HB 4142 A is a necessary fix to assure that the Rural Strategic Investment Program supports <u>real</u> rural communities. This bill, with broad bipartisan support, amends the definition of "rural area" to mean an area outside an urban growth boundary of city of 40,000 or more, and deletes a December 1, 2002 time stamp for "rural" designation.

Among tax exemptions and credits in Oregon is the <u>Rural Strategic Investment Program</u>.

## RURAL STRATEGIC INVESTMENT PROGRAM (SIP)

This is an invaluable tool for moderating property taxation of exceptional large investments in capital anywhere in Oregon:

- Exempts from property taxes all of the investment in excess of \$25 million in rural areas—for 15 years.
- Company pays a community service fee equal to 25 percent of the abated taxes, up to a yearly maximum of \$500,000
- Exemption is available subject to project-specific agreement or in pre-established local requirements/approval in a designated Strategic Investment Zone.

A rural SIP is highly favorable for large property investments because of the aforementioned caps. Industrial lots developed on rural areas before Dec. 2002 get this tax break. 5302 urban industrial acres added to the Metro Urban Growth Boundary since 2002 are eligible.

It doesn't matter whether the lot is already incorporated in a city population approaching 100,000 people and included in a metropolitan over 2,000,000 people.

\$433,136,472: That's the amount that Genentech invested in Washington County since 2010. Genentech, a corporate citizen residing in the City of Hillsboro, has 12 more years to benefit from these "rural" tax breaks. The *current* property tax exemptions were valued at \$23 million over the 15-year life of the deal under Oregon's Strategic Investment Program. But that could be just the start!

With only 15 of 75 acres developed, "The long-term potential for an expansion of that facility, into R&D or other areas, is relatively high," said Arundeep Pradhan, vice president of technology transfer and business development at Oregon Health & Science University.

Genentech is a subsidiary of Swiss-based Roche Pharmaceuticals. With new cancer drugs, Roche sees 2014 profit. "Net income last year jumped 18 percent to 11.4 billion Swiss francs (\$12.7 billion) from 9.7 billion francs a year earlier, Basel, Switzerland-based Roche said in a statement today... Andrew Weiss, an analyst for Bank Vontobel in Zurich. "That's a lot of money," Weiss said. "Here you see the power of the business model."

<u>From this table</u>, we see Roche's CEOs have been amply rewarded. (For those who are having difficulty with the fine print: \$146,605,514 from 2003-2012.)

| CEO Salary Expenditures of Top 11 Global Pharmaceutical Companies |                            |                            |                            |                            |                            |                            |                            |                            |                            |                            |                                 |
|---|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------------|
| Companies   | 2012 Compensation<br>(USD) | 2011 Compensation<br>(USD) | 2010 Compensation<br>(USD) | 2009 Compensation<br>(USD) | 2008 Compensation<br>(USD) | 2007 Compensation<br>(USD) | 2006 Compensation<br>(USD) | 2005 Compensation<br>(USD) | 2004 Compensation<br>(USD) | 2003 Compensation<br>(USD) | 2003-2012<br>Compensation (USD) |
| Johnson & Johnson <sup>1</sup>                                    | \$ 40,815,368              | \$ 26,797,939              | \$ 28,720,491              | \$ 30,813,844              | \$ 29,127,432              | \$ 28,404,762              | \$ 28,557,749              | \$ 9,272,388               | \$ 6,061,282               | \$ 4,799,400               | \$ 233,370,655                  |
| Abbott Laboratories   | 25,118,836                 | 24,010,902                 | 25,564,283                 | 26,213,996                 | 28,253,387                 | 31,954,549                 | 26,915,358                 | 8,400,894                  | 7,222,895                  | 4,153,005                  | 207,808,105                     |
| Pfizer <sup>2</sup>   | 25,634,136                 | 25,013,348                 | 42,084,961                 | 14,898,038                 | 15,547,600                 | 13,075,099                 | 15,338,670                 | 12,767,270                 | 17,184,437                 | 10,706,002                 | 192,249,561                     |
| Novartis (Switzerland) <sup>6</sup>                               | 14,446,818                 | 16,751,783                 | 27,730,257                 | 19,773,896                 | 19,245,575                 | 15,037,094                 | 17,293,718                 | 16,137,499                 | 18,202,510                 | 14,431,040                 | 179,050,190                     |
| Eli Lilly <sup>4</sup>  | 14,620,633                 | 16,370,094                 | 16,504,545                 | 20,927,649                 | 26,037,229                 | 13,011,390                 | 15,229,817                 | 11,943,955                 | 15,511,784                 | 9,994,604                  | 160,151,700                     |
| Roche (Switzerland) <sup>7</sup>                                  | 13,692,375                 | 12,052,545                 | 12,201,737                 | 11,688,853                 | 21,778,487                 | 19,101,227                 | 15,908,361                 | 13,547,546                 | 14,047,923                 | 12,586,461                 | 146,605,514                     |
| Merck <sup>3</sup>  | 15,459,607                 | 13,347,652                 | 24,572,871                 | 15,809,866                 | 22,349,105                 | 19,891,862                 | 10,236,740                 | 6,987,064                  | 3,234,233                  | 3,494,835                  | 135,383,835                     |
| Bristol-Myers Squibb <sup>5</sup>                                 | 17,201,980                 | 14,911,947                 | 15,324,386                 | 18,221,434                 | 19,710,697                 | 12,475,667                 | 11,270,858                 | 7,848,235                  | 6,529,410                  | 6,518,499                  | 130,013,113                     |
| Sanofi (France) <sup>8</sup>                                      | 9,863,630                  | 9,245,970                  | 8,183,694                  | 10,220,141                 | 5,886,071                  | 7,430,219                  | 9,172,877                  | 3,651,409                  | 3,708,277                  | 2,646,195                  | 70,008,483                      |
| GlaxoSmithKline (UK)9   | 6,328,096                  | 10,523,381                 | 3,594,805                  | 5,057,915                  | 5,699,596                  | 6,035,000                  | 5,413,000                  | 6,591,000                  | 4,559,000                  | 4,570,000                  | 58,371,793                      |
| AstraZeneca (UK) <sup>10</sup>                                    | 16,042,992                 | 5,393,000                  | 4,705,000                  | 4,937,000                  | 4,692,000                  | 4,300,000                  | 4,865,000                  | 4,125,000                  | 2,566,000                  | 2,886,000                  | 54,511,992                      |
| Grand Total   | \$ 199,224,471             | \$ 174,418,561             | \$ 209,187,030             | \$ 178,562,632             | \$ 198,327,179             | \$ 170,716,869             | \$ 160,202,148             | \$ 101,272,260             | \$ 98,827,751              | \$ 76,786,041              | \$ 1,567,524,941                |



If Genetech shutters its doors in Oregon, it could pass on this tax break to the next corporation. Corporate heirs need not be related as the will of current law gives this subsidy immortality.

No doubt that "rural" lands that abut Genetech will lure cluster industries that insist "Me too!"

*Real* rural communities should not have to compete with fake rural industrial lots that shave revenue from the surrounding communities—revenue necessary for schools, fire districts and other infrastructure that <u>all</u> businesses need to survive.

The rules on "rural" must change now. Please support HB 4142A.

Kris Alman