

# IMG Structure for Managing the Modernization of Collections Project

WU Atkinson School

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## IMG-Research/teaching Issues

- Staff Oversight Team & Manage Project
- Research best practices
- Analyze & isolate criteria for outsourcing
- Use "Big Data" analytics for scoring debt
- WU/CPM – Course on Modern Debt Collections
- **Catalog Access & restrictions to data sharing**

## US Treasury & Federal Issues

- Evaluate expand Federal IRS off-set programs
- Create written contract with Feds
- Coordinate local/county gov't Fed Offset
- Run test data on Fed System
- Judicial Debt Legal Changes
- Harvest Fed collection knowledge & demographics

## DAS Internal Adm. Issues

- **With Leg. identify "real/collectable" debt**
- HR Review Staffing & Classifications
- CAFR (State Financial Rpt.) Practices
- IT Systems and technology support
- Revise Accounting Manual/Rules
- Training for Collections staff
- **"Statewide Debt Manager"**
- **Best Practices**

## Private Collection Contracting Issues

- Liquidity curve
- **Determine decision criteria for outsourcing**
- **Rewrite RFP- with § Oregon's Instate Practice - Procurement Preferences**
- Harvest collection knowledge

## Oversight /ProjectTeam

Sept 2013

- **Oversight & Advocacy**
- **Coordinate Overlapping Topics**
- **Write Plan for Modernization**
- **Draft Bill For Modernization**
- **Coordinate Immediate "Fixes"**
- **Manage Collaboration Technology**

## Legislative Issues

- **Report LFO "Good" vs. "Bad" debt**
- **Catalogue Collections Statutes & Rules**
- Evaluate "D & L" Debt Reports
- "Collections" debt budgeted as Revenue

## DOR, Other Agency & Local Govt. Issues

- Create Central Lien Database for State Debt
- Determine A/R Collections best practices
- Standardize appropriate Statutes & Rules
- Pool Resources/Centralize Collections
- **Evaluate staffing**

## "Big Data" & Debt Scoring

- Inventory State IT Acct Systems Collection Functionality
- Create Data Map
- "Policy" restrictions Sharing Data
- Agreement with DOJ for data mining

## Judicial Dept. Issues

- Inventory Statutes
- Feds-data Analysis
- Propose Fed. Statues
- Expand TOPS

## US Bank & Oregon Treasury Issues

- Explore new collection technology
- Determine Best Practices
- Demonstration projects – Point of sale
- **Expand Debit/ Credit/ACH Use**