>4</sup> Third, these sparsely populated counties have limited resources available to law enforcement with which to regulate a large number of small scale grows.

## METHODOLOGY

In order to calculate the amount of marijuana produced under the OMMP, several factors were required. First, the number of plants used to supply medical marijuana was fixed using the official limit of six plants per patient. Second, the differences from indoor versus outdoor yields meant that the proportion of indoor to outdoor operations had to be determined. Third, a range of outdoor production yields were compared in order to accurately capture the total production.

The Oregon Health Authority snapshot of registered medical marijuana grow sites and Oregon HIDTA production figures were used to generate an estimate of the proportions of marijuana cultivated from outdoor and indoor grows each year.<sup>5</sup> The Oregon HIDTA assessment notes that almost all of the operations in the southern counties are outdoor grows. There may be a number of indoor grows also operating in the southern counties. However, it is safe to assume that this figure is offset by outdoor grows in the 32 other counties. Furthermore, outdoor cultivation is less costly and involves simpler production methods; consequently, the true proportion of grow sites located outdoors in Oregon may actually exceed 50%.

Of the 35,768 registered grow sites in Oregon, 11,277 are located within the 4 southern counties highlighted in Table 6 (see appendix). Therefore, an initial assumption was made that all 11,277 of these grow sites are outdoor sites. This proportion was used to estimate that 32% of grow sites in Oregon are conducted outdoors and the remaining 68% grow sites operate indoors. To ensure a conservative estimate, the same method was applied three more times using only Lane (the county with the most registered grow sites), the top three other counties by number of grow sites (Douglas, Jackson and Josephine), and the top three counties overall (Jackson, Josephine and Lane). The proportions of outdoor cultivation under these scenarios are 12%, 20% and 28% respectively.

---

<sup>2</sup> (Oregon HIDTA, 2014)

<sup>3</sup> (Oregon HIDTA, 2014)

<sup>4</sup> (Oregon HIDTA, 2014)

<sup>5</sup> (Oregon Health Authority, 2015)

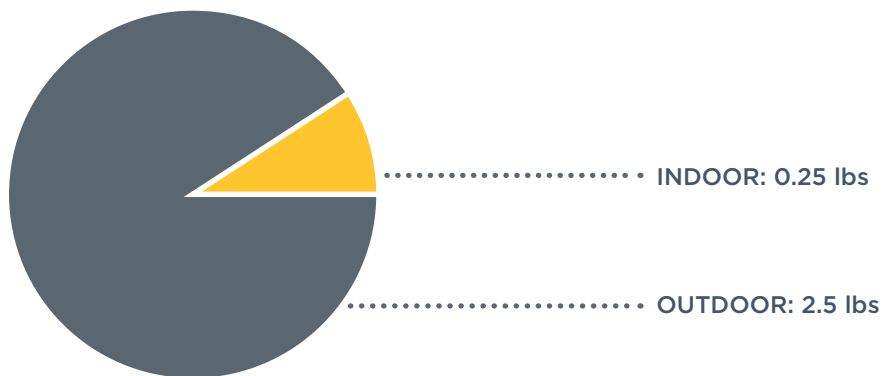
## EXPECTED PRODUCTION: INDOOR VS. OUTDOOR CULTIVATION

Individual plant yields depend on many factors, such as plant density, nutrient availability, light availability and genetic predisposition. As noted by the Oregon HIDTA assessment, outdoor cultivation generally results in large, high-yielding plants. The U.S. Drug Enforcement Administration (DEA) has established a presumption that every marijuana plant yields one pound of useable marijuana.<sup>6</sup> However, the exceptional climate in southern Oregon significantly improves outdoor yield. A recent HIDTA paper anecdotally reported yields in southern Oregon ranging from 6 to 20 lbs per plant with an average yield of 10 lbs of usable, dried, marijuana per plant.<sup>7</sup> We believe that 10 lbs per plant represents the higher limit of average yield for the typical outdoor grow. RAND suggests that outdoor grows generally yield approximately 2.5 lbs of useable, dried product per plant. Though we believe that 2.5 lbs per plant is conservative for Oregon, we are comfortable using this yield as the baseline for our report.<sup>8</sup> Due to the seasonal growth cycle of cannabis, outdoor production sites in southern Oregon can expect a single harvest per year. Conversely, indoor cultivation of marijuana requires smaller plants with lower yields but can be advantageous due to the increased number of annual harvests and the degree to which the growing environment can be controlled. A recent study by the University of Washington on indoor cannabis production found that the typical yield from a single plant grown indoors is about one ounce, and the indoor grow site can expect four harvests per year. Claims of indoor yields above 16 ounces per plant and outdoor yields above three pounds per plant are not uncommon.<sup>9,10</sup> To calculate the medical market supply we chose to use the more conservative figure of one ounce to estimate per plant production for indoor cultivation.

## CALCULATIONS

The legal limit of six marijuana plants per patient and a total patient population of 70,229 equates to a total of 421,374 legally allowed plants. Note that the per plant yields of outdoor plants are at least 10 times greater than indoor plants (Figure 1). Table 5 shows that changing the yields of indoor plants does not have a significant impact on the total production. Therefore, the most relevant variables that impact total production are the yield of outdoor plants and proportion of all plants which are cultivated outdoors.

**FIGURE 1:  
COMPARISON OF ANNUAL, SINGLE PLANT YIELDS BY CULTIVATION METHOD**



6 (Oregon HIDTA, 2014)

7 (Oregon HIDTA, 2014)

8 (Caulkins, RAND, 2010)

9 (Vanhove, Van Damme, & Meert, 2011)

10 (Crombie, 2015)

The following equation is used to determine the annual production of medical marijuana in Oregon:

$$\begin{aligned}
 & (421,374 \text{ PLANTS}) \times (\text{PROPORTION OF OUTDOOR GROWS}) \times (\text{OUTDOOR YIELD PER PLANT}) \\
 + & (1 - \text{PROPORTION OF OUTDOOR GROWS}) \times (0.0625 \text{ lbs PER INDOOR PLANT}) \times (4 \text{ INDOOR HARVESTS PER YEAR}) \\
 = & \text{TOTAL ANNUAL PRODUCTION}
 \end{aligned}$$

TABLE 1: ESTIMATED ANNUAL PRODUCTION OF MEDICAL MARIJUANA

% OUTDOOR CULTIVATION	OUTDOOR YIELDS (LBS./PLANT)			
	1	2.5	5	10
12%	143,267	219,114	345,527	598,351
20%	168,550	294,962	505,649	927,023
25%	184,351	342,366	605,725	1,132,443
28%	192,427	366,593	656,871	1,237,427
30%	200,153	389,771	705,801	1,337,862
32%	206,473	408,733	745,832	1,420,030
35%	215,954	437,176	805,878	1,543,282
40%	231,756	484,580	905,954	1,748,702
45%	247,557	531,985	1,006,030	1,954,122
50%	263,359	579,389	1,106,107	2,159,542

As shown in Table 1, from an average outdoor yield of 2.5 pounds per plant the expected total annual production of medical marijuana in Oregon is 408,733 pounds. This calculation supposes that all cultivators are growing the maximum allowable plants under OMMP regulations and that none of the growers are cultivating additional, illegal plants.

The absence of a tracking system to monitor legal production prevents the collection of vital information regarding individual grow sites. If, for instance, the proportion of grow sites operating outdoors actually exceeds 50%, the actual production may exceed 579,000 pounds per year. Note that this model pertains only to legally registered grow sites. Illicit production of marijuana by unregistered, illicit market producers is not included in this assessment.

## RESULTS

Registered grow sites in Oregon appear to be producing a considerable amount of marijuana beyond what is necessary to serve the population of medical patients across the state. The perishable nature of cannabis suggests that cannabis which is not used or preserved will spoil. We expect the “shelf life” of marijuana is, at most, one year. Oregon medical marijuana laws set the limit on possession for a medical marijuana patient at 24 ounces. In order to consume 408,000 pounds of legal, medical marijuana produced in the state of Oregon in a single year, each of the 70,229 medical patients must consume an average of 93.12 ounces each year. This equates to a daily average consumption of 7.2 grams per person per day.

**TABLE 2:  
INDIVIDUAL ANNUAL CONSUMPTION (IN OUNCES) REQUIRED TO ABSORB ALL PRODUCTION**

% OUTDOOR CULTIVATION	OUTDOOR YIELDS (LBS./PLANT)			
	1	2.5	5	10
12%	32.64	49.92	78.72	136.32
20%	38.40	67.20	115.20	211.20
25%	42.00	78.00	138.00	258.00
28%	43.84	83.52	149.65	281.92
30%	45.60	88.80	160.80	304.80
32%	47.04	93.12	169.92	323.52
35%	49.20	99.60	183.60	351.60
40%	52.80	110.40	206.40	398.40
45%	56.40	121.20	229.20	445.20
50%	60.00	132.00	252.00	492.00

Since the individual sales and consumption rates of marijuana are often measured in grams, the following table shows the required daily consumption for Oregon medical marijuana patients in grams. The figures in Table 3 - Individual Daily Consumption (in grams) Required to Absorb All Production simplify the comparison of Oregon medical marijuana consumption to that of other medical programs, as described below.

**TABLE 3:  
INDIVIDUAL DAILY CONSUMPTION (IN GRAMS) REQUIRED TO ABSORB ALL PRODUCTION**

% OUTDOOR CULTIVATION	OUTDOOR YIELDS (LBS./PLANT)			
	1	2.5	5	10
12%	2.54	3.88	6.11	10.59
20%	2.98	5.22	8.95	16.40
25%	3.26	6.06	10.72	20.04
28%	3.41	6.49	11.62	21.90
30%	3.54	6.90	12.49	23.67
32%	3.65	7.23	13.20	25.13
35%	3.82	7.74	14.26	27.31
40%	4.10	8.57	16.03	30.94
45%	4.38	9.41	17.80	34.58
50%	4.66	10.25	19.57	38.21



# CONSUMPTION OF MARIJUANA

## GENERAL CONSUMPTION

A 2009 study by the RAND Corporation found that the consumption of marijuana among the heaviest users is approximately 1.2 grams per day +/- 0.4 grams.<sup>11</sup>

## COLORADO

Annual reports from the Colorado Marijuana Enforcement Division show medical sales in 2014 of 109,578 lbs. of marijuana flower, 1,964,917 units of edibles and 412,000 units of non-edible marijuana extracts.<sup>12</sup> While individual plants and strains vary in potency, chemical analysis of samples from U.S. DEA seizures found the average tetrahydrocannabinol (THC) content of marijuana to be 12.5%.<sup>13</sup>

Using the regulated serving size of 100 mg THC for each unit of edible marijuana products and an average of 12.5% THC content in dried flower, it is estimated that there is an equivalent of 2.5 grams of flower per unit of edible. Similarly, typical cannabis concentrates contain 60% THC by weight. With an average flower potency of 12.5% THC, a gram of non-edible concentrate is equivalent to 5 grams of dried flower. From these equivalents, the total consumption of medical marijuana in Colorado in 2014 at approximately 128,560 lbs. The number of medical marijuana patients in Colorado as of December 31, 2014 was 115,467.<sup>14</sup> On average, these individuals consumed 505 grams of marijuana in 2014 which equates to 1.4 grams per person per day.

## CANADA

The nationalized Canadian Marijuana for Medical Purposes (MMPR) program serves approximately 40,000 patients throughout the country. Prior to its implementation, the MMPR performed extensive cost-benefit analyses to determine the daily consumption of individual patients. It was determined that the average daily consumption of a medical marijuana patient is approximately 1.5 grams per day.<sup>15</sup>

Data collected from at least one of the licensed marijuana production facilities in Canada supports this estimate. In 2014, the average consumption of medical marijuana by Tilray's 3,500 registered patients in was 1.2 grams per day.

## COMPARISON OF MEDICAL MARIJUANA PROGRAMS

Compared to the medical marijuana programs in Colorado and Canada, the OMMP is far less tightly regulated. Both the Colorado and Canadian programs require extensive seed-to-sale tracking. They rely on inventory tracking systems and sales tracking systems to ensure strict adherence to each program. These tracking systems

<sup>11</sup> (Kilmer & Pacula, 2009)

<sup>12</sup> (Enforcement Division - Marijuana, 2015)

<sup>13</sup> (Oregon HIDTA, 2014)

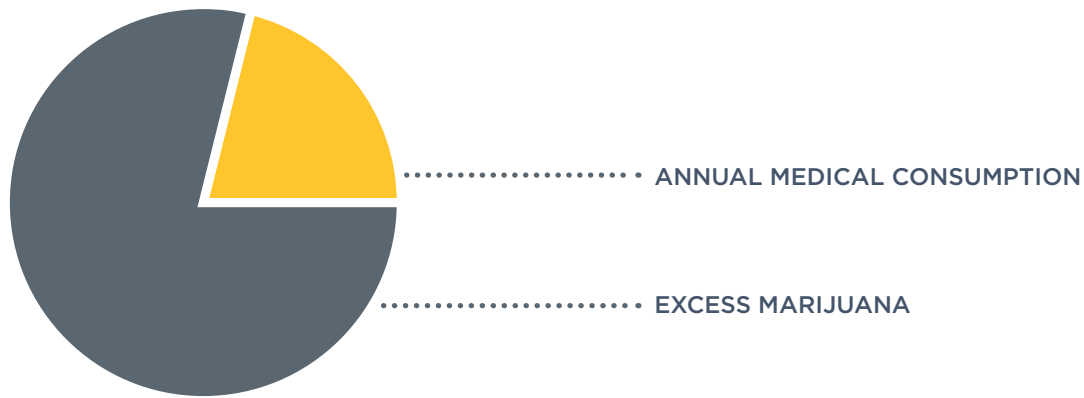
<sup>14</sup> (Colorado Department of Public Health and Environment, 2015)

<sup>15</sup> (Health Canada, 2013)

do not exist in Oregon under the OMMP. Additionally, the lack of a state sales tax means that accurate figures regarding the consumption of medical marijuana are nonexistent.

The qualifying conditions to receive medical marijuana are generally the same across all programs.<sup>16</sup> Therefore, we believe that the actual consumption of a medical marijuana patient, regardless of program or location, is approximately 1.5 grams per day. Therefore, the implied annual medical marijuana consumption for the 70,229 registered Oregonian patients is 84,769 pounds.

**FIGURE 2: ANNUAL MEDICAL CONSUMPTION VS. ESTIMATED PRODUCTION**



To put this into perspective, using the generally accepted consumption rate of 1.5 grams per day, Oregon’s annual production of 408,000 pounds of medical marijuana is enough to supply all of the medical patients in Arizona, Colorado, Oregon and Washington, which represent roughly one-third of existing U.S. medical marijuana patients.<sup>17</sup>

**TABLE 4:  
TOTAL NUMBER OF MEDICAL MARIJUANA PATIENTS SUPPORTED AT 1.5 GRAMS PER PERSON PER DAY**

% OUTDOOR CULTIVATION	OUTDOOR YIELDS (LBS./PLANT)			
	1	2.5	5	10
12%	118,694	181,532	286,261	495,721
20%	139,640	244,370	418,919	768,018
25%	152,731	283,643	501,830	938,204
28%	159,422	303,715	544,204	1,025,182
30%	165,822	322,917	584,741	1,108,390
32%	171,059	338,626	617,906	1,176,465
35%	178,913	362,191	667,652	1,278,576
40%	192,005	401,464	750,564	1,448,762
45%	205,096	440,738	833,475	1,618,948
50%	218,187	480,012	916,386	1,789,134

<sup>16</sup> Appendix (Table 8)

<sup>17</sup> (The Network for Public Health Law, 2014)

## IMPLICATIONS

The assumptions used to estimate the total production of medical marijuana in Oregon have probably understated the actual amount of legal marijuana grown in Oregon. However, in order to provide a lower bound to this estimate, a “worst case” production scenario was created. In the following scenario, the per-plant yield from outdoor cultivation was fixed at a half-pound and the yield of indoor plants is shown at intervals between a half-ounce and 1.25 ounces.

**TABLE 5: “WORST CASE” PRODUCTION ESTIMATE OF MEDICAL MARIJUANA (IN LBS.)**

% OUTDOOR CULTIVATION	INDOOR YIELDS (LBS./PLANT)			
	0.03125	0.05	0.0625	0.075
12%	71,634	99,444	<b>117,985</b>	136,525
20%	84,275	109,557	<b>126,412</b>	143,267
25%	92,176	115,878	<b>131,679</b>	147,481
28%	96,213	119,108	<b>134,371</b>	149,634
30%	100,076	122,198	<b>136,947</b>	151,695
32%	103,237	124,727	<b>139,053</b>	153,380
35%	107,977	128,519	<b>142,214</b>	155,908
40%	115,878	134,840	<b>147,481</b>	160,122
45%	123,779	141,160	<b>152,748</b>	164,336
50%	131,679	147,481	<b>158,015</b>	168,550

The only scenario in which consumption of marijuana is greater than the production is the least likely, worst case scenario. In this case, the estimated yields for indoor and outdoor production are fixed at 50% of their lowest estimated levels and only 12% of grow sites are operated outdoors. In all other scenarios, there is a surplus of medical marijuana that is likely not being consumed by patients under the OMMP.

This surplus is either being destroyed, which is unlikely, or sold on the illicit market. A 2014 study from the Oregon State University School of Public Policy found that nearly 18% of non-OMMP marijuana users obtain cannabis directly from medical growers and another 30% cite the illicit market as their source of marijuana.<sup>18</sup> Data gathered by the U.S. Department of Justice’s El Paso Intelligence Center from 2008 to 2013 shows law enforcement in more than 30 states reported 615 seizures totaling 36,785 pounds of marijuana that had originated in Oregon (an average of 6,130 pounds per year).<sup>19</sup> The street value of these seizures is estimated to be in excess of \$88 million. Also, in another report from 2013, in-state seizures of marijuana on Oregon highways was 1,300 pounds.<sup>20</sup>

Drug seizures by law enforcement likely represent only a small fraction of cannabis leaving the state. It is not possible to know the true amount of marijuana that is trafficked out of Oregon. The illicit nature of drug trafficking precludes the collection of verifiable data. However, if the seizures represent even 10% of surplus medical marijuana diverted out of state (a generously high estimate), then the total amount of cannabis directed out of state is roughly 61,300 pounds each year. These assumptions are broad and likely understate the true supply of marijuana. Their purpose is to illustrate the vast quantity of marijuana that is likely diverted from the legal medical market to the illicit market.

<sup>18</sup> (Crawford, 2014)

<sup>19</sup> (Oregon HIDTA, 2014)

<sup>20</sup> (Oregon HIDTA, 2014)

# EMERGENCE OF A RECREATIONAL MARKET

---

The original medical marijuana laws in Colorado paralleled the OMMP in that neither of the two programs created a legal framework for the dispensation of medical marijuana. In response to a 2009 case against a marijuana grower, the state created a clear licensing scheme which established standards for cultivation and distribution of marijuana.<sup>21</sup> The passage of HB 3460 in Oregon creates a similar structure for establishing and regulating marijuana dispensaries. However, it does not establish rules governing the production of medical marijuana.

The emergence of recreational marijuana markets in tandem with established medical marijuana programs has had mixed outcomes. The case study of the state of Colorado demonstrates the effects of introducing a legal market in a state with a preexisting medical marijuana supply. To date, Colorado is the most successful example of new, recreational market. The inaugural year of recreational sales in 2014 generated more than \$60 million in tax revenue for the state.

Washington State's creation of a legal recreational market in 2014 stands in contrast to the Colorado experience. The existing medical marijuana laws in Washington did not establish a patient registry or regulate dispensaries.<sup>22</sup> Consequently, the abundant supply of illicit medical marijuana inhibited rapid adoption of the recreational market. In the six months of operations in 2014, Washington State received only \$16.4 million in recreational marijuana tax revenue despite the higher tax rates and larger population than Colorado. In the same period Colorado sales generated more than \$30 million.<sup>23,24</sup>

Summary statistics from the 2011 NSDUH survey on marijuana use show that roughly 13% of the entire adult population in the U.S. consumes or has consumed marijuana in the past year.<sup>25</sup> To show the impact of legal, recreational sales on the overall market, the Colorado sales of medical marijuana and recreational marijuana were compared.

As expected, the increased availability for recreational users precipitated a drop in relative market of share of medical marijuana. The volume of medical marijuana as a percent of the total sales volume decreases from 81% in February 2014 to 58% in December 2014.

---

21 (Marijuana Policy Project, 2013)

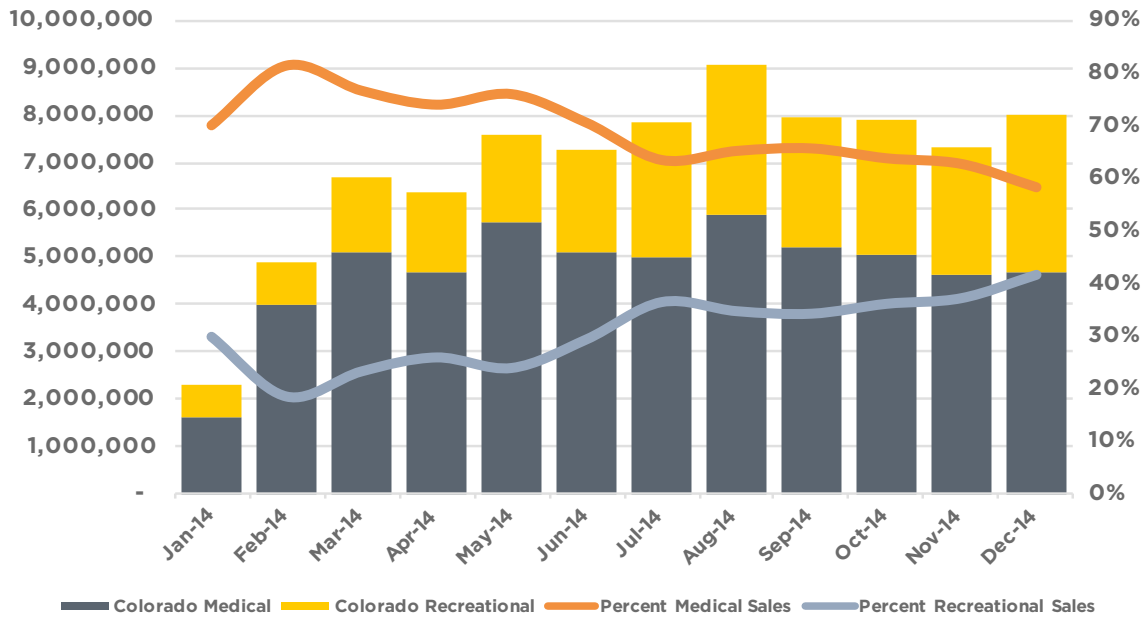
22 (Marijuana Policy Project, 2013)

23 (Washington State Liquor Control Board, 2015)

24 (Enforcement Division - Marijuana, 2015)

25 (The Marijuana Policy Group, 2015)

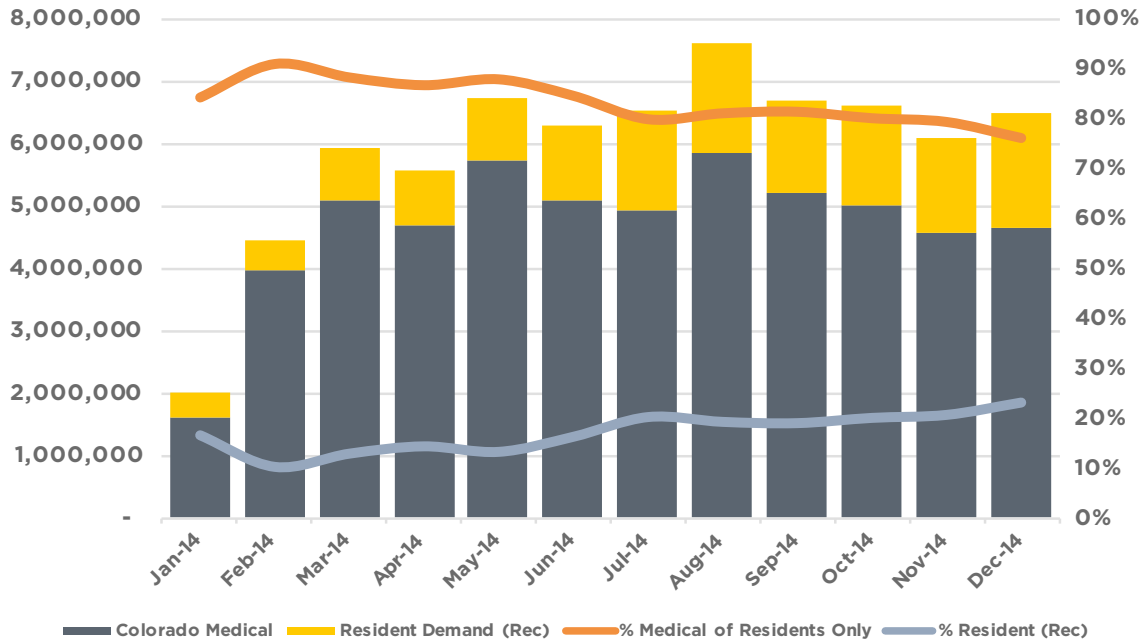
## COLORADO MEDICAL VS. RECREATIONAL MARKET



This change in market share was initially believed to be caused by the uptick in marijuana related tourism to the state. In order to account for visitor demand, estimated visitor consumption was removed from recreational sales.<sup>26</sup> After adjusting for non-residents, the medical sales as a percent of the total resident market fell from 91% to 76% over the same period. This shows that the increasing market share of recreational marijuana was a direct result of non-medical purchases by state residents.

<sup>26</sup> (The Marijuana Policy Group, 2015)

## COLORADO MEDICAL VS. RECREATIONAL MARKET—VISITOR ADJUSTED



Colorado’s tight regulations on medical production helped to ensure that shrinking market demand for medical marijuana did not allow medical producers to supplement sales with illicit market distribution. Consequently, these controls supported the growth of the legal, recreational market by minimizing the impact of excess medical marijuana.

# CONSEQUENCES OF UNREGULATED MEDICAL MARIJUANA PRODUCTION

In 2013, the Colorado Marijuana Enforcement Division employed 35 people to manage the 493 medical marijuana centers, 729 optional premises cultivations, and 149 medical marijuana-infused products manufacturers.<sup>27</sup> Unlike the Colorado medical marijuana program, the Oregon program does not impose restrictions on production limits or inventory and it does not use tracking systems to measure the quantity of medical marijuana that is produced and sold to patients. The OMMP maintains records of registered patients, caregivers and growers. Meeting minutes from the Advisory Committee on Medical Marijuana show as of December 2014, the OMMP had 24 employees overseeing the registration of 70,128 patients, 35,071 caregivers and 47,187 unique growers.<sup>28</sup> It is clear that state resources directed to administering the OMMP are far less concentrated than their counterparts in Colorado.

The direct, negative impacts of the lack of regulation of medical marijuana are threefold. First, the availability of surplus medical cannabis threatens the viability of Oregon's recreational market and will create an environment in which legal, recreational businesses are unsustainable. The robust distribution network of Oregon's informal marijuana economy already provides easy access to diverted medical cannabis.<sup>29</sup> Continued diversion will lead to lost tax revenue that would otherwise be generated by the recreational market. The official market estimate from the Oregon State Legislative Revenue Office is an annual recreational demand of 1.86 million ounces, or 116,250 pounds.<sup>30</sup> If this demand is met with illicit market medical marijuana, the state could lose \$26 million in recreational tax revenue.

The second negative impact of unregulated medical marijuana production is the damage to the environment caused by the multitude of small scale, less professional operations. Irrigation of indoor grow operations with large numbers of plants often produce toxic environments where black mold proliferates and creates serious health hazards.<sup>31</sup> Outdoor operations divert water from natural sources to irrigate crops. The runoff created by these outdoor grow operations creates lasting damage to the surrounding environment.<sup>32</sup>

The third negative impact of unregulated medical production is the incentive it creates for criminal activity. Due to the restrictions on banking, many of these independent operations maintain significant cash on hand which makes them targets for theft and violence.<sup>33</sup> Furthermore, the vast quantity of surplus marijuana produced in Oregon which is trafficked out of state creates complications for federal law enforcement agencies trying to control the flow of illicit drugs.

Each of these items exposes the state to liability in the form of legal action and negative publicity, and creates significant public safety concerns.<sup>34</sup> It is not certain which of these effects, if any, will become sources of contention.

---

27 (Colorado Department of Regulatory Agencies, 2014)

28 (Advisory Committee on Medical Marijuana (ACMM), 2014)

29 (Crawford, 2014)

30 (Legislative Revenue Office, 2014)

31 (Oregon HIDTA, 2014)

32 (Office of National Drug Control Policy, 2015)

33 (Oregon HIDTA, 2014)

34 (Healy, 2014)

Still, it is in the best interest of the state to limit the negative impacts of unregulated cannabis production and consumption.<sup>35</sup>

Stricter controls on the production and sale of medical marijuana will reduce illicit market supply and remove a significant obstacle for the introduction of a well-regulated, recreational market.<sup>36</sup> Restructuring medical marijuana production in Oregon around more professional and better-regulated organizations that have the ability to provide an adequate supply for the needs of the state's medical patients will foster the growth of the recreational market and protect the state from the damage done by unregulated organizations that currently supply the OMMP.

## **CONCLUSION**

Assuming comparable regulation to both the recreational and medical markets, we believe that in time, the Oregon medical market will shrink with the growth of the recreational market. However, if regulations remain loose, medical marijuana growers will likely continue to produce at current levels, despite a stabilizing legal market (and shrinking medical demand). This will likely continue the trend of diverting excess production outside the state in direct violation of the eight federal enforcement priorities outlined in the second Cole Memo from the U.S. Department of Justice.

---

<sup>35</sup> (Pacula, Powell, Heaton, & Sevigny, 2015)

<sup>36</sup> (Pacula, Powell, Heaton, & Sevigny, 2015)



# REFERENCES

- Advisory Committee on Medical Marijuana (ACMM). (2014, December 10). Quarterly ACMM Meeting Minutes. Portland, Oregon.
- BOTEC Analysis Corporation. (2013). *Estimating Adequate Licensed Square Footage for Production*. Washington State Liquor Control Board.
- Caulkins, J. P. (2010). Estimated Cost of Production for Legalized Cannabis. RAND Drug Policy Research Center.
- Colorado Department of Public Health and Environment. (2015). *Medical Marijuana Registry Program Update (as of December 31, 2014)*. Colorado Department of Public Health and Environment.
- Colorado Department of Regulatory Agencies. (2014). *2014 Sunset Review Colorado Medical Marijuana Code*. Denver: State of Colorado.
- Crawford, S. S. (2014). Estimating the Quasi-Underground: Oregon's Informal Marijuana Economy. *Humboldt Journal of Social Relations*, 118-137.
- Crombie, N. (2015, January 20). *Oregon's largest medical marijuana grow site serves only California patients*. Retrieved from OregonLive.com: [http://www.oregonlive.com/marijuana/index.ssf/2015/01/largest\\_medical\\_marijuana\\_grow.html](http://www.oregonlive.com/marijuana/index.ssf/2015/01/largest_medical_marijuana_grow.html)
- Enforcement Division - Marijuana. (2015). *Annual Update*. Colorado Department of Revenue.
- Health Canada. (2013). *Controlled Drugs and Substances Act: Marijuana for Medical Purposes Regulations*. Retrieved from Canada Gazette: <http://gazette.gc.ca/rp-pr/p2/2013/2013-06-19/html/sor-dors119-eng.php>
- Healy, J. (2014, December 19). 2 Neighbors of Colorado Sue Over Marijuana Law. *The New York Times*, p. A21.
- Kilmer, B., & Pacula, R. L. (2009). *Estimating the size of the global drug market: A demand-side approach*. A Report on Global Illicit Drug Markets 1998-2007.
- Kilmer, B., Caulkins, J. P., Pacula, R. L., & Reuter, P. H. (2011). Bringing perspective to illicit markets: Estimating the size of the U.S. marijuana market. *Drug and Alcohol Dependence*, 153-160.
- Legislative Revenue Office. (2014). *The Revenue Impact of Marijuana Legalization Under Measure 91*. Salem: State of Oregon.
- Marijuana Policy Project. (2013). *State-By-State Medical Marijuana Laws*. Washington, D.C.: Marijuana Policy Project.
- Marijuana Policy Project. (2015, 04 13). Medical Marijuana Patient Numbers. Retrieved from Marijuana Policy Project: <http://www.mpp.org/states/medical-marijuana-patient.html>
- Office of National Drug Control Policy. (2015, March 18). *Marijuana on Public and Tribal Lands*. Retrieved from [www.whitehouse.gov](http://www.whitehouse.gov): <https://www.whitehouse.gov/ondcp/marijuana-on-public-lands>
- Oregon Health Authority. (2015). *Oregon Medical Marijuana Program Statistical Snapshot January, 2015*. Portland, OR: Oregon Health Authority Public Health Division.
- Oregon HIDTA. (2014). *Program Year 2015 Threat Assessment and Counter-Drug Strategy*. Oregon Department of Justice.

Pacula, R. L., Powell, D., Heaton, P., & Sevigny, E. L. (2015). Assessing the Effects of Medical Marijuana Laws on Marijuana Use: The Devil is in the Details. *Journal of Policy Analysis and Management*, 34(1), 7-31.

State of Oregon. (2015, 04 14). Oregon Medical Marijuana: Protect the Patients & Treat it Like Medicine, Powerpoint Presentation. Retrieved from Oregon.gov: [http://www.oregon.gov/pharmacy/imports/marijuana/public/orstatepolice\\_ommalegpp.pdf?ga=t](http://www.oregon.gov/pharmacy/imports/marijuana/public/orstatepolice_ommalegpp.pdf?ga=t)

The Marijuana Policy Group. (2015). *Market Size and Demand for Marijuana in Colorado*. Colorado Department of Revenue.

The Network for Public Health Law. (2014). *Medical Marijuana Programs and Limited Access Laws*.

U.S. Department of Health and Human Services. (2013). *Results from the 2013 National Survey on Drug Use and Health: Summary of National Findings*.

Vanhove, W., Van Damme, P., & Meert, N. (2011). Factors determining yield and quality of illicit indoor cannabis (*Cannabis spp.*) production. *Forensic Science International*, 158-163.

Washington State Liquor Control Board. (2015, March 24). *Frequently Requested Lists*. Retrieved from Washington State Liquor Control Board: <http://www.liq.wa.gov/records/frequently-requested-lists>

# APPENDIX

TABLE 6: REGISTERED PATIENTS AND GROW SITES BY COUNTY<sup>37</sup>

COUNTY	PATIENTS	GROW SITES	MAX PLANT COUNT	% OF STATE GROW SITES	COUNTY POPULATION	% OF STATE POP.	% OF PATIENT POP.
Baker	256	152	1,536	0.4%	16,280	0.4%	0.4%
Benton	1,068	549	6,408	1.5%	87,725	2.2%	1.6%
Clackamas	5,008	2,901	30,048	8.1%	386,080	9.9%	7.3%
Clatsop	667	380	4,002	1.1%	37,270	1.0%	1.0%
Columbia	939	573	5,634	1.6%	49,850	1.3%	1.4%
Coos	1,645	963	9,870	2.7%	62,860	1.6%	2.4%
Crook	386	220	2,316	0.6%	20,690	0.5%	0.6%
Curry	870	471	5,220	1.3%	22,300	0.6%	1.3%
Deschutes	3,491	1,830	20,946	5.1%	162,525	4.1%	5.1%
Douglas	2,386	1,421	14,316	4.0%	108,850	2.8%	3.5%
Grant	105	69	630	0.2%	7,435	0.2%	0.2%
Harney	106	63	636	0.2%	7,260	0.2%	0.2%
Hood River	317	196	1,902	0.5%	23,295	0.6%	0.5%
Jackson	7,962	3,240	47,772	9.1%	206,310	5.3%	11.6%
Jefferson	358	231	2,148	0.6%	22,040	0.6%	0.5%
Josephine	5,160	2,482	30,960	6.9%	82,815	2.1%	7.5%
Klamath	1,228	765	7,368	2.1%	66,810	1.7%	1.8%
Lake	128	89	768	0.2%	7,895	0.2%	0.2%
Lane	7,577	4,134	45,462	11.6%	356,125	9.1%	11.1%
Lincoln	1,258	662	7,548	1.9%	46,560	1.2%	1.8%
Linn	2,021	1,077	12,126	3.0%	118,665	3.0%	2.9%
Malheur	519	305	3,114	0.9%	31,440	0.8%	0.8%
Marion	3,860	2,055	23,160	5.7%	322,880	8.2%	5.6%
Morrow	67	50	402	0.1%	11,425	0.3%	0.1%
Multnomah	12,014	5,967	72,084	16.7%	756,530	19.3%	17.5%
Polk	1,062	583	6,372	1.6%	77,065	2.0%	1.5%
Tillamook	558	325	3,348	0.9%	25,375	0.6%	0.8%
Umatilla	614	351	3,684	1.0%	77,895	2.0%	0.9%
Union	376	223	2,256	0.6%	26,325	0.7%	0.5%
Wallowa	139	73	834	0.2%	7,045	0.2%	0.2%
Wasco	440	292	2,640	0.8%	25,810	0.7%	0.6%
Washington	4,737	2,362	28,422	6.6%	550,990	14.1%	6.9%
Yamhill	1,180	664	7,080	1.9%	101,400	2.6%	1.7%
Gilliam/Sherman/Wheeler	68	50	408	0.1%	5,155	0.1%	0.1%
Outside of Oregon	1,659	N/A	9,954				
<b>Total</b>	<b>70,229</b>	<b>35,768</b>	<b>421,374</b>		<b>3,918,975</b>		

<sup>37</sup> (Oregon Health Authority, 2015)

**TABLE 7:**  
**ANNUAL MEDICAL MARIJUANA PRODUCTION IN OREGON UNDER VARIOUS YIELD SCENARIOS**  
 (HIGHLIGHTED SCENARIOS CONSIDERED HIGHLY UNLIKELY)

OUTDOOR YIELD	INDOOR YIELD	% OUTDOOR CULTIVATION										
		0%	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
1	0.046875	79,008	113,244	147,481	181,718	215,954	250,191	284,427	318,664	352,901	387,137	421,374
1	0.0625	105,344	136,947	168,550	200,153	231,756	263,359	294,962	326,565	358,168	389,771	421,374
1	0.078125	131,679	160,649	189,618	218,588	247,557	276,527	305,496	334,466	363,435	392,405	421,374
1	0.09375	158,015	184,351	210,687	237,023	263,359	289,695	316,031	342,366	368,702	395,038	421,374
5	0.046875	79,008	281,794	484,580	687,366	890,153	1,092,939	1,295,725	1,498,511	1,701,298	1,904,084	2,106,870
5	0.0625	105,344	305,496	505,649	705,801	905,954	1,106,107	1,306,259	1,506,412	1,706,565	1,906,717	2,106,870
5	0.078125	131,679	329,198	526,718	724,237	921,756	1,119,275	1,316,794	1,514,313	1,711,832	1,909,351	2,106,870
5	0.09375	158,015	352,901	547,786	742,672	937,557	1,132,443	1,327,328	1,522,214	1,717,099	1,911,985	2,106,870
10	0.046875	79,008	492,481	905,954	1,319,427	1,732,901	2,146,374	2,559,847	2,973,320	3,386,794	3,800,267	4,213,740
10	0.0625	105,344	516,183	927,023	1,337,862	1,748,702	2,159,542	2,570,381	2,981,221	3,392,061	3,802,900	4,213,740
10	0.078125	131,679	539,885	948,092	1,356,298	1,764,504	2,172,710	2,580,916	2,989,122	3,397,328	3,805,534	4,213,740
10	0.09375	158,015	563,588	969,160	1,374,733	1,780,305	2,185,878	2,591,450	2,997,023	3,402,595	3,808,168	4,213,740
20	0.046875	79,008	913,855	1,748,702	2,583,549	3,418,397	4,253,244	5,088,091	5,922,938	6,757,786	7,592,633	8,427,480
20	0.0625	105,344	937,557	1,769,771	2,601,984	3,434,198	4,266,412	5,098,625	5,930,839	6,763,053	7,595,266	8,427,480
20	0.078125	131,679	961,259	1,790,840	2,620,420	3,450,000	4,279,580	5,109,160	5,938,740	6,768,320	7,597,900	8,427,480
20	0.09375	158,015	984,962	1,811,908	2,638,855	3,465,801	4,292,748	5,119,694	5,946,641	6,773,587	7,600,534	8,427,480

**TABLE 8:**  
**QUALIFYING CONDITIONS FOR MEDICAL MARIJUANA IN COLORADO, CANADA AND OREGON**

COLORADO	CANADA	OREGON
Cancer	Cancer	Cancer
Cachexia	Cachexia	Cachexia
HIV/AIDS	HIV/AIDS	HIV/AIDS
Seizures	Seizures/Epilepsy	Seizures
Glaucoma	Multiple Sclerosis	Glaucoma
Persistent Muscle Spasms	Spinal Cord Injury	Hepatitis C
Severe Nausea	Spinal Cord Disease	Severe Nausea
Severe Pain	Severe Arthritis	Severe Muscle Spasms
	Severe Pain	Multiple Sclerosis
	Debilitating Conditions	Crohn's Disease
		Alzheimer's Disease