

Chairperson Rosenbaum and Members of the Senate Rule Committee:

I write in opposition to SB 99, the legislation aimed at eliminating Daylight Saving Time via voter referral. As a small business owner/operator, the "extra" daylight in the evening is significant to my income potential. I provide mobile paint repair services for vehicles, and my customers are primarily wholesalers and retail lots. There is no equalizing hour early in the day - lots simply are not open at 6am. Private retail customers are also more appreciative of an evening visit than one in the early hours.

I am one of probably a few thousand Oregonians who provide some type of mobile vehicle service for dealers. In addition to paint repair technicians, mobile vendors provide dent repair, upholstery repair, steel bumper straightening, glass installation, striping and various other trim services.

While a few larger lots have indoor space, vendors are generally reliant upon the availability of outdoor lot space to do our work. While we can and must adjust to weather conditions, a portable tent will keep the rain at bay, but natural daylight and the extra PDT hour we have March through October is the most significant tool in our collective box. Vendor services, to be sure, are a quasi-seasonal business, dependent on the vacillations in the auto industry, which also is impacted by seasonal buying trends and other economic ebbs and flows. Having been in the industry 20 years, I can put it simply: our business is much better when the weather is much better. As the spring and summer days are long, so are our hours - often this is how we balance out the lean and exceptionally cold months.

The Fiscal Impact of SB 99 is undetermined according to the Measure's overview, but the implementation of this legislation would cost my business a minimum of approximately \$5000 and potentially as much as \$7500 per year. As a solo operator, this is a huge hit.

Beyond the auto vendor industry there are thousands of other small shop operators in lite exterior construction, stone masonry, landscape maintenance, outdoor facility maintenance, painting and various other industries who rely on the seasonal income from the ability to work later in the day. We have no lobbyist, but we are reliant upon you to protect us from the whim of voters who may not realize how much they could potentially hurt so many hard-working Oregonians.

Please vote against this bill.

Carla "KC" Hanson