

Railroad Day

March 2, 2015



Kevin Haugh, GM & Carla Groleau, Gov. Affairs





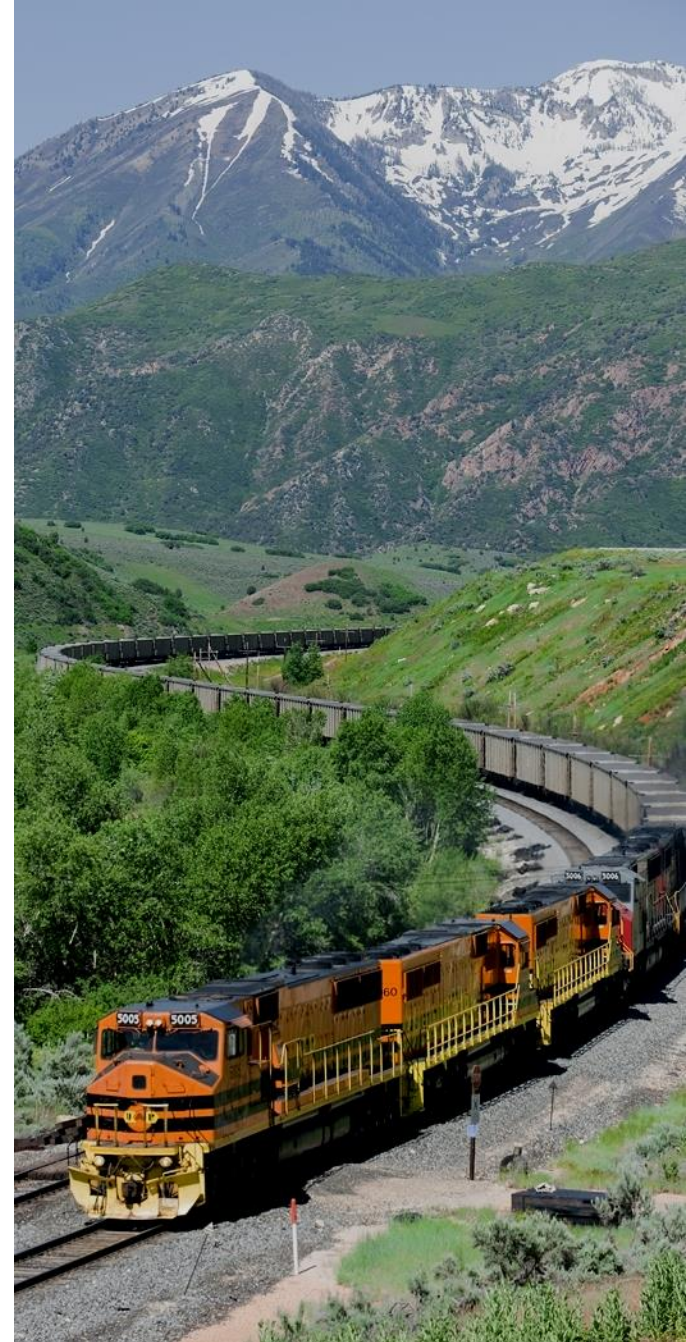
Worldwide Operations





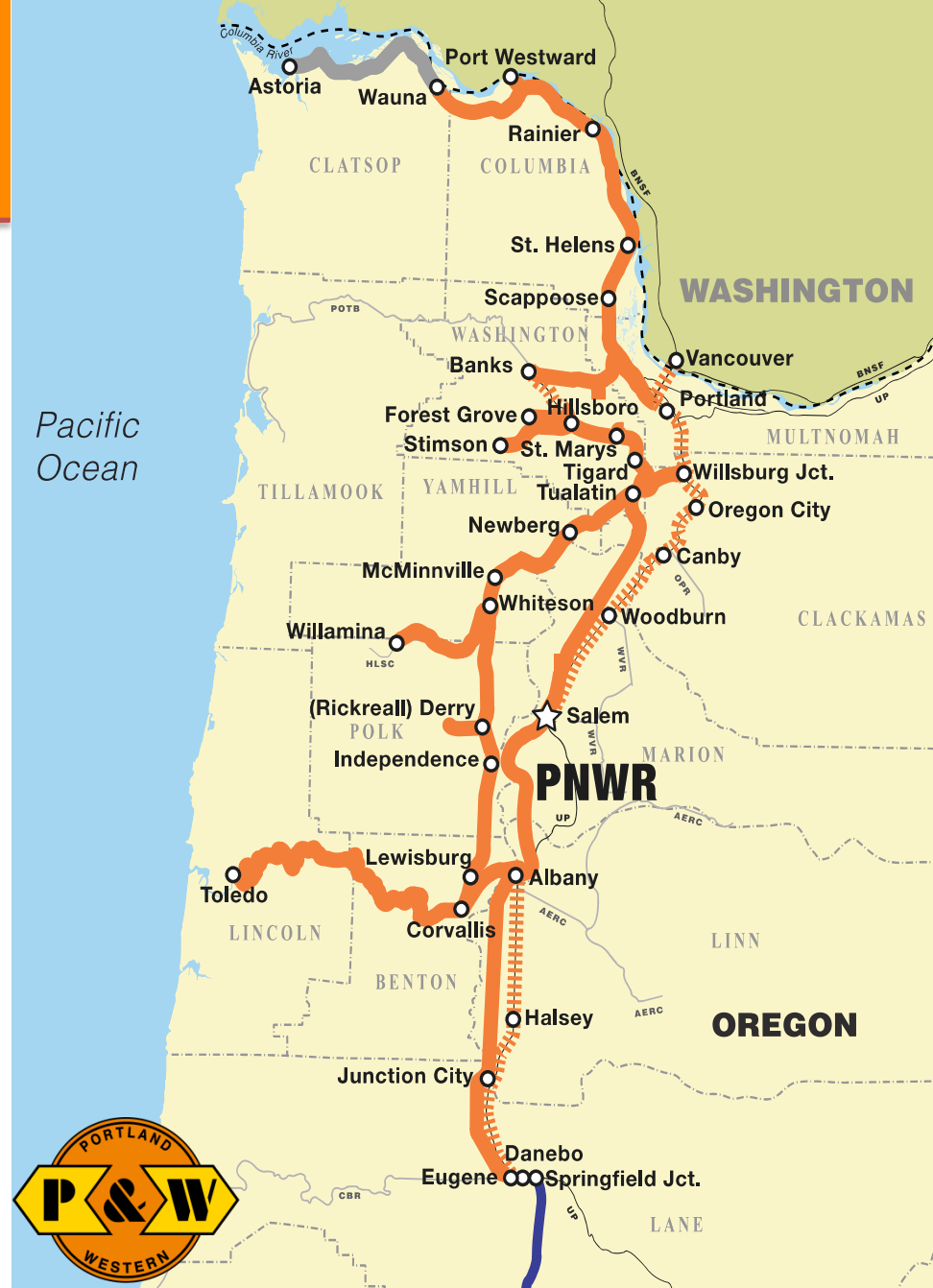
Overview

- **Railroads:** 116
with ~15,000 track miles
- **People:** 5,200
- **Equipment:** >1,000 locomotives
- **Annual Carloads:** ~2.0 million
- **Track Record of Acquisitions:**
Added 98 railroads since 2000



PNWR Operations

- Part of Genesee & Wyoming's Pacific Region
- 512 track miles (2nd largest in OR)
- 37 locomotives
- 172 employees
- Interchange with UP in Eugene, OR
- Interchange with BNSF in Vancouver, WA
- Medium-density line primarily hauling paper, logs, and lumber; serve ~140 customers



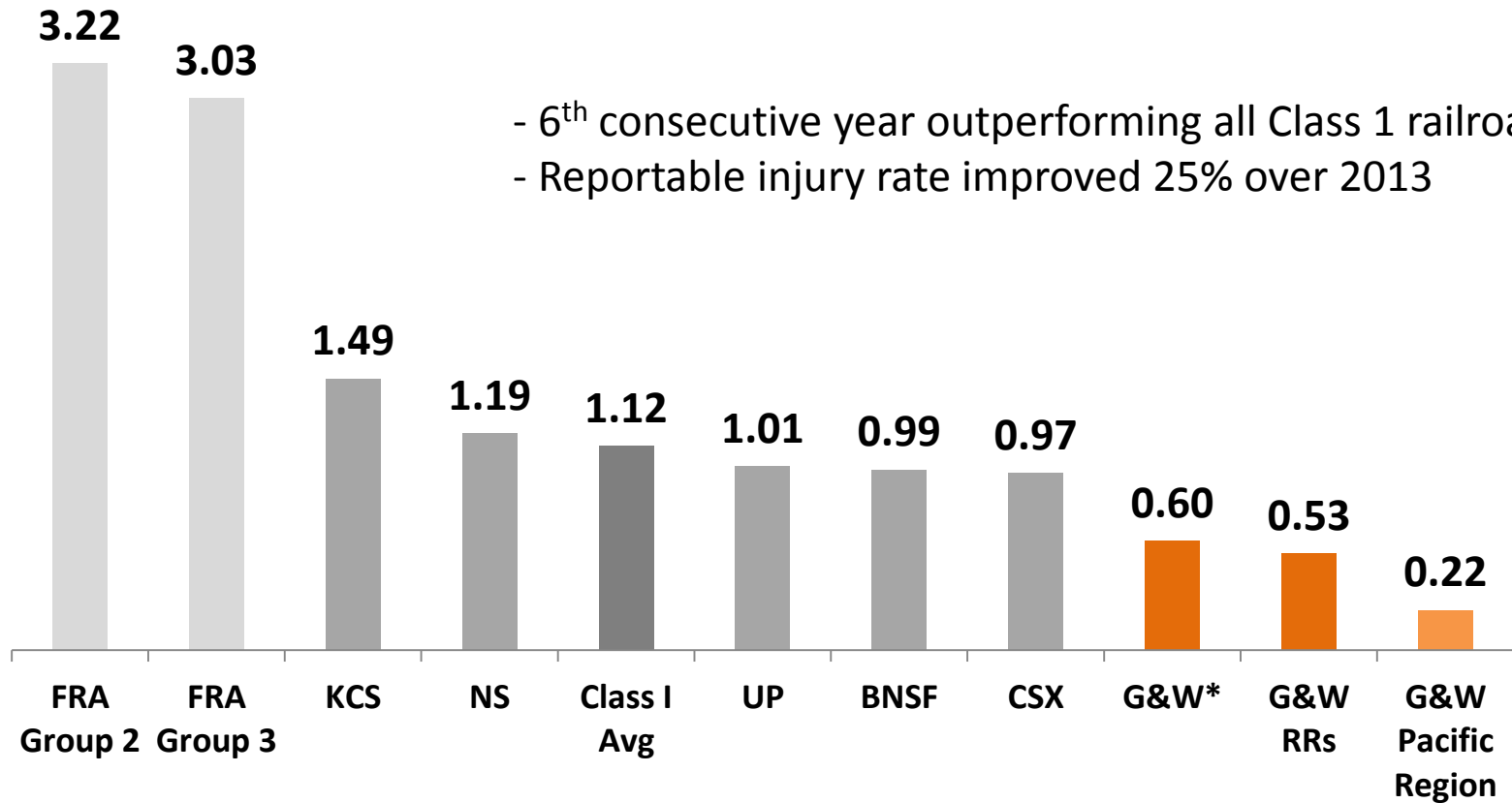
CORP Operations

- Part of Genesee & Wyoming's Pacific Region
- 303 mainline miles running from southern Oregon to northern California
- 54 employees
- 12 locomotives
- 7 day per week interchange with the Union Pacific in Eugene, OR
- Siskiyou project still on target for Q4 2015 completion date
- Primary commodities handled are forest products and construction materials; serve ~50 customers



Industry-Leading Safety Performance

2014 Injury-Frequency Rate per 200,000 work-hours
G&W through December; others through November



- 6th consecutive year outperforming all Class 1 railroads
- Reportable injury rate improved 25% over 2013



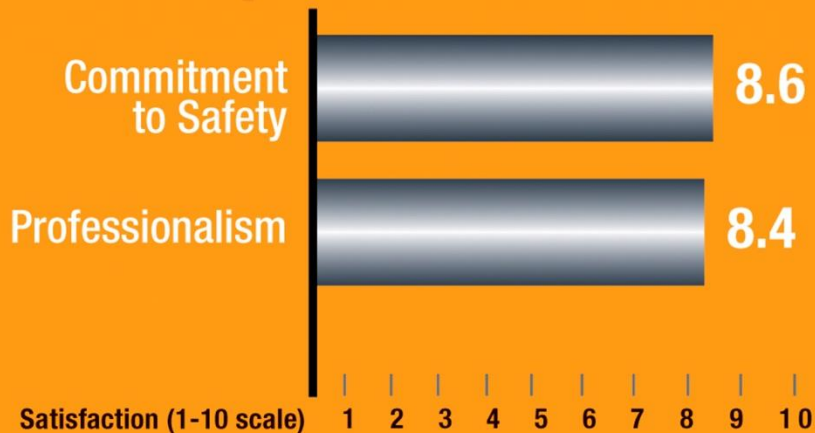
*Includes non-railroad businesses (e.g. construction and transload)

Respected by Our Customers:

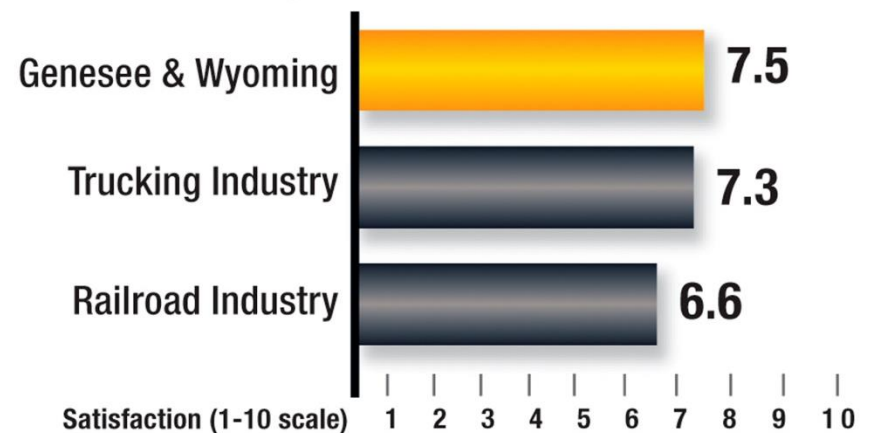
Industry-Leading Customer Satisfaction

**November 2013 Survey by a
Leading Customer-Satisfaction Research Firm**

Genesee & Wyoming's Highest Rated Attributes by Customers:



Overall Satisfaction with Genesee & Wyoming vs. Other Transportation Service Providers



KEY OREGON PROJECT HIGHLIGHTS

CORP Tunnel Enhancement



CORP Tunnel Enhancement

- Work occurred between Glendale, OR and Medford, OR
- 4 tunnels roofs were blasted and excavated to gain necessary clearances
- As of 2015, project is complete





Teevin Bros. Rainier





Teevin Bros. Project

- Extended two rail spurs by 1500 feet, adding capacity for 20+ cars per day

Which:

- Increased customer facility efficiency
- Reduced noise and idle train time, and opened up daytime vehicular traffic flow for community with night switching





Salem Dispatch Center



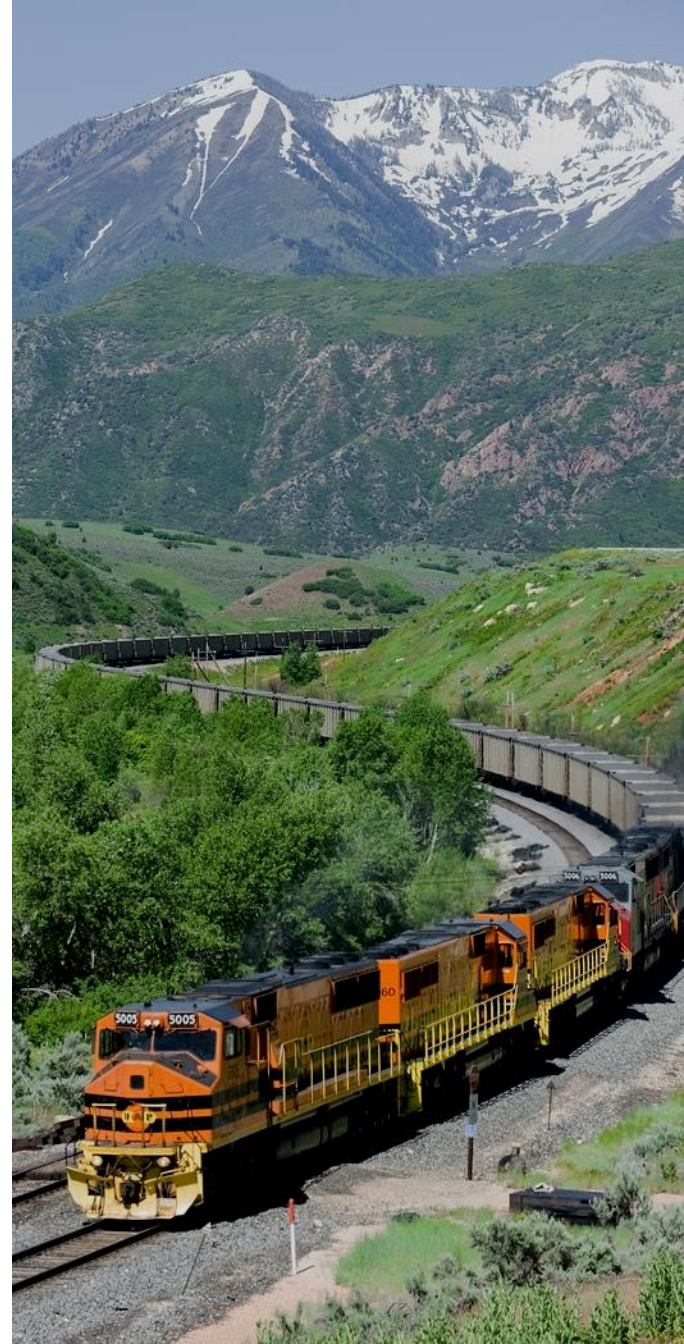
- New operations dispatch center now in Salem
- Moved from Albany to Salem in July 2014
- Operates 24/7 dispatching trains across 7 railroads and 4 states (Oregon, Washington, California and Virginia)
- Dispatches nearly 1900 track miles
- Handles 90 to 100 trains per day
- Averages more than 2000 calls per week
- More than doubled OR employee base to 11 employees since move -- poised for growth
- We welcome you to tour the location, just let us know



Commitment

Our railroad is committed to working with communities, customers and other stakeholders that we serve.

We are certain that our railroad will continue to facilitate job growth in the safest, most environmentally sensitive way possible for this beautiful state.



**Thank you for the opportunity to share.
Questions?**

