

**Presentation of Mike Luna, Operator,
Grocery Outlet Flavel Store, Portland, Oregon
Before the Senate Committee on Business and Transportation
In Support of SB 296**

April 16, 2013

1. What Grocery Outlet means to the Luna family.

Kathryn and I have 7 kids, 6 boys and 1 girl. We have 2 eagle scouts and our oldest son serves in the U.S. marine cor. We are excited to be a part of the Grocery Outlet family. We have been owner operators for the past 2.5 years.

There are things that we have been able to do for our kids now that we could not do 3 years ago. We live in better a neighborhood and better schools, which in turn means better education for our kids. We have been able to put our son Daniel through college without him having to take out any loans or financial aid. When our son David served in Afghanistan we were able to send care packages on a regular basis for him and his fellow marines. .These are some of the things that we have been able to do for our family while running a small business.

2. Description of neighborhood; What our store means to the local community.

a. 22 employees- all which were unemployed

Pride and dignity were instilled in 22 employees who offer financial support to the local economy.

b. Employees' stories.

3. A local store that they can call their own.

a. Store centrally located for a easy walk for those who can't afford a vehicle.

b. Name brand quality products at low prices

- c. A family story
4. Good things we are doing in the community.
- a. Support local food bank during hardest time of the year.
 - b. Support local veterans program.
 - c. Support local high school sports program.
 - d. Support local scout troop.
 - e. Student improvement treat award.
 - f. We provide a safe parking lot for local school kids to be picked up at after school.
 - g. We raised over \$2,500.00 for M.D.A..
5. What effect would a budget crunch have on our business and local community.
- a. Programs that we donate to would be drastically reduced or cut.
 - b. Employee hours would be cut or job reduction.
 - c. Less money to put in to local community from employees.
 - d. Mike's dream would not come true. My goal is to find a safe location in the heart of what is called felony flats and bring a local boxing, wrestling, and small work out facility free to the kids in the community. Develop a youth mentoring program. Mike's story.
 - e. These are things that would affect our local community if the budgets got smaller for our business. It is my belief that collectively small businesses accomplish great things together.