

"OMEP HAS BEEN KEY TO OUR SUCCESS IN MAKING OUR LEAN TRANSFORMATION. WE HAVE BEEN WORKING WITH OMEP FOR OVER SEVEN YEARS NOW AND THE RESULTS HAVE BEEN FANTASTIC."

— Peter Murray, Vice President Operations West, Welch Allyn

WHO WE ARE

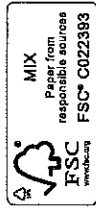
OMEP is a not-for-profit team of business and manufacturing professionals — one of more than 60 Manufacturing Extension Partnership resource centers nationwide — that aims to make Oregon companies more competitive.

OMEP supports growth and innovation at companies in a wide variety of industry sectors. A partner of choice for the economic development community, OMEP's emphasis on strengthening and transforming companies creates a ripple effect of positive sustainable impact on the business, the workforce, and the community.

For more information about OMEP, please find us at omep.org.

OMEP / Manufacturing Growth
Through Innovation

Oregon Manufacturing Extension Partnership
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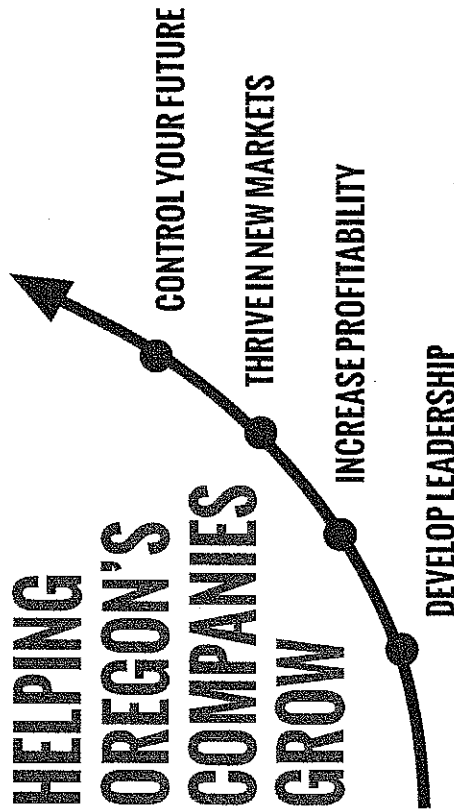
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BACKGROUND PHOTO BY: WILLIAM WARBY

OMEP / Manufacturing Growth
Through Innovation

HELPING OREGON'S COMPANIES GROW



We bring advanced thinking and hands-on skills to guide you towards business improvements that lead to immediate results. Our goal for you is permanent, long-term profitability.

**"THERE AREN'T TOO MANY THINGS
THAT ARE GAME CHANGERS, BUT
THIS WAS ONE OF THEM."**

— Adrian Pollfak, President
SAM Medical

"IN ONE YEAR, OMEP IMPROVED OUR PRODUCTIVITY BY 33% AND SAVED US OVER \$5.5 MILLION."

—Cliff Stites, Owner-Mfg Manager, Cabinet Door Service

WHAT WE DO

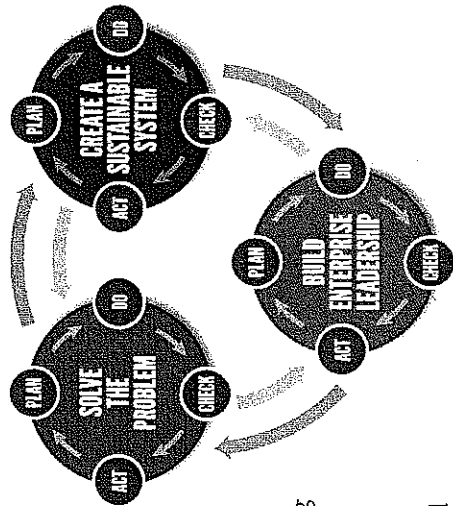
OMEP is a not-for-profit organization that aims to help Oregon manufacturers respond to the challenges of competing in an increasingly global economy.

We work with owners, executives, managers, and operators to assess company needs in all areas. We move quickly from assessment to implementation to ensure that the company's efforts provide an immediate payback. Regardless of our starting point, our goal is to unleash a company's growth potential.

OUR PROCESS

Every client requires a customized approach focusing on their specific obstacles to growth. Entry points range from creating improved flow on the production line, to speeding sales order processing, to training the workforce on problem solving approaches, to developing a strategy to enter new markets. Whatever the need, OMEP offers the tools, expertise, and the flexibility to engage with manufacturers at all levels.

GROW YOUR BUSINESS



OUR SERVICES

- Customer Focused Innovation
- Engaged Workforce
- Operational Excellence
- Supply Chain Management and Collaboration
- Green/Sustainability
- Global Engagement

"OMEP'S CONTINUED INVOLVEMENT IS VITAL ... [AND] NECESSARY TO COMPETE IN THE GLOBAL ECONOMY."

—Alvin Elbert, President
A.R.E. Manufacturing

OUR PARTNERS

OMEP is part of a national network of 60 MEPs across America administered by the MEP program of the U.S. Department of Commerce/NIST. In addition to national collaborations, OMEP has strong working partnerships at the state, regional and local levels. These partnerships include Business Oregon, regional and local economic development groups, workforce development interests, industry associations, chambers of commerce, and many more. The objective of these relationships is a stronger, more vibrant, and more profitable manufacturing community in Oregon.

WHO WE'VE HELPED

We've saved a helicopter company more than \$1.25 million, increased a cabinet maker's capacity by 25 percent, and hit record sales numbers for an electronics manufacturer while increasing their productivity.

Within every business, there are always opportunities for growth. OMEP helps companies identify and realize those opportunities. We've done it for many of Oregon's leading manufacturers, and as their businesses have grown, we provide the ongoing support to effectively manage that growth.



PROGRESS REPORT FOR 2011-2013 BIENNIUM

FIRST 15 MONTHS: 7/1/2011 - 9/30/2012 REVISED

DETAILS

Companies Surveyed
by national firm under contract
with NIST-MEP

52 companies

Jobs Created / Retained

1,120 jobs

Increased Investment
in Plant, Technology or Training

\$32,920,620

Increased or Retained Sales

\$97,099,261

Cost Savings

\$9,984,165

ACTUAL PERFORMANCE YTD

Business Oregon State funding received

\$312,500

Additional annual Oregon income tax
revenue from jobs created/retained based
on Legislative Revenue Office calculations
3/23/2009

\$5,936,000

ROI

19.1

ANTICIPATED PERFORMANCE FOR BIENNIUM

Business Oregon funding

\$500,000

Estimated additional income tax revenue
from jobs created/retained

\$5,300,000

Estimated ROI

10.6

1,120

Created /
retained
biennium to date

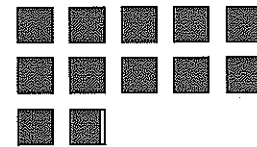
Invested in OMEP

\$312,500



Generated by OMEP

\$5,936,000



19.1 ROI

Note: = \$500,000

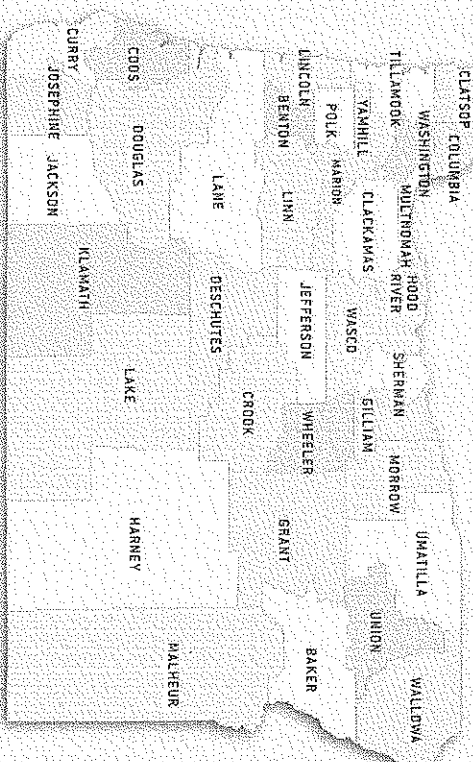
PROJECTS BY COUNTY

Partial list of OMEEP projects:

OMEEP / Manufacturing Growth Through Innovation

JUNE 2012

- | | |
|---|--|
| BAKER
Behlen Manufacturing
Cutters Edge
Orchard Wood
Products
St. Elizabeth Health
Tasty Bake | DESCHUTES
Adlittree
Advanced Manufac-
turing
American Licorice
Deschutes Brewery
Klatoa Paddles
Michi Design
Structus
Suterra
Vocal Booth |
| CLACKAMAS
Benchmark Knife Co.
Bob's Red Mill
Cascade Engineering
Crimson Trace
Exceed Enterprises
Great Northern Corp.
J. Frank Schmidt &
Sons
Lightspeed Aviation
Miles Fiberglass and
Composites
Oregon Assn. of
Nurses
Oregon Iron Works
Oregon Wild Harvest
Pioneer Pump
SAM Medical
Timbercon
WW Metallfab
Wilcox Farms
Xzeres | DOUGLAS
FCC Commercial
Furniture
GRANT
Malheur Lumber
HOOD RIVER
Diamond Fruit
The Fruit Company
JACKSON
Brammo Sports
Collins Manufacturing
Micro Trains
JEFFERSON
Earth2O
Keith Manufacturing |
| CLATSOP
J&H Boat Works
Ft. George Brewery | JOSEPHINE
Bentwood Furniture
Encore Ceramics
Fire Mountain Gems
Jefferson State
Forest |
| COLUMBIA
Composites Universal
Photo Solutions
TNW Firearms
USA | KLAMATH
MCX Inc.
REACH
Smith Bates |
| COOS
Hardin Optical | LAKE
Pacific Pine Products |
| CROOK
Consolidated Pine | |



- | | | | |
|--|---|---------------------------------|---|
| LANE
Bennett Stone and
Tile
Farwest Steel
Jody Coyote
Mill Log Equipment
Newwood Display
Williamette Valley
Company | MALHEUR
Holy Rosary Medical
Center
MARION
Blazer Industries
Cabinet Door Ser-
vices
Cherkeeta CC
Columbia Helicopters
Givaudan/Quest
Highland Laborato-
ries | MORROW
Boardman Foods | MULTNOMAH
Alo Audio
American Red Cross |
| LANE
Kerr Concentrates
Silverton Hospital
The Trading Com-
pany
Trutt Brothers
The Ulven Compa-
nies | MALHEUR
AmFor Electronics
Aimcnobd Frozen
Foods
Applied Plastics
Machining
Badge Print
Beall Corporation
Best Manufacturers
Bridgetown Bakery
Bushwacker
Cascade Corp.
CCI Industries
CNH Parts & Service | MORROW
Boardman Foods | MULTNOMAH
Alo Audio
American Red Cross |

PROJECTS BY INDUSTRY

- | | |
|--|--|
| COLUMBIA STEEL
Casting
Cornor Manufactur-
ing
Cray Shoes
Daimler Trucks
Energy Trust of
Oregon
Georgia Pacific
Gunderson
Harry's Fresh Foods
Houserworks
Imperial Manufactur-
ing
Lensbaby
Madden Manufactur-
ing
McTavish Shortbread
Miles Fiberglass
Moventas
Mudshark Studios
LLC
Nature Bake
NW Pipe
Pacific Power
Peco Manufacturing
PGE
QPM Aerospace
Service Steel
Shed Rain
Sign Wizards
Speedy Moto
Stack Metallurgical
Strehner Sheet Metal
Works
Sunshine Dairy
Tanner Goods
Teeny Foods
Veris | UMATILLA
Pioneer Asphalt
WALLAWA
Integrated Biomass
Resources
WASCO
Oregon Cherry Grow-
ers
WASHINGTON
Acumed
Apex Industries
Cartwright Innova-
tions-ATAC
B&L Wood Products
Englander
Hardwood Industries
JAE Oregon
Kinetics
Lightspeed Technolo-
gies
Life Time Gate
Maxim
Northwest Signal
O&D Manufacturing
Reser's Fine Foods
TriQuint Semicon-
ductor
Vanguard EMS
Warne Scope Mounts
Welch Allyn |
| CLATSOP
Sunshine Dairy
Tanner Goods
Teeny Foods
Veris | UMATILLA
Pioneer Asphalt
WALLAWA
Integrated Biomass
Resources
WASCO
Oregon Cherry Grow-
ers
WASHINGTON
Acumed
Apex Industries
Cartwright Innova-
tions-ATAC
B&L Wood Products
Englander
Hardwood Industries
JAE Oregon
Kinetics
Lightspeed Technolo-
gies
Life Time Gate
Maxim
Northwest Signal
O&D Manufacturing
Reser's Fine Foods
TriQuint Semicon-
ductor
Vanguard EMS
Warne Scope Mounts
Welch Allyn |