Oregon Legislature Rail Day Presentation House Transportation and Economic Development Committee March 2nd, 2015

Tarr Terminals *Connect*Oregon IV \$1.04 grant award for multi-modal rail project

Tarr Terminals, Inc. & Tarr, LLC Facts:

- 1) Privately owned Oregon company since 1958
- 2) 40 Portland based employees; operations, administration & sales
- 3) Average compensation (wages & benefits) \$70,000
- 4) Nature of business: commodity chemical solvents value added and distribution services
- 5) Industries Served: semi-conductor, food, medical/lab supply, foundry, coatings, agriculture and general manufacturing
- 6) Receives approximately 100 rail cars per year, from Gulf of Mexico refineries, equivalent to 2,800,000 gallons.
- 7) Rail capability precludes truck delivery which would equate to approximately 450 trucks annually enhancing safety, traffic mitigation and cost efficiency
- 8) Tarr Terminal inter-modal facility completed August 2014: rebuilt rail spur, contained rail off-load, 34 tank farm (540,000 gallons total capacity), contained truck loading, production building
- 9) Total investment \$9.0 M beginning with 2006 purchase of property
- 10) *Connect*Oregon IV investment \$1.04 M enabled completion of final development phase which was \$6.0 M of the \$9.0 total investment.
- 11) Benefits to State of Oregon: reduced truck shipments of hazardous materials, job retention and ability to continue job growth, environmental and safety enhancements.

ConnectOregon IV gave Tarr, a third generation private and local owned Oregon business, the ability to complete its new facility project. The \$1.04 M received in the form of a grant was key to moving forward with the final phase of the project. Additional debt was not an option. Had it not been for the ConnectOregon IV grant, the final phase of the Tarr multi-modal project would not have been undertaken. It's obvious the value ConnectOregon brought to Tarr Terminals, Inc. I truly believe the State of Oregon in terms of the environment and the economy has and will for many years to come benefit from the investment it made.