### **Oregon Liquor Control Commission**

2015-17 Budget Request to Implement Recreational Marijuana

APRIL 23, 2015



### Overview

- Comprehensive program plan based on experience gained from Colorado and Washington
- Budget reflects OLCC's identified needs to implement recreational marijuana on time and on schedule
- Integration of new marijuana related programs with current alcohol programs to leverage organizational efficiencies
- One-time startup costs such as IT development for online licensing
- Marijuana revenue generated is expected to exceed OLCC implementation expenses
- Startup costs are borrowed from the liquor fund and will be repaid within the 2015-17 biennium with 2 % interest

## Marijuana Program Budget

- \$10.5 million total budget request
  - 41% Personnel
    - 33 Positions total
  - 59% Supplies and services

### 33 Total Positions

- 7 marijuana-specific policy, compliance and rulemaking
  - Executive manager
  - Senior policy analyst
  - Policy analyst/rules coordinator
  - Public information officer
  - Testing/labeling specialist
  - Data analyst
  - Compliance specialist
- 4 financial services
  - Tax collection administrator
  - Accounting technician
  - Lead auditor
  - Auditor
- 13 enforcement and licensing investigation specialists

- 4 agency shared services
  - Human resources (recruitment)
  - Information technology (computer helpdesk support)
  - Administrative policy and process (hearings specialist)
  - General services (procurement, contracts and supplies)
- 5 administrative assistant/support positions
  - Marijuana enforcement (administrative assistant)
  - Marijuana licensing (2 administrative assistants and office specialist to process license applications and assist with processing taxes)
  - Marijuana program administration (administrative assistant)

# Marijuana Program Supplies and Services

- \$1.9 million in IT contracts
  - Traceability system
  - License system
  - Tax collection and electronic payment system
- \$480,000 in anticipated DOJ costs
- \$300,000 for consulting and contract services
  - DUII information, testing standards and support for advisory groups
- \$636,000 in capital construction for tax payments and collection at front desk reception
  - Security issues with \$400,000 per month coming in as cash
- \$1.4 million payback from FY 2015 implementation

# Differences Between GRB and Current Proposal (\$7.1 million versus \$10.5 million)

- GRB personnel costs \$3.5 Million
  - 28 position and 20.5 FTE
- Current budget proposal personnel costs \$4.3 million
  - 33 positions 28.8 FTE
- Difference
  - 2 More positions for agency support human resources and hearings divisions
  - 2 more positions specific to marijuana implementation
    - Data analyst and testing labeling specialist
  - 1 more position in license services for processing
  - Position start times adjusted to start earlier in FY 2016 to process licenses

# Differences Between GRB and Current Proposal (\$7.1 million versus \$10.5 million) continued

- GRB information technology budget \$1.4 million
- Current budget proposal information technology costs \$1.9 million
- Difference
  - Online licensing, tax collection, and payment systems will be built by contractors vs. original plan for in-house development
  - More timely delivery and less stress on agency IT resources
  - Also added Quality Assurance contractor to monitor progress of projects (required)

# Differences Between GRB and Current Proposal (\$7.1 million versus \$10.5 million) continued

- Addition of overhead estimate \$465,000 (not in GRB)
  - OLCC management and agency costs \$465,000
    - 11% allocation based on marijuana related FTE
    - Applied to program manager personnel costs and shared services such as facilities maintenance and shared motor pool costs
    - Added to marijuana fund and subtracted from liquor fund
- Addition of capital expenditure \$636,000 for tax payments, licensing assistance and security at front desk reception (not in GRB)
  - Increase size and security of agency's reception area
  - Costs includes professional architectural design services

# Differences Between GRB and Current Proposal (\$7.1 million versus \$10.5 million) continued

- GRB repayment of FY 2015 loan \$333,000
- Current approved borrowed amount \$1,333,000
- Repaid by the end of the 2015-17 biennium
  - Loan from the liquor fund
  - Plus 2% interest

### Marijuana Program Revenue

- \$16 million expected from tax receipts during 2015-17 biennium
  - Other estimates ranged from \$12 million to \$38 million
- GRB license revenue estimate \$425,000
  - Based on 340 licenses
- OLCC revised license revenue estimate \$2.4 million
  - Expect 2,000 license applications in Oregon
- Total expected revenue for 2015-17 biennium \$18.4 million
  - \$7.7 Million available for distribution
    - \$3.1 Million Common School Fund
    - \$1.5 Million Mental Health Alcoholism and Drug Services
    - \$1.2 Million State Police
    - \$0.8 Million Cities for Local Law Enforcement
    - \$0.8 Million Counties for Local Law Enforcement
    - \$0.4 Million Oregon Health Authority for Alcohol and Drug Abuse Prevention

# OLCC Timeline for Implementation

#### **July 2015**

Recreational marijuana use legal in Oregon

#### October 2015

License Investigation staff hired and begin training

#### December 2015

Online License System developed and turned over to OLCC

#### January 2015

Deploy Online Traceability System live

#### January 4, 2016

- Begin receiving license applications
- Online Licensing System goes live

#### **April 2016**

- Issue first grower licenses
- Certify or license testing facilities

#### June 2016

Issue first processor licenses

#### October 2016

Issue first retail licenses

## **OLCC Program Integration**

#### Financial Services

Integrate with beer and wine tax collection

#### Enforcement

- Start positions as license investigators and move some to enforcement and field offices
- Phase-in combined inspection duties for marijuana and liquor
  - Example: Washington combines responsibilities for liquor and marijuana for retail licensees but has specialized positions for producer and process licensees

#### License Process

Use online marijuana program as template for liquor license applications

# OLCC Program Structure





